

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
September 2020**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

<b>September New Listings</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	61	82	-25.6%	Residential	56 70
Multi-Family	3	3	.0%	Multi-Family	4 48
Vacant Land	13	11	18.2%	Vacant Land	106 382
<b>YTD New Listings</b>				<b>Total</b>	<b>166</b>
Residential	469	586	-20.0%		
Multi-Family	14	19	-26.3%		
Vacant Land	111	142	-21.8%		

Months of Inventory of Homes Based on Pending Sales .9

<b>September CLOSED Sales</b>	<b>2020</b>			<b>2019</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	51	75.9%	10,623,008	153.5%	17	29	4,190,099	31
Multi-Family	1	-50.0%	110,000	-50.7%	390	2	223,000	19
Vacant Land	6	.0%	566,900	74.0%	187	6	325,750	135
<b>Total All Sales</b>	<b>58</b>	<b>56.8%</b>	<b>11,299,908</b>	<b>138.5%</b>		<b>37</b>	<b>4,738,849</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2020</b>			<b>2019</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	403	3.6%	70,979,059	19.9%	389	59,191,246
Multi-Family	10	-9.1%	1,221,357	14.0%	11	1,071,075
Vacant Land	41	-26.8%	2,663,700	-24.4%	56	3,521,200
<b>Total All Sales</b>	<b>454</b>	<b>-.4%</b>	<b>74,864,116</b>	<b>17.4%</b>	<b>456</b>	<b>63,783,521</b>

<b>Stats based on CLOSED Sales</b>	<b>September</b>			<b>YEAR-TO-DATE</b>		
	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>
Avg Home Sale	208,294	144,486	44.2%	176,127	152,163	15.7%
Avg Sale Overall	194,826	128,077	52.1%	164,899	139,876	17.9%

**September Pending Sales**

	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	63	18.9%	11,424,603	61.2%	34	53	7,085,698	35
Multi-Family	3	.0%	552,000	.0%	80	0	0	0
Vacant Land	9	50.0%	425,690	27.6%	105	6	333,650	35
Total All Sales	75	27.1%	12,402,293	67.2%		59	7,419,348	

**Year-to-Date PENDING Sales**

	2020			2019		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	511	4.9%	89,427,390	21.0%	487	73,900,657
Multi-Family	14	75.0%	2,053,900	145.7%	8	835,950
Vacant Land	61	3.4%	3,890,580	5.3%	59	3,694,300
Total All Sales	586	5.8%	95,371,870	21.6%	554	78,430,907

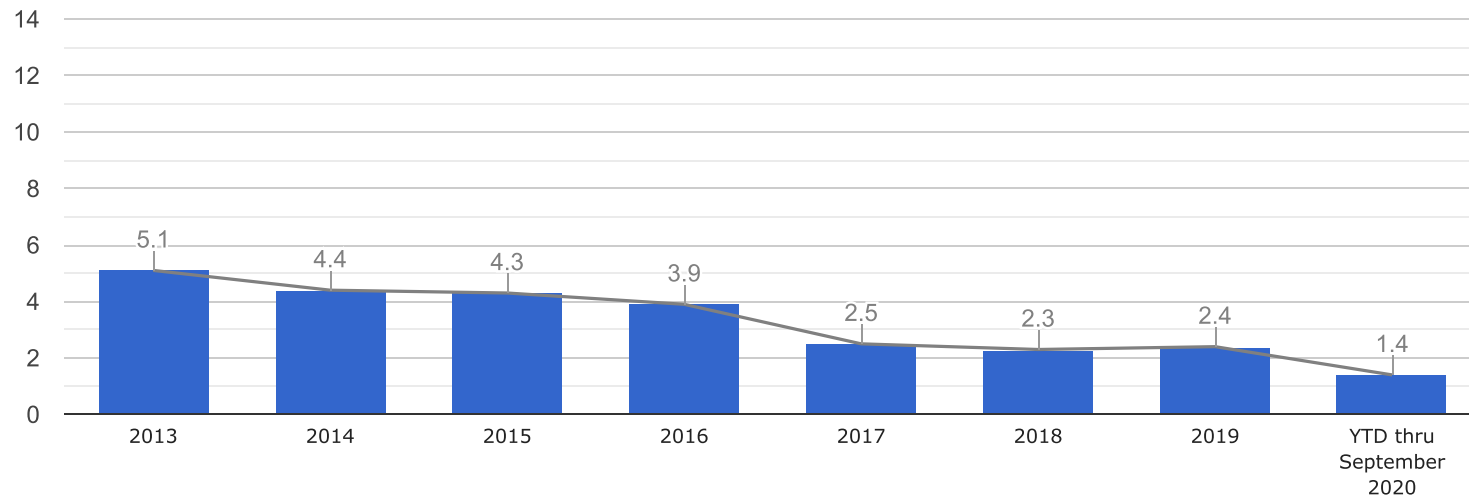
**Stats based on PENDING Sales**

	September			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	181,343	133,692	35.6%	175,005	151,747	15.3%
Avg Sale Overall	165,364	125,752	31.5%	162,751	141,572	15.0%

**2020 Sales of Residential Single Family Homes by Price Class**

	September				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	1	.2	1	.2
20,000 to 29,999	0	.0	0	.0	4	1.0	6	1.2
30,000 to 39,999	0	.0	2	3.2	2	.5	3	.6
40,000 to 49,999	1	2.0	0	.0	6	1.5	6	1.2
50,000 to 59,999	1	2.0	3	4.8	5	1.2	9	1.8
60,000 to 69,999	1	2.0	0	.0	4	1.0	5	1.0
70,000 to 79,999	0	.0	1	1.6	9	2.2	12	2.3
80,000 to 89,999	0	.0	3	4.8	12	3.0	19	3.7
90,000 to 99,999	1	2.0	2	3.2	15	3.7	16	3.1
100,000 to 119,999	2	3.9	9	14.3	49	12.2	72	14.1
120,000 to 139,999	4	7.8	7	11.1	50	12.4	67	13.1
140,000 to 159,999	6	11.8	8	12.7	41	10.2	51	10.0
160,000 to 179,999	6	11.8	7	11.1	44	10.9	49	9.6
180,000 to 199,999	6	11.8	2	3.2	31	7.7	38	7.4
200,000 to 249,999	8	15.7	7	11.1	65	16.1	73	14.3
250,000 to 299,999	7	13.7	4	6.3	33	8.2	44	8.6
300,000 to 399,999	6	11.8	4	6.3	24	6.0	28	5.5
400,000 to 499,999	1	2.0	3	4.8	5	1.2	9	1.8
500,000 to 599,999	1	2.0	1	1.6	1	.2	3	.6
600,000 to 699,999	0	.0	0	.0	1	.2	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	1	.2	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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