

**Grand Rapids Association of REALTORS®
Comparative Activity Report
January 2020**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

January New Listings	2020	2019	% Chg	Current Listings	Avg DOM	
Residential	54	48	12.5%	Residential	102	102
Multi-Family	1	2	-50.0%	Multi-Family	6	140
Vacant Land	16	17	-5.9%	Vacant Land	119	301
YTD New Listings				Total	227	
Residential	54	48	12.5%			
Multi-Family	1	2	-50.0%			
Vacant Land	16	17	-5.9%			

Months of Inventory of Homes Based on Pending Sales 1.7

January CLOSED Sales	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	31	40.9%	5,412,400	87.7%	47	22	2,884,250	46
Multi-Family	2	100.0%	170,157	-1.9%	38	1	173,525	78
Vacant Land	1	-87.5%	97,500	-81.0%	148	8	514,400	120
Total All Sales	34	9.7%	5,680,057	59.0%		31	3,572,175	

Year-to-Date CLOSED Sales	2020			2019		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	31	40.9%	5,412,400	87.7%	22	2,884,250
Multi-Family	2	100.0%	170,157	-1.9%	1	173,525
Vacant Land	1	-87.5%	97,500	-81.0%	8	514,400
Total All Sales	34	9.7%	5,680,057	59.0%	31	3,572,175

Stats based on CLOSED Sales

	January			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	174,594	131,102	33.2%	174,594	131,102	33.2%
Avg Sale Overall	167,061	115,231	45.0%	167,061	115,231	45.0%

January Pending Sales

	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	60	36.4%	8,945,927	69.0%	53	44	5,293,500	47
Multi-Family	1	.0%	126,000	27.3%	154	1	99,000	140
Vacant Land	11	37.5%	916,200	302.9%	300	8	227,400	265
Total All Sales	72	35.8%	9,988,127	77.7%		53	5,619,900	

Year-to-Date PENDING Sales

	2020			2019	
	Units	% Chg	Volume	Units	Volume
Residential	60	36.4%	8,945,927	44	5,293,500
Multi-Family	1	.0%	126,000	1	99,000
Vacant Land	11	37.5%	916,200	8	227,400
Total All Sales	72	35.8%	9,988,127	53	5,619,900

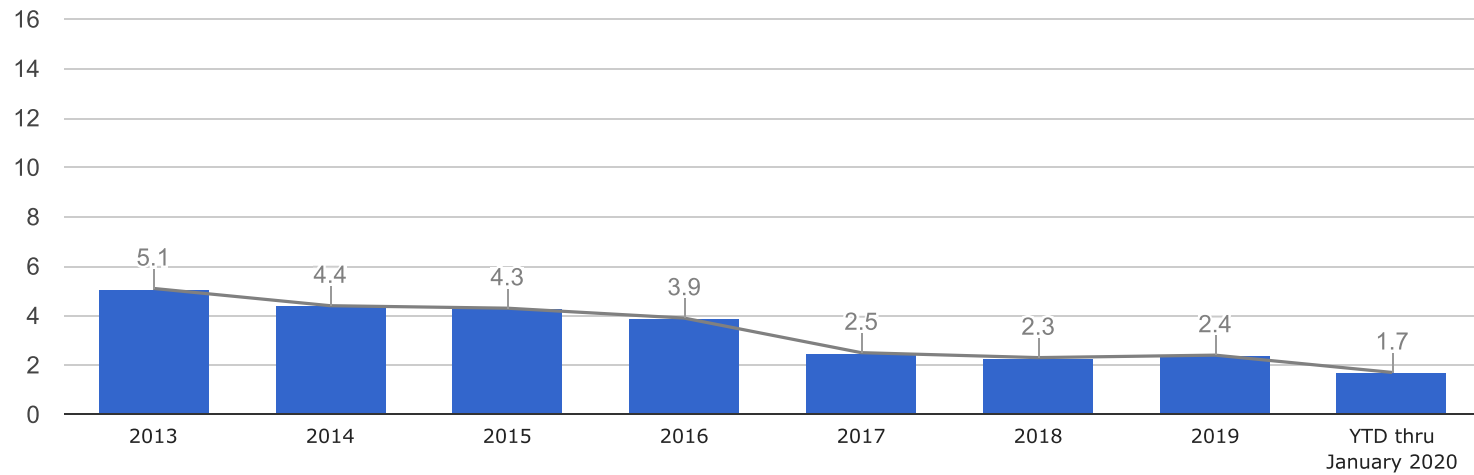
Stats based on PENDING Sales

	January			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	149,099	120,307	23.9%	149,099	120,307	23.9%
Avg Sale Overall	138,724	106,036	30.8%	138,724	106,036	30.8%

2020 Sales of Residential Single Family Homes by Price Class

	January				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	1	1.7	0	.0	1	1.7
30,000 to 39,999	0	.0	1	1.7	0	.0	1	1.7
40,000 to 49,999	1	3.2	1	1.7	1	3.2	1	1.7
50,000 to 59,999	0	.0	0	.0	0	.0	0	.0
60,000 to 69,999	1	3.2	3	5.0	1	3.2	3	5.0
70,000 to 79,999	0	.0	1	1.7	0	.0	1	1.7
80,000 to 89,999	2	6.5	2	3.3	2	6.5	2	3.3
90,000 to 99,999	1	3.2	5	8.3	1	3.2	5	8.3
100,000 to 119,999	5	16.1	14	23.3	5	16.1	14	23.3
120,000 to 139,999	6	19.4	6	10.0	6	19.4	6	10.0
140,000 to 159,999	5	16.1	2	3.3	5	16.1	2	3.3
160,000 to 179,999	1	3.2	11	18.3	1	3.2	11	18.3
180,000 to 199,999	2	6.5	1	1.7	2	6.5	1	1.7
200,000 to 249,999	3	9.7	6	10.0	3	9.7	6	10.0
250,000 to 299,999	2	6.5	3	5.0	2	6.5	3	5.0
300,000 to 399,999	1	3.2	3	5.0	1	3.2	3	5.0
400,000 to 499,999	0	.0	0	.0	0	.0	0	.0
500,000 to 599,999	0	.0	0	.0	0	.0	0	.0
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	1	3.2	0	.0	1	3.2	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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