

**Grand Rapids Association of REALTORS®
Comparative Activity Report
January 2020**

Note: This report reflects closed sales and current activity (sales written) in Montcalm County.

January New Listings	2020	2019	% Chg	Current Listings	Avg DOM
Residential	52	59	-11.9%	Residential	132 104
Multi-Family	1	0	.0%	Multi-Family	3 23
Vacant Land	7	20	-65.0%	Vacant Land	129 284
YTD New Listings				Total	264
Residential	52	59	-11.9%		
Multi-Family	1	0	.0%		
Vacant Land	7	20	-65.0%		

Months of Inventory of Homes Based on Pending Sales 2.6

January CLOSED Sales	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	41	57.7%	5,785,806	60.4%	50	26	3,607,100	34
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	10	42.9%	827,105	191.6%	171	7	283,650	141
Total All Sales	51	54.5%	6,612,911	70.0%		33	3,890,750	

Year-to-Date CLOSED Sales	2020			2019		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	41	57.7%	5,785,806	60.4%	26	3,607,100
Multi-Family	0	.0%	0	.0%	0	0
Vacant Land	10	42.9%	827,105	191.6%	7	283,650
Total All Sales	51	54.5%	6,612,911	70.0%	33	3,890,750

Stats based on CLOSED Sales	January			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	141,117	138,735	1.7%	141,117	138,735	1.7%
Avg Sale Overall	129,665	117,902	10.0%	129,665	117,902	10.0%

January Pending Sales

	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	51	21.4%	8,236,295	21.2%	64	42	6,793,950	53
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	7	75.0%	541,800	256.7%	175	4	151,900	67
Total All Sales	58	26.1%	8,778,095	26.4%		46	6,945,850	

Year-to-Date PENDING Sales

	2020			2019	
	Units	% Chg	Volume	Units	Volume
Residential	51	21.4%	8,236,295	42	6,793,950
Multi-Family	0	.0%	0	0	0
Vacant Land	7	75.0%	541,800	4	151,900
Total All Sales	58	26.1%	8,778,095	46	6,945,850

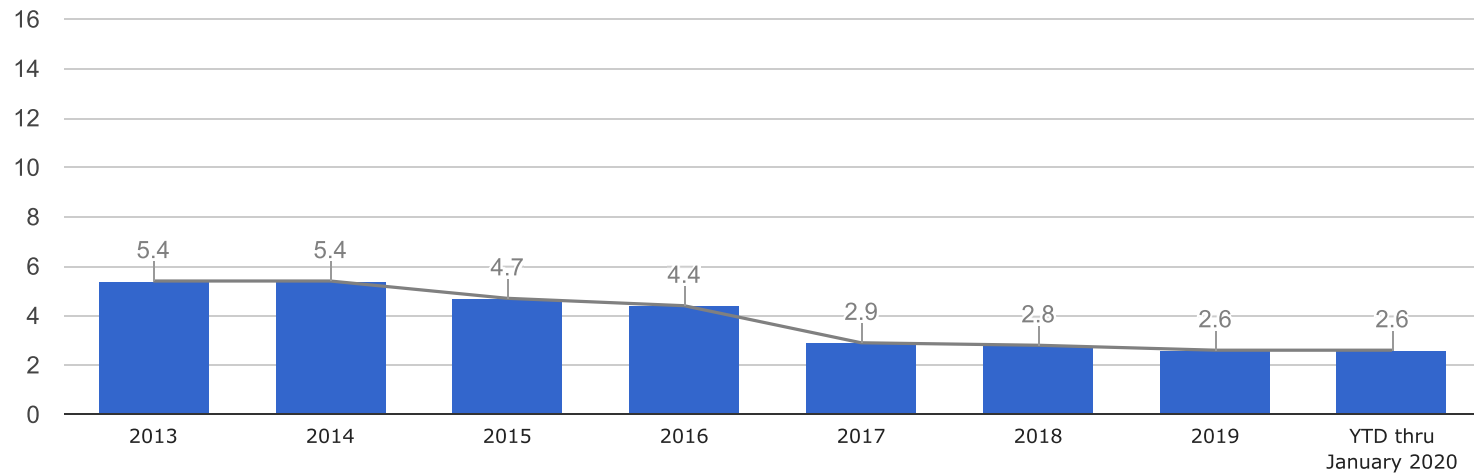
Stats based on PENDING Sales

	January			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	161,496	161,761	-.2%	161,496	161,761	-.2%
Avg Sale Overall	151,346	150,997	.2%	151,346	150,997	.2%

2020 Sales of Residential Single Family Homes by Price Class

	January				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	1	2.0	0	.0	1	2.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	1	2.4	1	2.0	1	2.4	1	2.0
40,000 to 49,999	1	2.4	1	2.0	1	2.4	1	2.0
50,000 to 59,999	2	4.9	0	.0	2	4.9	0	.0
60,000 to 69,999	1	2.4	1	2.0	1	2.4	1	2.0
70,000 to 79,999	1	2.4	2	3.9	1	2.4	2	3.9
80,000 to 89,999	1	2.4	0	.0	1	2.4	0	.0
90,000 to 99,999	4	9.8	4	7.8	4	9.8	4	7.8
100,000 to 119,999	8	19.5	3	5.9	8	19.5	3	5.9
120,000 to 139,999	7	17.1	13	25.5	7	17.1	13	25.5
140,000 to 159,999	4	9.8	5	9.8	4	9.8	5	9.8
160,000 to 179,999	3	7.3	5	9.8	3	7.3	5	9.8
180,000 to 199,999	2	4.9	4	7.8	2	4.9	4	7.8
200,000 to 249,999	3	7.3	5	9.8	3	7.3	5	9.8
250,000 to 299,999	0	.0	2	3.9	0	.0	2	3.9
300,000 to 399,999	3	7.3	3	5.9	3	7.3	3	5.9
400,000 to 499,999	0	.0	1	2.0	0	.0	1	2.0
500,000 to 599,999	0	.0	0	.0	0	.0	0	.0
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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