

**Grand Rapids Association of REALTORS®
Comparative Activity Report
June 2020**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

| June New Listings | 2020 | 2019 | % Chg | Current Listings | Avg DOM |
|--------------------------|-------------|-------------|--------------|-------------------------|----------------|
| Residential | 127 | 121 | 5.0% | Residential | 125 75 |
| Multi-Family | 1 | 2 | -50.0% | Multi-Family | 2 80 |
| Vacant Land | 31 | 16 | 93.8% | Vacant Land | 103 488 |
| YTD New Listings | | | | Total | 230 |
| Residential | 460 | 625 | -26.4% | | |
| Multi-Family | 9 | 11 | -18.2% | | |
| Vacant Land | 99 | 127 | -22.0% | | |

Months of Inventory of Homes Based on Pending Sales 1.0

| June CLOSED Sales | Units | % Chg | 2020 Volume | % Chg | Avg DOM | 2019 Units | 2019 Volume | Avg DOM |
|--------------------------|--------------|--------------|------------------------|--------------|----------------|-----------------------|------------------------|----------------|
| Residential | 75 | 19.0% | 18,910,150 | 42.3% | 58 | 63 | 13,286,615 | 31 |
| Multi-Family | 1 | .0% | 173,889 | -48.9% | 12 | 1 | 340,000 | 36 |
| Vacant Land | 9 | -18.2% | 517,340 | -33.0% | 278 | 11 | 771,900 | 89 |
| Total All Sales | 85 | 13.3% | 19,601,379 | 36.1% | | 75 | 14,398,515 | |

| Year-to-Date CLOSED Sales | Units | % Chg | 2020 Volume | % Chg | 2019 Units | 2019 Volume |
|----------------------------------|--------------|---------------|------------------------|--------------|-----------------------|------------------------|
| Residential | 306 | -15.2% | 71,130,913 | -4.8% | 361 | 74,698,166 |
| Multi-Family | 5 | 66.7% | 508,889 | -55.7% | 3 | 1,150,000 |
| Vacant Land | 50 | 16.3% | 3,413,629 | -15.2% | 43 | 4,025,838 |
| Total All Sales | 361 | -11.3% | 75,053,431 | -6.0% | 407 | 79,874,004 |

Stats based on CLOSED Sales

| | 2020 | June 2019 | % Chg | YEAR-TO-DATE 2020 | 2019 | % Chg |
|------------------|-------------|----------------------|--------------|------------------------------|-------------|--------------|
| Avg Home Sale | 252,135 | 210,899 | 19.6% | 232,454 | 206,920 | 12.3% |
| Avg Sale Overall | 230,604 | 191,980 | 20.1% | 207,904 | 196,251 | 5.9% |

June Pending Sales

| | 2020 | | | 2019 | | | | |
|------------------------|------------|--------------|-------------------|--------------|---------|------------|-------------------|---------|
| | Units | % Chg | Volume | % Chg | Avg DOM | Units | Volume | Avg DOM |
| Residential | 122 | 35.6% | 27,792,922 | 55.6% | 30 | 90 | 17,865,790 | 32 |
| Multi-Family | 2 | .0% | 489,900 | .0% | 33 | 0 | 0 | 0 |
| Vacant Land | 15 | 50.0% | 1,461,200 | 201.0% | 120 | 10 | 485,500 | 234 |
| Total All Sales | 139 | 39.0% | 29,744,022 | 62.1% | | 100 | 18,351,290 | |

Year-to-Date PENDING Sales

| | 2020 | | | 2019 | |
|------------------------|------------|--------------|--------------------|------------|--------------------|
| | Units | % Chg | Volume | Units | Volume |
| Residential | 437 | -8.8% | 102,815,310 | 479 | 97,653,150 |
| Multi-Family | 8 | 60.0% | 1,068,600 | 5 | 1,408,700 |
| Vacant Land | 74 | 29.8% | 5,902,800 | 57 | 5,231,423 |
| Total All Sales | 519 | -4.1% | 109,786,710 | 541 | 104,293,273 |

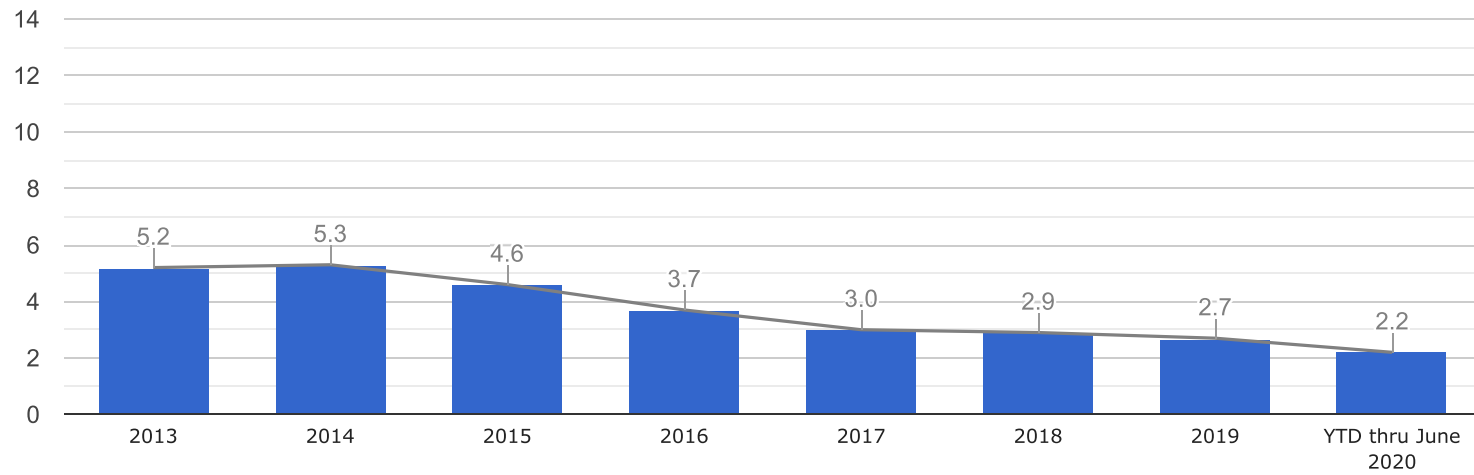
Stats based on PENDING Sales

| | June | | | YEAR-TO-DATE | | |
|------------------|---------|---------|-------|--------------|---------|-------|
| | 2020 | 2019 | % Chg | 2020 | 2019 | % Chg |
| Avg Home Sale | 227,811 | 198,509 | 14.8% | 235,275 | 203,869 | 15.4% |
| Avg Sale Overall | 213,986 | 183,513 | 16.6% | 211,535 | 192,779 | 9.7% |

2020 Sales of Residential Single Family Homes by Price Class

| | June | | | | YTD | | | |
|--------------------|--------|------|---------|------|--------|------|---------|------|
| | Closed | % | Pending | % | Closed | % | Pending | % |
| Under to 19,999 | 0 | .0 | 0 | .0 | 1 | .3 | 0 | .0 |
| 20,000 to 29,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 30,000 to 39,999 | 0 | .0 | 0 | .0 | 2 | .7 | 0 | .0 |
| 40,000 to 49,999 | 2 | 2.7 | 0 | .0 | 5 | 1.6 | 3 | .7 |
| 50,000 to 59,999 | 0 | .0 | 1 | .8 | 3 | 1.0 | 8 | 1.8 |
| 60,000 to 69,999 | 2 | 2.7 | 1 | .8 | 3 | 1.0 | 9 | 2.1 |
| 70,000 to 79,999 | 2 | 2.7 | 2 | 1.6 | 3 | 1.0 | 4 | .9 |
| 80,000 to 89,999 | 0 | .0 | 0 | .0 | 4 | 1.3 | 4 | .9 |
| 90,000 to 99,999 | 1 | 1.3 | 3 | 2.5 | 5 | 1.6 | 6 | 1.4 |
| 100,000 to 119,999 | 3 | 4.0 | 7 | 5.7 | 23 | 7.5 | 26 | 5.9 |
| 120,000 to 139,999 | 6 | 8.0 | 12 | 9.8 | 27 | 8.8 | 43 | 9.8 |
| 140,000 to 159,999 | 5 | 6.7 | 14 | 11.5 | 29 | 9.5 | 39 | 8.9 |
| 160,000 to 179,999 | 7 | 9.3 | 10 | 8.2 | 28 | 9.2 | 39 | 8.9 |
| 180,000 to 199,999 | 4 | 5.3 | 10 | 8.2 | 18 | 5.9 | 26 | 5.9 |
| 200,000 to 249,999 | 14 | 18.7 | 23 | 18.9 | 53 | 17.3 | 80 | 18.3 |
| 250,000 to 299,999 | 10 | 13.3 | 16 | 13.1 | 38 | 12.4 | 61 | 14.0 |
| 300,000 to 399,999 | 11 | 14.7 | 13 | 10.7 | 39 | 12.7 | 53 | 12.1 |
| 400,000 to 499,999 | 2 | 2.7 | 7 | 5.7 | 9 | 2.9 | 14 | 3.2 |
| 500,000 to 599,999 | 3 | 4.0 | 1 | .8 | 8 | 2.6 | 10 | 2.3 |
| 600,000 to 699,999 | 2 | 2.7 | 0 | .0 | 3 | 1.0 | 5 | 1.1 |
| 700,000 to 799,999 | 0 | .0 | 1 | .8 | 2 | .7 | 3 | .7 |
| 800,000 to 899,999 | 0 | .0 | 1 | .8 | 1 | .3 | 2 | .5 |
| 900,000 to 999,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 1,000,000 or over | 1 | 1.3 | 0 | .0 | 2 | .7 | 2 | .5 |

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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