

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
June 2020**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

<b>June New Listings</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>	
Residential	72	73	-1.4%	Residential	48	111
Multi-Family	4	3	33.3%	Multi-Family	3	185
Vacant Land	19	31	-38.7%	Vacant Land	115	322
<b>YTD New Listings</b>				<b>Total</b>	<b>166</b>	
Residential	295	355	-16.9%			
Multi-Family	7	12	-41.7%			
Vacant Land	77	97	-20.6%			

Months of Inventory of Homes Based on Pending Sales .7

<b>June CLOSED Sales</b>	<b>2020</b>			<b>2019</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	60	20.0%	10,190,176	11.2%	43	50	9,162,775	31
Multi-Family	2	.0%	243,000	.0%	95	0	0	0
Vacant Land	2	-50.0%	224,000	29.6%	35	4	172,900	34
<b>Total All Sales</b>	<b>64</b>	<b>18.5%</b>	<b>10,657,176</b>	<b>14.2%</b>		<b>54</b>	<b>9,335,675</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2020</b>			<b>2019</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	249	-2.7%	41,029,955	7.7%	256	38,080,897
Multi-Family	6	-14.3%	679,757	3.0%	7	659,675
Vacant Land	24	-42.9%	1,717,800	-33.1%	42	2,568,400
<b>Total All Sales</b>	<b>279</b>	<b>-8.5%</b>	<b>43,427,512</b>	<b>5.1%</b>	<b>305</b>	<b>41,308,972</b>

**Stats based on CLOSED Sales**

	<b>June</b>			<b>YEAR-TO-DATE</b>		
	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>
Avg Home Sale	169,836	183,256	-7.3%	164,779	148,754	10.8%
Avg Sale Overall	166,518	172,883	-3.7%	155,654	135,439	14.9%

**June Pending Sales**

	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	72	12.5%	13,222,400	27.1%	33	64	10,406,600	21
Multi-Family	4	.0%	512,800	.0%	5	0	0	0
Vacant Land	7	16.7%	547,400	49.3%	170	6	366,700	48
Total All Sales	83	18.6%	14,282,600	32.6%		70	10,773,300	

**Year-to-Date PENDING Sales**

	2020			2019		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	333	-.3%	55,817,263	9.6%	334	50,941,171
Multi-Family	8	60.0%	1,068,100	124.3%	5	476,150
Vacant Land	36	-16.3%	2,531,990	-4.9%	43	2,663,300
Total All Sales	377	-1.3%	59,417,353	9.9%	382	54,080,621

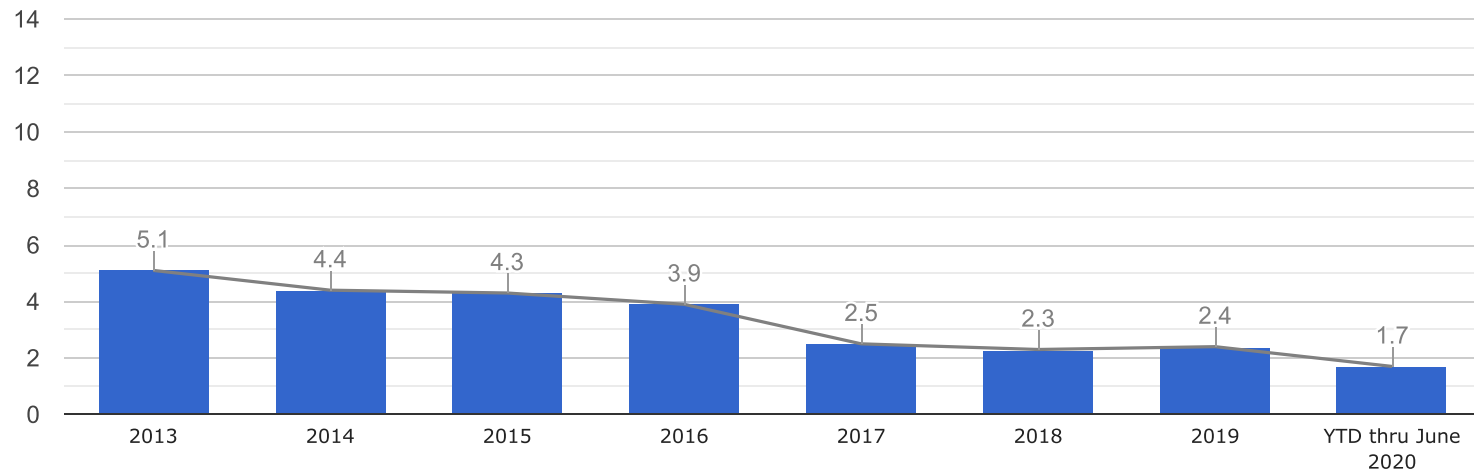
**Stats based on PENDING Sales**

	June			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	183,644	162,603	12.9%	167,619	152,518	9.9%
Avg Sale Overall	172,080	153,904	11.8%	157,606	141,572	11.3%

**2020 Sales of Residential Single Family Homes by Price Class**

	June				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	1	.4	1	.3
20,000 to 29,999	2	3.3	0	.0	4	1.6	6	1.8
30,000 to 39,999	0	.0	0	.0	1	.4	1	.3
40,000 to 49,999	1	1.7	1	1.4	4	1.6	5	1.5
50,000 to 59,999	0	.0	2	2.8	3	1.2	5	1.5
60,000 to 69,999	1	1.7	2	2.8	2	.8	5	1.5
70,000 to 79,999	0	.0	1	1.4	8	3.2	9	2.7
80,000 to 89,999	1	1.7	2	2.8	9	3.6	15	4.5
90,000 to 99,999	1	1.7	1	1.4	9	3.6	11	3.3
100,000 to 119,999	7	11.7	8	11.1	37	14.9	50	15.0
120,000 to 139,999	10	16.7	12	16.7	35	14.1	48	14.4
140,000 to 159,999	8	13.3	7	9.7	24	9.6	25	7.5
160,000 to 179,999	8	13.3	4	5.6	29	11.6	33	9.9
180,000 to 199,999	6	10.0	7	9.7	18	7.2	27	8.1
200,000 to 249,999	6	10.0	12	16.7	33	13.3	45	13.5
250,000 to 299,999	5	8.3	7	9.7	19	7.6	27	8.1
300,000 to 399,999	4	6.7	3	4.2	11	4.4	14	4.2
400,000 to 499,999	0	.0	3	4.2	0	.0	5	1.5
500,000 to 599,999	0	.0	0	.0	0	.0	1	.3
600,000 to 699,999	0	.0	0	.0	1	.4	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	1	.4	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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