

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
July 2020**

Note: This report reflects closed sales and current activity (sales written) in Muskegon County.

<b>July New Listings</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>	
Residential	341	351	-2.8%	Residential	274	107
Multi-Family	15	9	66.7%	Multi-Family	13	116
Vacant Land	40	61	-34.4%	Vacant Land	391	506
<b>YTD New Listings</b>				<b>Total</b>	<b>678</b>	
Residential	1,606	1,797	-10.6%			
Multi-Family	56	65	-13.8%			
Vacant Land	251	372	-32.5%			

Months of Inventory of Homes Based on Pending Sales .9

<b>July CLOSED Sales</b>	<b>2020</b>			<b>2019</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	280	27.9%	51,985,240	38.7%	36	219	37,491,558	28
Multi-Family	9	.0%	1,557,300	49.8%	33	9	1,039,920	46
Vacant Land	29	-17.1%	1,691,815	9.7%	214	35	1,542,010	110
<b>Total All Sales</b>	<b>318</b>	<b>20.9%</b>	<b>55,234,355</b>	<b>37.8%</b>		<b>263</b>	<b>40,073,488</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2020</b>			<b>2019</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	1,177	-11.8%	193,202,560	-10.4%	1,334	215,621,309
Multi-Family	38	11.8%	4,492,100	60.9%	34	2,792,520
Vacant Land	142	-9.6%	7,006,881	3.4%	157	6,777,010
<b>Total All Sales</b>	<b>1,357</b>	<b>-11.0%</b>	<b>204,701,541</b>	<b>-9.1%</b>	<b>1,525</b>	<b>225,190,839</b>

<b>Stats based on CLOSED Sales</b>	<b>July</b>			<b>YEAR-TO-DATE</b>		
	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>
Avg Home Sale	185,662	171,194	8.5%	164,148	161,635	1.6%
Avg Sale Overall	173,693	152,371	14.0%	150,849	147,666	2.2%

**July Pending Sales**

	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	320	31.7%	59,495,026	42.9%	35	243	41,642,685	25
Multi-Family	9	.0%	1,186,500	92.5%	13	9	616,300	62
Vacant Land	41	86.4%	2,812,920	48.4%	202	22	1,895,400	127
Total All Sales	370	35.0%	63,494,446	43.8%		274	44,154,385	

**Year-to-Date PENDING Sales**

	2020			2019		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	1,540	-2.5%	266,932,208	2.6%	1,579	260,250,583
Multi-Family	47	20.5%	9,349,000	168.1%	39	3,487,700
Vacant Land	190	7.3%	11,214,324	15.9%	177	9,677,938
Total All Sales	1,777	-1.0%	287,495,532	5.1%	1,795	273,416,221

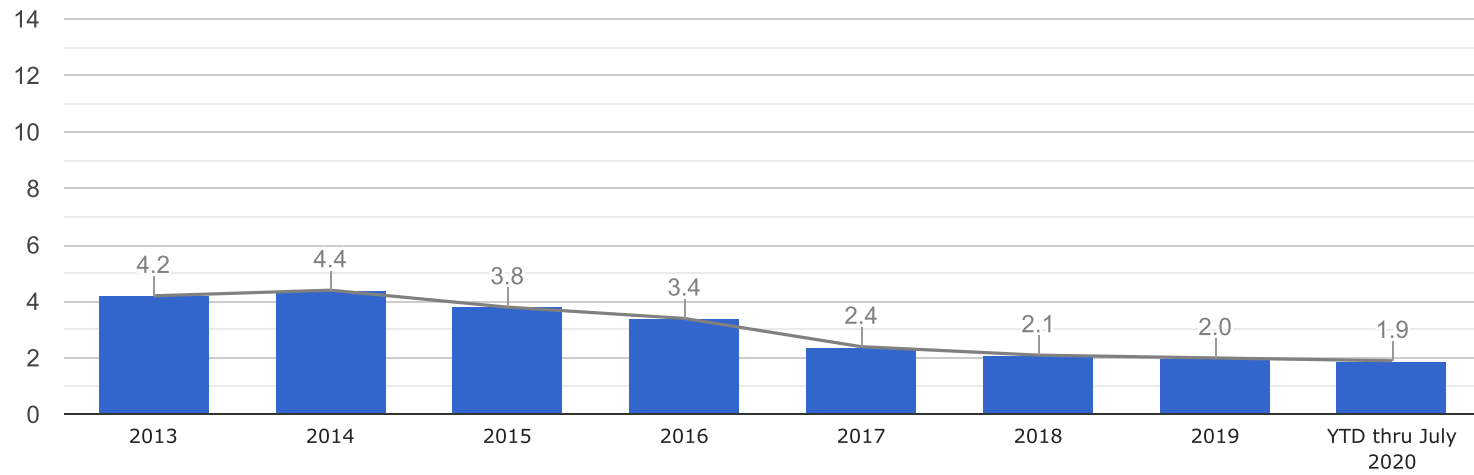
**Stats based on PENDING Sales**

	July			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	185,922	171,369	8.5%	173,333	164,820	5.2%
Avg Sale Overall	171,607	161,147	6.5%	161,787	152,321	6.2%

**2020 Sales of Residential Single Family Homes by Price Class**

	July				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	5	1.8	4	1.3	21	1.8	19	1.2
20,000 to 29,999	6	2.1	4	1.3	31	2.6	34	2.2
30,000 to 39,999	5	1.8	7	2.2	37	3.1	50	3.2
40,000 to 49,999	6	2.1	4	1.3	40	3.4	40	2.6
50,000 to 59,999	9	3.2	5	1.6	34	2.9	47	3.1
60,000 to 69,999	5	1.8	5	1.6	34	2.9	43	2.8
70,000 to 79,999	7	2.5	9	2.8	43	3.7	57	3.7
80,000 to 89,999	4	1.4	12	3.8	33	2.8	48	3.1
90,000 to 99,999	12	4.3	11	3.4	47	4.0	59	3.8
100,000 to 119,999	18	6.4	26	8.1	109	9.3	134	8.7
120,000 to 139,999	28	10.0	36	11.3	115	9.8	162	10.5
140,000 to 159,999	26	9.3	28	8.8	125	10.6	158	10.3
160,000 to 179,999	26	9.3	39	12.2	94	8.0	137	8.9
180,000 to 199,999	25	8.9	31	9.7	90	7.6	120	7.8
200,000 to 249,999	36	12.9	33	10.3	131	11.1	165	10.7
250,000 to 299,999	25	8.9	30	9.4	81	6.9	111	7.2
300,000 to 399,999	24	8.6	23	7.2	81	6.9	108	7.0
400,000 to 499,999	7	2.5	8	2.5	15	1.3	25	1.6
500,000 to 599,999	3	1.1	1	.3	7	.6	9	.6
600,000 to 699,999	1	.4	3	.9	4	.3	7	.5
700,000 to 799,999	2	.7	1	.3	4	.3	5	.3
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	1	.1	2	.1

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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