

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
April 2020**

Note: This report reflects closed sales and current activity (sales written) in Muskegon County.

<b>April New Listings</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>	
Residential	94	263	-64.3%	Residential	360	120
Multi-Family	8	11	-27.3%	Multi-Family	12	120
Vacant Land	13	76	-82.9%	Vacant Land	442	497
<b>YTD New Listings</b>				<b>Total</b>	<b>814</b>	
Residential	706	859	-17.8%			
Multi-Family	29	36	-19.4%			
Vacant Land	133	184	-27.7%			

Months of Inventory of Homes Based on Pending Sales 3.7

<b>April CLOSED Sales</b>	<b>2020</b>			<b>2019</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	137	-23.0%	23,232,111	-20.5%	37	178	29,236,846	40
Multi-Family	3	-70.0%	227,700	-58.7%	12	10	550,950	23
Vacant Land	9	-59.1%	346,899	-58.2%	145	22	829,235	225
<b>Total All Sales</b>	<b>149</b>	<b>-29.0%</b>	<b>23,806,710</b>	<b>-22.2%</b>		<b>210</b>	<b>30,617,031</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2020</b>			<b>2019</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	577	-8.6%	86,920,549	-13.1%	631	100,071,103
Multi-Family	18	.0%	1,526,000	44.2%	18	1,058,350
Vacant Land	64	-16.9%	2,885,866	-6.9%	77	3,099,885
<b>Total All Sales</b>	<b>659</b>	<b>-9.2%</b>	<b>91,332,415</b>	<b>-12.4%</b>	<b>726</b>	<b>104,229,338</b>

**Stats based on CLOSED Sales**

	<b>April</b>			<b>YEAR-TO-DATE</b>		
	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>
Avg Home Sale	169,577	164,252	3.2%	150,642	158,591	-5.0%
Avg Sale Overall	159,777	145,795	9.6%	138,592	143,567	-3.5%

**April Pending Sales**

	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	97	-61.0%	14,765,799	-63.4%	47	249	40,332,949	34
Multi-Family	11	83.3%	1,593,400	222.4%	29	6	494,250	21
Vacant Land	14	-50.0%	825,400	-52.3%	393	28	1,731,600	240
<b>Total All Sales</b>	<b>122</b>	<b>-56.9%</b>	<b>17,184,599</b>	<b>-59.6%</b>		<b>283</b>	<b>42,558,799</b>	

**Year-to-Date PENDING Sales**

	2020			2019		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	659	-19.9%	101,205,375	-23.2%	823	131,717,977
Multi-Family	26	52.9%	3,109,100	132.8%	17	1,335,250
Vacant Land	90	-3.2%	5,643,404	14.9%	93	4,909,450
<b>Total All Sales</b>	<b>775</b>	<b>-16.9%</b>	<b>109,957,879</b>	<b>-20.3%</b>	<b>933</b>	<b>137,962,677</b>

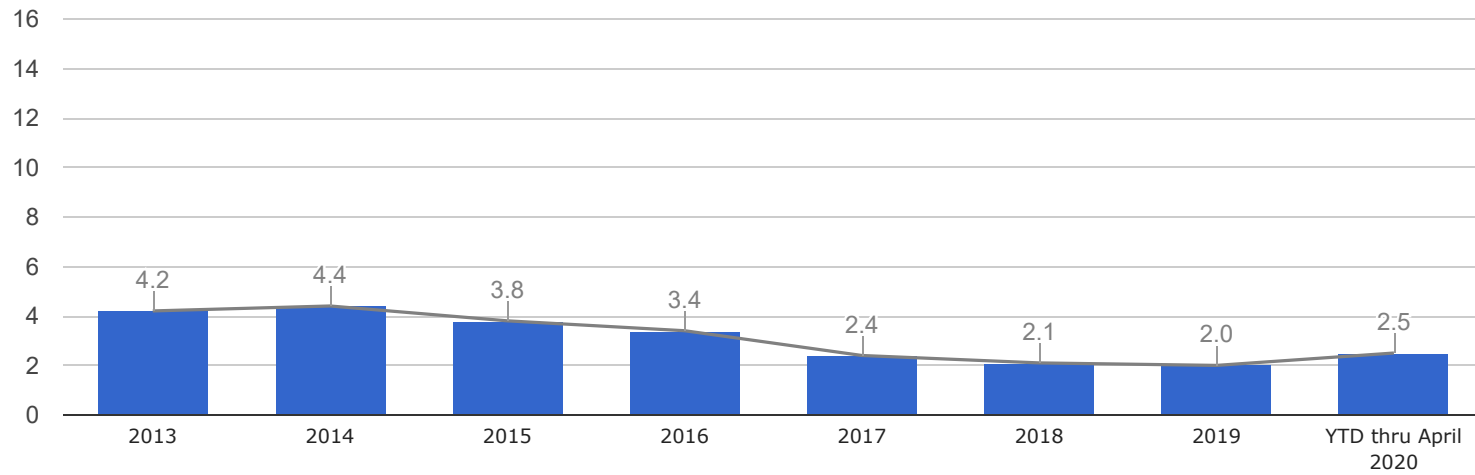
**Stats based on PENDING Sales**

	April			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	152,225	161,980	-6.0%	153,574	160,046	-4.0%
Avg Sale Overall	140,857	150,384	-6.3%	141,881	147,870	-4.1%

**2020 Sales of Residential Single Family Homes by Price Class**

	April				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	2	1.5	1	1.0	10	1.7	13	2.0
20,000 to 29,999	2	1.5	7	7.2	14	2.4	18	2.7
30,000 to 39,999	1	.7	4	4.1	21	3.6	28	4.2
40,000 to 49,999	3	2.2	2	2.1	25	4.3	21	3.2
50,000 to 59,999	2	1.5	6	6.2	17	2.9	30	4.6
60,000 to 69,999	3	2.2	3	3.1	22	3.8	25	3.8
70,000 to 79,999	5	3.6	5	5.2	26	4.5	28	4.2
80,000 to 89,999	4	2.9	3	3.1	22	3.8	20	3.0
90,000 to 99,999	3	2.2	5	5.2	23	4.0	26	3.9
100,000 to 119,999	18	13.1	3	3.1	68	11.8	60	9.1
120,000 to 139,999	14	10.2	5	5.2	55	9.5	67	10.2
140,000 to 159,999	16	11.7	10	10.3	58	10.1	70	10.6
160,000 to 179,999	10	7.3	4	4.1	45	7.8	52	7.9
180,000 to 199,999	11	8.0	15	15.5	37	6.4	47	7.1
200,000 to 249,999	20	14.6	11	11.3	62	10.7	67	10.2
250,000 to 299,999	10	7.3	6	6.2	32	5.5	35	5.3
300,000 to 399,999	11	8.0	6	6.2	30	5.2	40	6.1
400,000 to 499,999	2	1.5	0	.0	5	.9	6	.9
500,000 to 599,999	0	.0	1	1.0	1	.2	4	.6
600,000 to 699,999	0	.0	0	.0	3	.5	1	.2
700,000 to 799,999	0	.0	0	.0	0	.0	1	.2
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	1	.2	0	.0

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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