

Grand Rapids Association of REALTORS®
Comparative Activity Report
March 2020

Note: This report reflects closed sales and current activity (sales written) in Barry County.

March New Listings	2020	2019	% Chg	Current Listings	Avg DOM
Residential	72	101	-28.7%	Residential	140 96
Multi-Family	4	1	300.0%	Multi-Family	4 72
Vacant Land	12	35	-65.7%	Vacant Land	112 467
YTD New Listings					
Residential	200	255	-21.6%	Total	256
Multi-Family	5	6	-16.7%		
Vacant Land	45	70	-35.7%		

Months of Inventory of Homes Based on Pending Sales 2.3

March CLOSED Sales	Units	% Chg	2020 Volume	% Chg	Avg DOM	2019 Units	Volume	Avg DOM
Residential	45	-34.8%	9,905,947	-18.6%	54	69	12,175,634	52
Multi-Family	1	.0%	168,000	.0%	149	0	0	0
Vacant Land	15	25.0%	845,689	-25.1%	263	12	1,128,700	137
Total All Sales	61	-24.7%	10,919,636	-17.9%		81	13,304,334	

Year-to-Date CLOSED Sales	Units	% Chg	2020 Volume	% Chg	2019 Units	Volume
Residential	150	8.7%	30,114,893	10.7%	138	27,210,995
Multi-Family	2	.0%	233,000	.0%	0	0
Vacant Land	32	52.4%	1,999,789	-7.8%	21	2,169,415
Total All Sales	184	15.7%	32,347,682	10.1%	159	29,380,410

Stats based on CLOSED Sales						
	March			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	220,132	176,458	24.8%	200,766	197,181	1.8%
Avg Sale Overall	179,010	164,251	9.0%	175,803	184,782	-4.9%

March Pending Sales

	2020			2019		
	Units	% Chg	Volume	% Chg	Avg DOM	
Residential	60	-38.1%	14,670,580	-29.5%	48	97
Multi-Family	1	-75.0%	69,900	-93.1%	6	4
Vacant Land	6	-14.3%	507,400	-47.2%	190	7
Total All Sales	67	-38.0%	15,247,880	-33.1%		108

Year-to-Date PENDING Sales

	2020			2019	
	Units	% Chg	Volume	% Chg	Volume
Residential	187	-11.8%	42,096,760	-.1%	42,152,305
Multi-Family	4	.0%	357,800	-64.9%	1,019,700
Vacant Land	40	100.0%	3,159,200	50.3%	2,102,100
Total All Sales	231	-2.1%	45,613,760	.8%	45,274,105

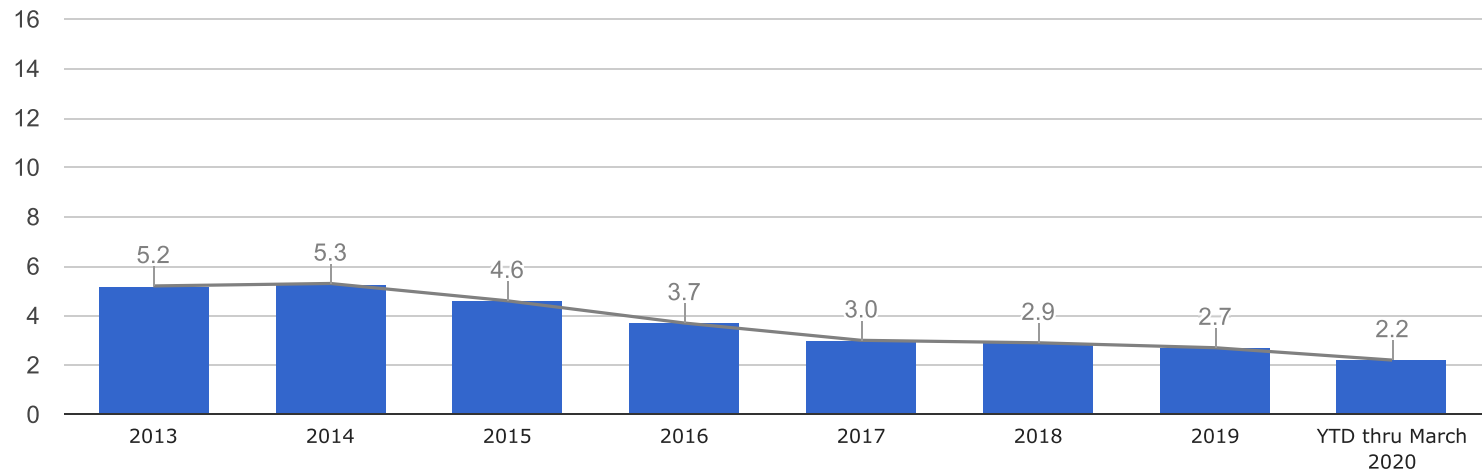
Stats based on PENDING Sales

	March			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	244,510	214,400	14.0%	225,116	198,832	13.2%
Avg Sale Overall	227,580	210,910	7.9%	197,462	191,839	2.9%

2020 Sales of Residential Single Family Homes by Price Class

	March				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	1	.7	0	.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	1	2.2	0	.0	2	1.3	0	.0
40,000 to 49,999	1	2.2	1	1.7	2	1.3	2	1.1
50,000 to 59,999	1	2.2	0	.0	3	2.0	4	2.1
60,000 to 69,999	0	.0	0	.0	1	.7	5	2.7
70,000 to 79,999	1	2.2	0	.0	1	.7	1	.5
80,000 to 89,999	0	.0	0	.0	1	.7	4	2.1
90,000 to 99,999	2	4.4	0	.0	3	2.0	3	1.6
100,000 to 119,999	3	6.7	4	6.7	13	8.7	13	7.0
120,000 to 139,999	2	4.4	8	13.3	15	10.0	21	11.2
140,000 to 159,999	4	8.9	4	6.7	17	11.3	15	8.0
160,000 to 179,999	6	13.3	6	10.0	14	9.3	19	10.2
180,000 to 199,999	1	2.2	4	6.7	11	7.3	8	4.3
200,000 to 249,999	10	22.2	13	21.7	29	19.3	31	16.6
250,000 to 299,999	4	8.9	8	13.3	17	11.3	23	12.3
300,000 to 399,999	4	8.9	8	13.3	13	8.7	24	12.8
400,000 to 499,999	4	8.9	1	1.7	6	4.0	5	2.7
500,000 to 599,999	0	.0	2	3.3	0	.0	5	2.7
600,000 to 699,999	0	.0	0	.0	0	.0	1	.5
700,000 to 799,999	1	2.2	0	.0	1	.7	2	1.1
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	1	1.7	0	.0	1	.5

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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