

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
February 2020**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

<b>February New Listings</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>	
Residential	59	81	-27.2%	Residential	133	90
Multi-Family	0	5	.0%	Multi-Family	4	100
Vacant Land	14	9	55.6%	Vacant Land	104	474
<b>YTD New Listings</b>				<b>Total</b>	<b>241</b>	
Residential	128	154	-16.9%			
Multi-Family	1	5	-80.0%			
Vacant Land	33	35	-5.7%			

Months of Inventory of Homes Based on Pending Sales 2.1

<b>February CLOSED Sales</b>	<b>2020</b>			<b>2019</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	57	78.1%	10,654,241	57.0%	65	32	6,785,546	51
Multi-Family	1	.0%	65,000	.0%	183	0	0	0
Vacant Land	11	266.7%	446,000	-8.9%	145	3	489,715	95
<b>Total All Sales</b>	<b>69</b>	<b>97.1%</b>	<b>11,165,241</b>	<b>53.5%</b>		<b>35</b>	<b>7,275,261</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2020</b>			<b>2019</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	105	52.2%	20,208,946	34.4%	69	15,035,361
Multi-Family	1	.0%	65,000	.0%	0	0
Vacant Land	17	88.9%	1,154,100	10.9%	9	1,040,715
<b>Total All Sales</b>	<b>123</b>	<b>57.7%</b>	<b>21,428,046</b>	<b>33.3%</b>	<b>78</b>	<b>16,076,076</b>

<b>Stats based on CLOSED Sales</b>	<b>February</b>			<b>YEAR-TO-DATE</b>		
	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>
Avg Home Sale	186,917	212,048	-11.9%	192,466	217,904	-11.7%
Avg Sale Overall	161,815	207,865	-22.2%	174,212	206,104	-15.5%

**February Pending Sales**

	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	63	-4.5%	14,894,959	32.3%	46	66	11,256,790	50
Multi-Family	1	.0%	65,000	.0%	183	0	0	0
Vacant Land	24	242.9%	1,988,700	113.5%	134	7	931,600	245
Total All Sales	88	20.5%	16,948,659	39.1%		73	12,188,390	

**Year-to-Date PENDING Sales**

	2020			2019		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	127	10.4%	27,426,180	28.4%	115	21,355,475
Multi-Family	3	.0%	287,900	.0%	0	0
Vacant Land	34	161.5%	2,651,800	132.6%	13	1,140,300
Total All Sales	164	28.1%	30,365,880	35.0%	128	22,495,775

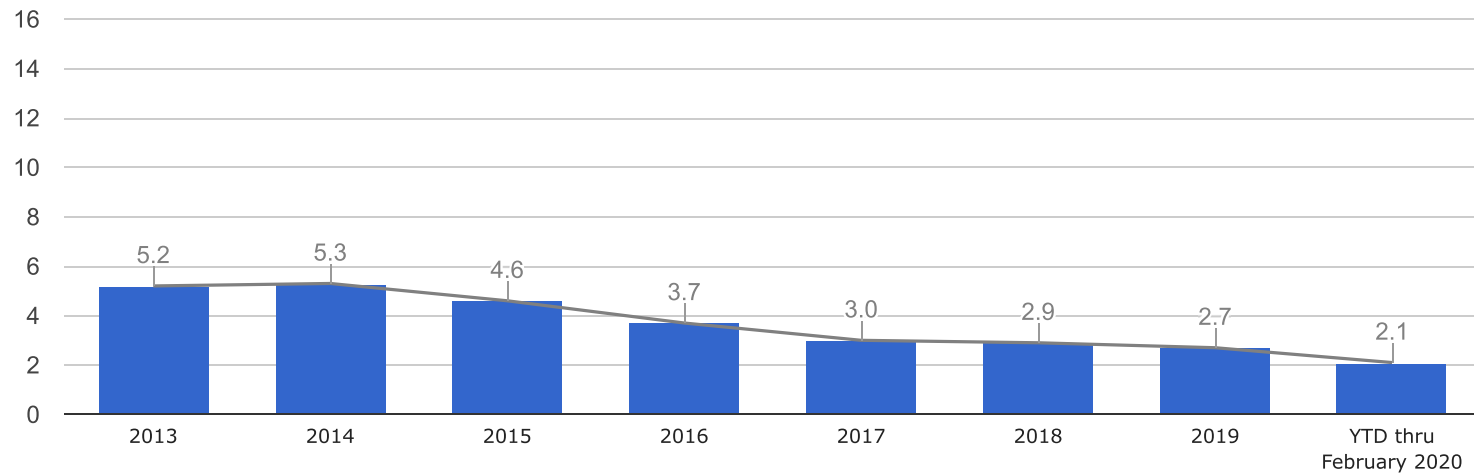
**Stats based on PENDING Sales**

	February			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	236,428	170,557	38.6%	215,954	185,700	16.3%
Avg Sale Overall	192,598	166,964	15.4%	185,158	175,748	5.4%

**2020 Sales of Residential Single Family Homes by Price Class**

	February				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	1	1.8	0	.0	1	1.0	0	.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	0	.0	0	.0	1	1.0	0	.0
40,000 to 49,999	0	.0	1	1.6	1	1.0	1	.8
50,000 to 59,999	2	3.5	0	.0	2	1.9	4	3.1
60,000 to 69,999	0	.0	3	4.8	1	1.0	5	3.9
70,000 to 79,999	0	.0	0	.0	0	.0	1	.8
80,000 to 89,999	1	1.8	3	4.8	1	1.0	4	3.1
90,000 to 99,999	0	.0	2	3.2	1	1.0	3	2.4
100,000 to 119,999	6	10.5	3	4.8	10	9.5	9	7.1
120,000 to 139,999	10	17.5	7	11.1	13	12.4	13	10.2
140,000 to 159,999	6	10.5	7	11.1	13	12.4	11	8.7
160,000 to 179,999	4	7.0	6	9.5	8	7.6	13	10.2
180,000 to 199,999	4	7.0	0	.0	10	9.5	4	3.1
200,000 to 249,999	10	17.5	8	12.7	19	18.1	18	14.2
250,000 to 299,999	8	14.0	7	11.1	13	12.4	15	11.8
300,000 to 399,999	4	7.0	10	15.9	9	8.6	16	12.6
400,000 to 499,999	1	1.8	0	.0	2	1.9	4	3.1
500,000 to 599,999	0	.0	3	4.8	0	.0	3	2.4
600,000 to 699,999	0	.0	1	1.6	0	.0	1	.8
700,000 to 799,999	0	.0	2	3.2	0	.0	2	1.6
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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