

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
July 2020**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

<b>July New Listings</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>	
Residential	113	139	-18.7%	Residential	121	80
Multi-Family	0	2	.0%	Multi-Family	2	111
Vacant Land	25	20	25.0%	Vacant Land	113	418
<b>YTD New Listings</b>				<b>Total</b>	<b>236</b>	
Residential	573	764	-25.0%			
Multi-Family	9	13	-30.8%			
Vacant Land	124	147	-15.6%			

Months of Inventory of Homes Based on Pending Sales 1.0

<b>July CLOSED Sales</b>	<b>2020</b>			<b>2019</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	92	2.2%	21,158,101	14.0%	28	90	18,560,974	32
Multi-Family	1	.0%	330,000	.0%	46	0	0	0
Vacant Land	17	240.0%	932,600	178.5%	187	5	334,900	79
<b>Total All Sales</b>	<b>110</b>	<b>15.8%</b>	<b>22,420,701</b>	<b>18.7%</b>		<b>95</b>	<b>18,895,874</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2020</b>			<b>2019</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	398	-11.8%	92,289,014	-1.0%	451	93,259,140
Multi-Family	6	100.0%	838,889	-27.1%	3	1,150,000
Vacant Land	67	39.6%	4,346,229	-.3%	48	4,360,738
<b>Total All Sales</b>	<b>471</b>	<b>-6.2%</b>	<b>97,474,132</b>	<b>-1.3%</b>	<b>502</b>	<b>98,769,878</b>

<b>Stats based on CLOSED Sales</b>	<b>July</b>			<b>YEAR-TO-DATE</b>		
	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>
Avg Home Sale	229,979	206,233	11.5%	231,882	206,783	12.1%
Avg Sale Overall	203,825	198,904	2.5%	206,951	196,753	5.2%

**July Pending Sales**

	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	119	-7.0%	31,524,111	18.4%	30	128	26,623,990	36
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	21	320.0%	2,299,245	539.7%	256	5	359,400	51
Total All Sales	140	5.3%	33,823,356	25.3%		133	26,983,390	

**Year-to-Date PENDING Sales**

	2020			2019		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	556	-8.4%	134,339,421	8.1%	607	124,277,140
Multi-Family	8	60.0%	1,068,600	-24.1%	5	1,408,700
Vacant Land	95	53.2%	8,202,045	46.7%	62	5,590,823
Total All Sales	659	-2.2%	143,610,066	9.4%	674	131,276,663

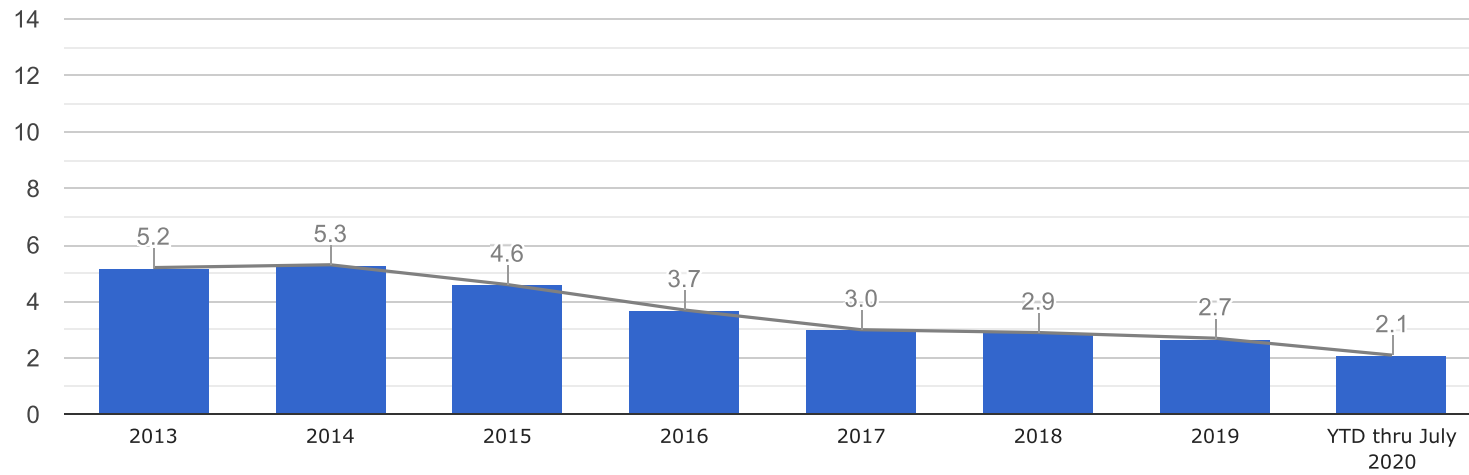
**Stats based on PENDING Sales**

	July			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	264,908	208,000	27.4%	241,618	204,740	18.0%
Avg Sale Overall	241,595	202,883	19.1%	217,921	194,772	11.9%

**2020 Sales of Residential Single Family Homes by Price Class**

	July				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	1	.3	0	.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	0	.0	0	.0	2	.5	0	.0
40,000 to 49,999	0	.0	1	.8	5	1.3	4	.7
50,000 to 59,999	1	1.1	0	.0	4	1.0	8	1.4
60,000 to 69,999	1	1.1	0	.0	4	1.0	9	1.6
70,000 to 79,999	0	.0	1	.8	3	.8	5	.9
80,000 to 89,999	0	.0	1	.8	4	1.0	5	.9
90,000 to 99,999	1	1.1	2	1.7	6	1.5	8	1.4
100,000 to 119,999	5	5.4	4	3.4	28	7.0	30	5.4
120,000 to 139,999	11	12.0	8	6.7	38	9.5	51	9.2
140,000 to 159,999	7	7.6	12	10.1	36	9.0	51	9.2
160,000 to 179,999	11	12.0	8	6.7	39	9.8	47	8.5
180,000 to 199,999	7	7.6	14	11.8	25	6.3	40	7.2
200,000 to 249,999	14	15.2	17	14.3	67	16.8	97	17.4
250,000 to 299,999	13	14.1	19	16.0	51	12.8	80	14.4
300,000 to 399,999	16	17.4	17	14.3	55	13.8	70	12.6
400,000 to 499,999	3	3.3	6	5.0	12	3.0	20	3.6
500,000 to 599,999	0	.0	4	3.4	8	2.0	14	2.5
600,000 to 699,999	0	.0	3	2.5	3	.8	8	1.4
700,000 to 799,999	1	1.1	1	.8	3	.8	4	.7
800,000 to 899,999	1	1.1	1	.8	2	.5	3	.5
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	2	.5	2	.4

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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