

**Grand Rapids Association of REALTORS®
Comparative Activity Report
April 2020**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

April New Listings	2020	2019	% Chg	Current Listings	Avg DOM	
Residential	24	71	-66.2%	Residential	80	115
Multi-Family	0	3	.0%	Multi-Family	2	206
Vacant Land	7	18	-61.1%	Vacant Land	111	341
YTD New Listings				Total	193	
Residential	168	198	-15.2%			
Multi-Family	2	9	-77.8%			
Vacant Land	47	49	-4.1%			

Months of Inventory of Homes Based on Pending Sales 3.8

April CLOSED Sales	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	40	-18.4%	6,950,762	-6.4%	50	49	7,425,720	47
Multi-Family	1	.0%	140,000	.0%	147	0	0	0
Vacant Land	7	.0%	369,500	-44.0%	62	7	660,400	198
Total All Sales	48	-14.3%	7,460,262	-7.7%		56	8,086,120	

Year-to-Date CLOSED Sales	2020			2019		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	160	8.1%	26,068,259	33.1%	148	19,589,745
Multi-Family	4	-33.3%	436,757	-27.2%	6	599,775
Vacant Land	21	-19.2%	1,465,800	-2.9%	26	1,510,100
Total All Sales	185	2.8%	27,970,816	28.9%	180	21,699,620

Stats based on CLOSED Sales

	April			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	173,769	151,545	14.7%	162,927	132,363	23.1%
Avg Sale Overall	155,422	144,395	7.6%	151,194	120,553	25.4%

April Pending Sales

	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	21	-68.2%	3,893,500	-66.6%	38	66	11,664,598	43
Multi-Family	2	.0%	269,400	42.6%	172	2	188,900	14
Vacant Land	7	-30.0%	231,500	-53.1%	209	10	493,200	145
Total All Sales	30	-61.5%	4,394,400	-64.4%		78	12,346,698	

Year-to-Date PENDING Sales

	2020			2019		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	187	-7.9%	29,671,764	.4%	203	29,546,598
Multi-Family	4	.0%	555,300	33.4%	4	416,250
Vacant Land	27	-10.0%	1,816,690	1.2%	30	1,795,100
Total All Sales	218	-8.0%	32,043,754	.9%	237	31,757,948

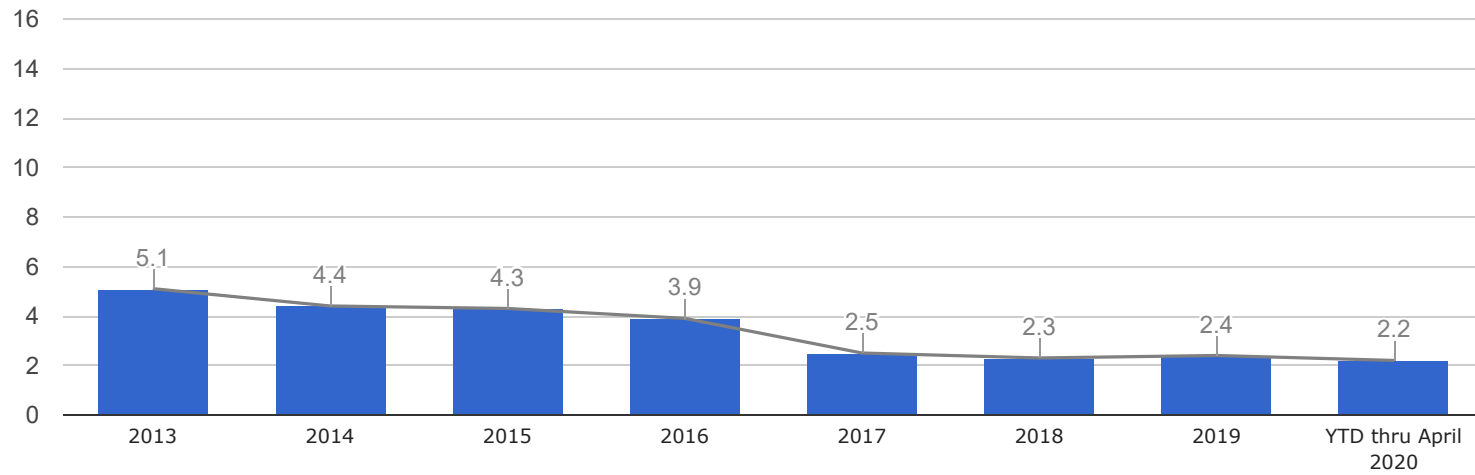
Stats based on PENDING Sales

	April			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	185,405	176,736	4.9%	158,673	145,550	9.0%
Avg Sale Overall	146,480	158,291	-7.5%	146,990	134,000	9.7%

2020 Sales of Residential Single Family Homes by Price Class

	April				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	1	.6	1	.5
20,000 to 29,999	1	2.5	1	4.8	2	1.3	5	2.7
30,000 to 39,999	1	2.5	0	.0	1	.6	1	.5
40,000 to 49,999	1	2.5	0	.0	3	1.9	4	2.1
50,000 to 59,999	0	.0	0	.0	3	1.9	3	1.6
60,000 to 69,999	0	.0	0	.0	1	.6	3	1.6
70,000 to 79,999	2	5.0	0	.0	5	3.1	4	2.1
80,000 to 89,999	3	7.5	0	.0	7	4.4	10	5.3
90,000 to 99,999	0	.0	2	9.5	6	3.8	10	5.3
100,000 to 119,999	3	7.5	1	4.8	27	16.9	30	16.0
120,000 to 139,999	7	17.5	3	14.3	23	14.4	22	11.8
140,000 to 159,999	2	5.0	2	9.5	14	8.8	12	6.4
160,000 to 179,999	4	10.0	3	14.3	16	10.0	23	12.3
180,000 to 199,999	2	5.0	3	14.3	10	6.3	12	6.4
200,000 to 249,999	4	10.0	4	19.0	21	13.1	23	12.3
250,000 to 299,999	6	15.0	1	4.8	11	6.9	15	8.0
300,000 to 399,999	4	10.0	0	.0	7	4.4	8	4.3
400,000 to 499,999	0	.0	0	.0	0	.0	0	.0
500,000 to 599,999	0	.0	1	4.8	0	.0	1	.5
600,000 to 699,999	0	.0	0	.0	1	.6	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	1	.6	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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