

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
January 2020**

Note: This report reflects closed sales and current activity (sales written) in Muskegon County.

<b>January New Listings</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>	
Residential	189	188	.5%	Residential	389	111
Multi-Family	8	4	100.0%	Multi-Family	13	89
Vacant Land	62	40	55.0%	Vacant Land	510	440
<b>YTD New Listings</b>				<b>Total</b>	<b>912</b>	
Residential	189	188	.5%			
Multi-Family	8	4	100.0%			
Vacant Land	62	40	55.0%			

Months of Inventory of Homes Based on Pending Sales 2.3

<b>January CLOSED Sales</b>	<b>2020</b>			<b>2019</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	138	-4.8%	18,660,938	-4.5%	49	145	19,532,778	38
Multi-Family	5	25.0%	400,000	46.6%	57	4	272,900	36
Vacant Land	11	-50.0%	518,150	-51.1%	71	22	1,060,400	109
<b>Total All Sales</b>	<b>154</b>	<b>-9.9%</b>	<b>19,579,088</b>	<b>-6.2%</b>		<b>171</b>	<b>20,866,078</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2020</b>			<b>2019</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	138	-4.8%	18,660,938	-4.5%	145	19,532,778
Multi-Family	5	25.0%	400,000	46.6%	4	272,900
Vacant Land	11	-50.0%	518,150	-51.1%	22	1,060,400
<b>Total All Sales</b>	<b>154</b>	<b>-9.9%</b>	<b>19,579,088</b>	<b>-6.2%</b>	<b>171</b>	<b>20,866,078</b>

**Stats based on CLOSED Sales**

	<b>January</b>			<b>YEAR-TO-DATE</b>		
	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>
Avg Home Sale	135,224	134,709	.4%	135,224	134,709	.4%
Avg Sale Overall	127,137	122,024	4.2%	127,137	122,024	4.2%

**January Pending Sales**

	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	167	-9.2%	27,620,045	-1.5%	65	184	28,047,096	54
Multi-Family	2	100.0%	129,800	-13.4%	77	1	149,900	51
Vacant Land	26	.0%	1,357,615	17.1%	204	26	1,159,400	80
<b>Total All Sales</b>	<b>195</b>	<b>-7.6%</b>	<b>29,107,460</b>	<b>-0.8%</b>		<b>211</b>	<b>29,356,396</b>	

**Year-to-Date PENDING Sales**

	2020			2019	
	Units	% Chg	Volume	Units	Volume
Residential	167	-9.2%	27,620,045	184	28,047,096
Multi-Family	2	100.0%	129,800	1	149,900
Vacant Land	26	.0%	1,357,615	26	1,159,400
<b>Total All Sales</b>	<b>195</b>	<b>-7.6%</b>	<b>29,107,460</b>	<b>211</b>	<b>29,356,396</b>

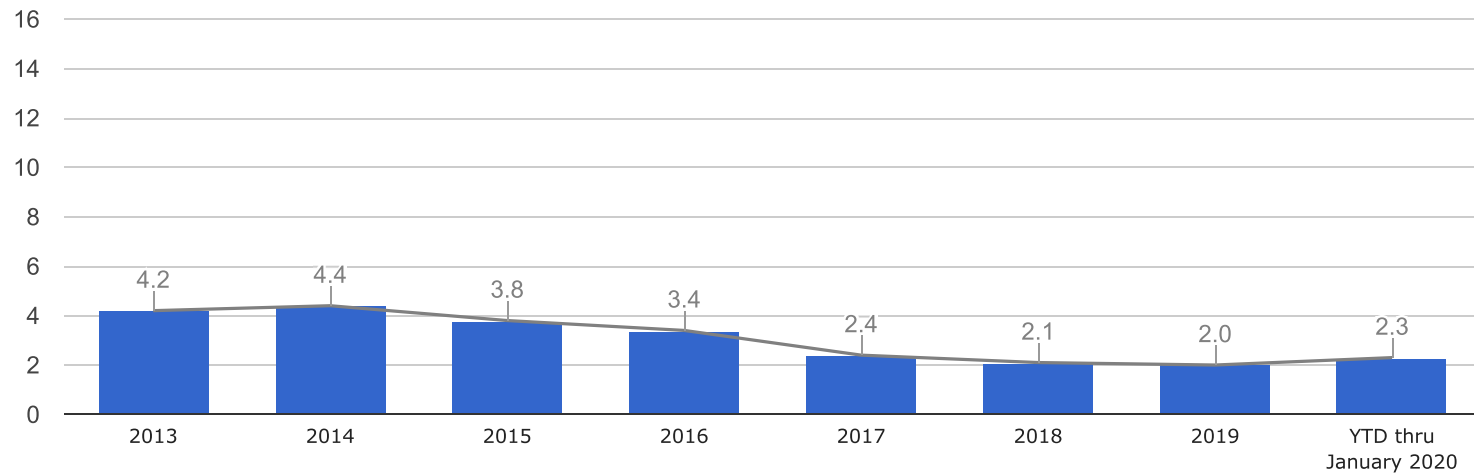
**Stats based on PENDING Sales**

	January			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	165,389	152,430	8.5%	165,389	152,430	8.5%
Avg Sale Overall	149,269	139,130	7.3%	149,269	139,130	7.3%

**2020 Sales of Residential Single Family Homes by Price Class**

	January				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	1	.7	2	1.2	1	.7	2	1.2
20,000 to 29,999	1	.7	2	1.2	1	.7	2	1.2
30,000 to 39,999	6	4.3	7	4.2	6	4.3	7	4.2
40,000 to 49,999	7	5.1	7	4.2	7	5.1	7	4.2
50,000 to 59,999	5	3.6	6	3.6	5	3.6	6	3.6
60,000 to 69,999	7	5.1	10	6.0	7	5.1	10	6.0
70,000 to 79,999	6	4.3	7	4.2	6	4.3	7	4.2
80,000 to 89,999	8	5.8	4	2.4	8	5.8	4	2.4
90,000 to 99,999	6	4.3	10	6.0	6	4.3	10	6.0
100,000 to 119,999	21	15.2	16	9.6	21	15.2	16	9.6
120,000 to 139,999	11	8.0	17	10.2	11	8.0	17	10.2
140,000 to 159,999	13	9.4	13	7.8	13	9.4	13	7.8
160,000 to 179,999	15	10.9	10	6.0	15	10.9	10	6.0
180,000 to 199,999	8	5.8	11	6.6	8	5.8	11	6.6
200,000 to 249,999	12	8.7	19	11.4	12	8.7	19	11.4
250,000 to 299,999	5	3.6	9	5.4	5	3.6	9	5.4
300,000 to 399,999	6	4.3	9	5.4	6	4.3	9	5.4
400,000 to 499,999	0	.0	4	2.4	0	.0	4	2.4
500,000 to 599,999	0	.0	2	1.2	0	.0	2	1.2
600,000 to 699,999	0	.0	1	.6	0	.0	1	.6
700,000 to 799,999	0	.0	1	.6	0	.0	1	.6
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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