

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
January 2020**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

<b>January New Listings</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	69	73	-5.5%	Residential	136 85
Multi-Family	1	0	.0%	Multi-Family	4 85
Vacant Land	19	26	-26.9%	Vacant Land	118 431
<b>YTD New Listings</b>				<b>Total</b>	<b>258</b>
Residential	69	73	-5.5%		
Multi-Family	1	0	.0%		
Vacant Land	19	26	-26.9%		

Months of Inventory of Homes Based on Pending Sales 2.1

<b>January CLOSED Sales</b>	<b>2020</b>			<b>2019</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	48	29.7%	9,554,705	15.8%	52	37	8,249,815	51
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	6	.0%	708,100	28.5%	382	6	551,000	65
<b>Total All Sales</b>	<b>54</b>	<b>25.6%</b>	<b>10,262,805</b>	<b>16.6%</b>		<b>43</b>	<b>8,800,815</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2020</b>			<b>2019</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	48	29.7%	9,554,705	15.8%	37	8,249,815
Multi-Family	0	.0%	0	.0%	0	0
Vacant Land	6	.0%	708,100	28.5%	6	551,000
<b>Total All Sales</b>	<b>54</b>	<b>25.6%</b>	<b>10,262,805</b>	<b>16.6%</b>	<b>43</b>	<b>8,800,815</b>

<b>Stats based on CLOSED Sales</b>	<b>January</b>			<b>YEAR-TO-DATE</b>		
	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>
Avg Home Sale	199,056	222,968	-10.7%	199,056	222,968	-10.7%
Avg Sale Overall	190,052	204,670	-7.1%	190,052	204,670	-7.1%

**January Pending Sales**

	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	64	30.6%	12,531,221	24.1%	58	49	10,098,685	55
Multi-Family	2	.0%	222,900	.0%	92	0	0	0
Vacant Land	10	66.7%	663,100	217.7%	430	6	208,700	53
<b>Total All Sales</b>	<b>76</b>	<b>38.2%</b>	<b>13,417,221</b>	<b>30.2%</b>		<b>55</b>	<b>10,307,385</b>	

**Year-to-Date PENDING Sales**

	2020			2019		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	64	30.6%	12,531,221	24.1%	49	10,098,685
Multi-Family	2	.0%	222,900	.0%	0	0
Vacant Land	10	66.7%	663,100	217.7%	6	208,700
<b>Total All Sales</b>	<b>76</b>	<b>38.2%</b>	<b>13,417,221</b>	<b>30.2%</b>	<b>55</b>	<b>10,307,385</b>

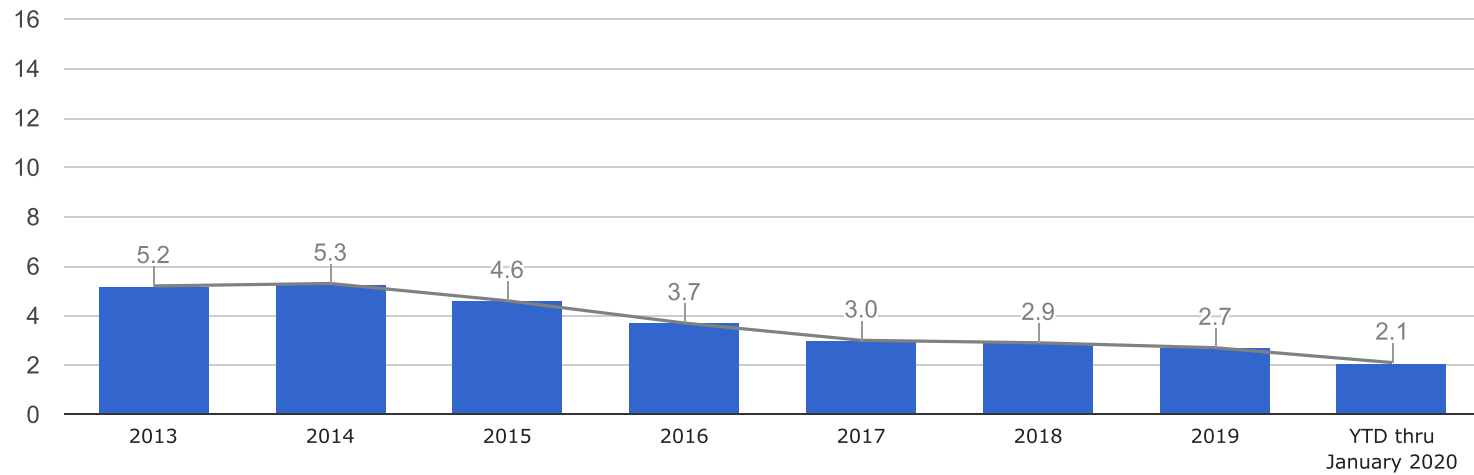
**Stats based on PENDING Sales**

	January			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	195,800	206,096	-5.0%	195,800	206,096	-5.0%
Avg Sale Overall	176,542	187,407	-5.8%	176,542	187,407	-5.8%

**2020 Sales of Residential Single Family Homes by Price Class**

	January				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	1	2.1	0	.0	1	2.1	0	.0
40,000 to 49,999	1	2.1	0	.0	1	2.1	0	.0
50,000 to 59,999	0	.0	4	6.3	0	.0	4	6.3
60,000 to 69,999	1	2.1	2	3.1	1	2.1	2	3.1
70,000 to 79,999	0	.0	1	1.6	0	.0	1	1.6
80,000 to 89,999	0	.0	1	1.6	0	.0	1	1.6
90,000 to 99,999	1	2.1	1	1.6	1	2.1	1	1.6
100,000 to 119,999	4	8.3	6	9.4	4	8.3	6	9.4
120,000 to 139,999	3	6.3	6	9.4	3	6.3	6	9.4
140,000 to 159,999	7	14.6	4	6.3	7	14.6	4	6.3
160,000 to 179,999	4	8.3	7	10.9	4	8.3	7	10.9
180,000 to 199,999	6	12.5	4	6.3	6	12.5	4	6.3
200,000 to 249,999	9	18.8	10	15.6	9	18.8	10	15.6
250,000 to 299,999	5	10.4	8	12.5	5	10.4	8	12.5
300,000 to 399,999	5	10.4	6	9.4	5	10.4	6	9.4
400,000 to 499,999	1	2.1	4	6.3	1	2.1	4	6.3
500,000 to 599,999	0	.0	0	.0	0	.0	0	.0
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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