

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
January 2020**

Note: This report reflects closed sales and current activity (sales written) in Ottawa County.

<b>January New Listings</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>	
Residential	279	298	-6.4%	Residential	578	112
Multi-Family	5	5	.0%	Multi-Family	5	89
Vacant Land	39	61	-36.1%	Vacant Land	383	375
<b>YTD New Listings</b>				<b>Total</b>	<b>966</b>	
Residential	279	298	-6.4%			
Multi-Family	5	5	.0%			
Vacant Land	39	61	-36.1%			

Months of Inventory of Homes Based on Pending Sales 2.4

<b>January CLOSED Sales</b>	<b>2020</b>			<b>2019</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	235	20.5%	63,737,812	27.0%	50	195	50,175,540	47
Multi-Family	4	.0%	1,259,900	57.7%	45	4	799,000	63
Vacant Land	10	-44.4%	756,600	-47.9%	91	18	1,452,275	100
<b>Total All Sales</b>	<b>249</b>	<b>14.7%</b>	<b>65,754,312</b>	<b>25.4%</b>		<b>217</b>	<b>52,426,815</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2020</b>			<b>2019</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	235	20.5%	63,737,812	27.0%	195	50,175,540
Multi-Family	4	.0%	1,259,900	57.7%	4	799,000
Vacant Land	10	-44.4%	756,600	-47.9%	18	1,452,275
<b>Total All Sales</b>	<b>249</b>	<b>14.7%</b>	<b>65,754,312</b>	<b>25.4%</b>	<b>217</b>	<b>52,426,815</b>

<b>Stats based on CLOSED Sales</b>	<b>January</b>			<b>YEAR-TO-DATE</b>		
	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>
Avg Home Sale	271,225	257,310	5.4%	271,225	257,310	5.4%
Avg Sale Overall	264,074	241,598	9.3%	264,074	241,598	9.3%

**January Pending Sales**

	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	243	-2.8%	67,586,076	6.2%	58	250	63,622,104	54
Multi-Family	4	-33.3%	1,649,000	7.5%	31	6	1,533,700	30
Vacant Land	21	23.5%	2,719,900	26.7%	366	17	2,146,545	276
Total All Sales	268	-1.8%	71,954,976	6.9%		273	67,302,349	

**Year-to-Date PENDING Sales**

	2020			2019	
	Units	% Chg	Volume	Units	Volume
Residential	243	-2.8%	67,586,076	250	63,622,104
Multi-Family	4	-33.3%	1,649,000	6	1,533,700
Vacant Land	21	23.5%	2,719,900	17	2,146,545
Total All Sales	268	-1.8%	71,954,976	273	67,302,349

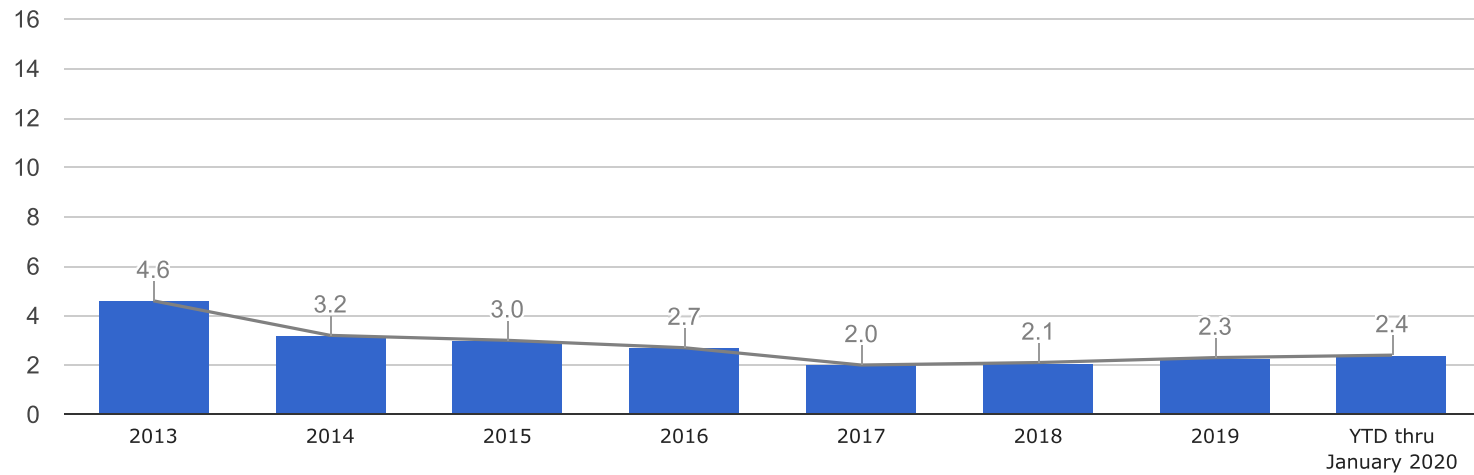
**Stats based on PENDING Sales**

	January			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	278,132	254,488	9.3%	278,132	254,488	9.3%
Avg Sale Overall	268,489	246,529	8.9%	268,489	246,529	8.9%

**2020 Sales of Residential Single Family Homes by Price Class**

	January				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	0	.0	0	.0	0	.0	0	.0
40,000 to 49,999	0	.0	0	.0	0	.0	0	.0
50,000 to 59,999	0	.0	0	.0	0	.0	0	.0
60,000 to 69,999	0	.0	0	.0	0	.0	0	.0
70,000 to 79,999	1	.4	0	.0	1	.4	0	.0
80,000 to 89,999	1	.4	1	.4	1	.4	1	.4
90,000 to 99,999	3	1.3	3	1.2	3	1.3	3	1.2
100,000 to 119,999	6	2.6	2	.8	6	2.6	2	.8
120,000 to 139,999	10	4.3	12	4.9	10	4.3	12	4.9
140,000 to 159,999	14	6.0	13	5.3	14	6.0	13	5.3
160,000 to 179,999	22	9.4	24	9.9	22	9.4	24	9.9
180,000 to 199,999	19	8.1	24	9.9	19	8.1	24	9.9
200,000 to 249,999	63	26.8	54	22.2	63	26.8	54	22.2
250,000 to 299,999	31	13.2	34	14.0	31	13.2	34	14.0
300,000 to 399,999	37	15.7	46	18.9	37	15.7	46	18.9
400,000 to 499,999	20	8.5	18	7.4	20	8.5	18	7.4
500,000 to 599,999	2	.9	3	1.2	2	.9	3	1.2
600,000 to 699,999	2	.9	7	2.9	2	.9	7	2.9
700,000 to 799,999	2	.9	1	.4	2	.9	1	.4
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	2	.9	1	.4	2	.9	1	.4

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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