

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
October 2020**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

<b>October New Listings</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	96	96	.0%	Residential	94 72
Multi-Family	1	0	.0%	Multi-Family	1 162
Vacant Land	19	17	11.8%	Vacant Land	99 495
<b>YTD New Listings</b>				<b>Total</b>	<b>194</b>
Residential	862	1,092	-21.1%		
Multi-Family	10	16	-37.5%		
Vacant Land	190	200	-5.0%		

Months of Inventory of Homes Based on Pending Sales 1.0

<b>October CLOSED Sales</b>	<b>2020</b>			<b>2019</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	108	38.5%	25,646,018	60.5%	38	78	15,980,294	48
Multi-Family	0	.0%	0	.0%	0	1	89,900	96
Vacant Land	22	175.0%	2,193,500	266.2%	76	8	599,050	163
<b>Total All Sales</b>	<b>130</b>	<b>49.4%</b>	<b>27,839,518</b>	<b>67.0%</b>		<b>87</b>	<b>16,669,244</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2020</b>			<b>2019</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	710	-3.7%	169,516,239	10.5%	737	153,354,481
Multi-Family	6	20.0%	838,889	-35.2%	5	1,294,900
Vacant Land	127	64.9%	10,957,329	80.6%	77	6,068,088
<b>Total All Sales</b>	<b>843</b>	<b>2.9%</b>	<b>181,312,457</b>	<b>12.8%</b>	<b>819</b>	<b>160,717,469</b>

<b>Stats based on CLOSED Sales</b>	<b>October</b>			<b>YEAR-TO-DATE</b>		
	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>
Avg Home Sale	237,463	204,876	15.9%	238,755	208,079	14.7%
Avg Sale Overall	214,150	191,601	11.8%	215,080	196,236	9.6%

**October Pending Sales**

	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	92	16.5%	21,881,434	39.5%	28	79	15,685,200	50
Multi-Family	1	.0%	495,000	.0%	8	0	0	0
Vacant Land	13	44.4%	1,752,600	393.0%	51	9	355,500	123
Total All Sales	106	20.5%	24,129,034	50.4%		88	16,040,700	

**Year-to-Date PENDING Sales**

	2020			2019		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	851	-4.1%	206,584,933	12.8%	887	183,108,388
Multi-Family	9	12.5%	1,563,600	-7.7%	8	1,693,600
Vacant Land	157	67.0%	18,553,895	144.2%	94	7,598,222
Total All Sales	1,017	2.8%	226,702,428	17.8%	989	192,400,210

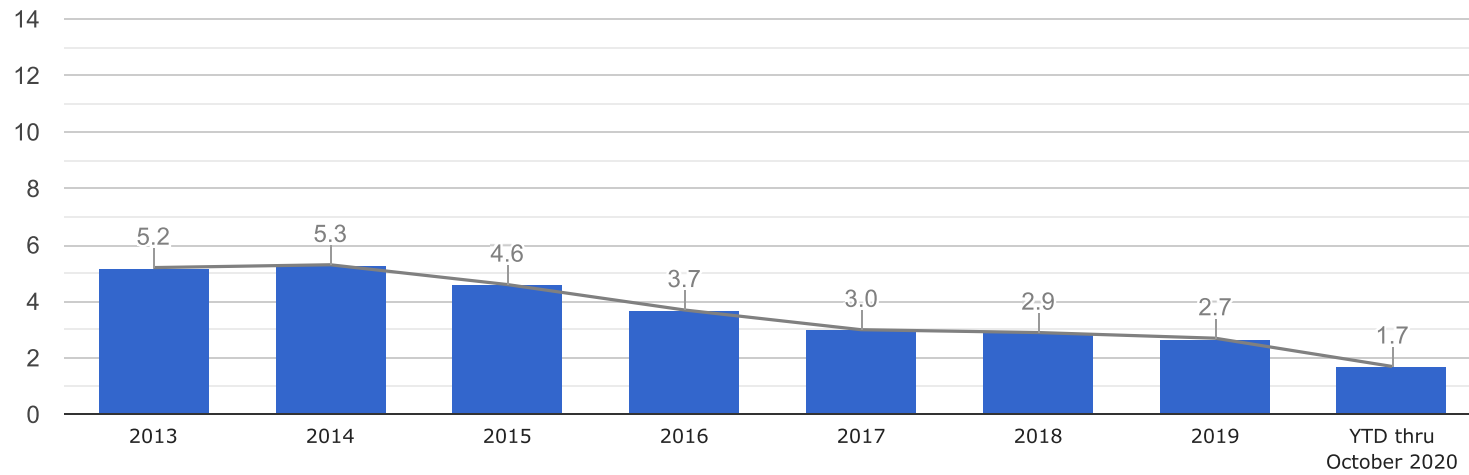
**Stats based on PENDING Sales**

	October			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	237,842	198,547	19.8%	242,756	206,436	17.6%
Avg Sale Overall	227,632	182,281	24.9%	222,913	194,540	14.6%

**2020 Sales of Residential Single Family Homes by Price Class**

	October				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	1	.1	1	.1
20,000 to 29,999	1	.9	0	.0	1	.1	0	.0
30,000 to 39,999	0	.0	0	.0	2	.3	0	.0
40,000 to 49,999	1	.9	0	.0	9	1.3	4	.5
50,000 to 59,999	0	.0	1	1.1	5	.7	10	1.2
60,000 to 69,999	1	.9	4	4.3	5	.7	16	1.9
70,000 to 79,999	0	.0	0	.0	4	.6	5	.6
80,000 to 89,999	2	1.9	1	1.1	7	1.0	9	1.1
90,000 to 99,999	2	1.9	2	2.2	10	1.4	19	2.2
100,000 to 119,999	7	6.5	4	4.3	40	5.6	41	4.8
120,000 to 139,999	6	5.6	7	7.6	62	8.7	76	8.9
140,000 to 159,999	6	5.6	10	10.9	59	8.3	75	8.8
160,000 to 179,999	9	8.3	5	5.4	70	9.9	68	8.0
180,000 to 199,999	9	8.3	8	8.7	48	6.8	64	7.5
200,000 to 249,999	26	24.1	18	19.6	129	18.2	156	18.3
250,000 to 299,999	12	11.1	13	14.1	97	13.7	116	13.6
300,000 to 399,999	19	17.6	10	10.9	102	14.4	110	12.9
400,000 to 499,999	3	2.8	3	3.3	25	3.5	31	3.6
500,000 to 599,999	2	1.9	4	4.3	14	2.0	23	2.7
600,000 to 699,999	0	.0	2	2.2	9	1.3	14	1.6
700,000 to 799,999	2	1.9	0	.0	5	.7	7	.8
800,000 to 899,999	0	.0	0	.0	3	.4	4	.5
900,000 to 999,999	0	.0	0	.0	1	.1	0	.0
1,000,000 or over	0	.0	0	.0	2	.3	2	.2

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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