

**Grand Rapids Association of REALTORS®
Comparative Activity Report
October 2020**

Note: This report reflects closed sales and current activity (sales written) in Montcalm County.

October New Listings	2020	2019	% Chg	Current Listings	Avg DOM
Residential	102	92	10.9%	Residential	93 63
Multi-Family	2	0	.0%	Multi-Family	3 80
Vacant Land	13	20	-35.0%	Vacant Land	124 267
YTD New Listings				Total	220
Residential	823	977	-15.8%		
Multi-Family	21	9	133.3%		
Vacant Land	176	225	-21.8%		

Months of Inventory of Homes Based on Pending Sales 1.0

October CLOSED Sales	Units	% Chg	2020 Volume	% Chg	Avg DOM	2019 Units	2019 Volume	Avg DOM
Residential	79	-10.2%	15,083,261	6.6%	33	88	14,151,500	43
Multi-Family	0	.0%	0	.0%	0	1	125,000	18
Vacant Land	8	-20.0%	627,350	4.6%	201	10	600,000	105
Total All Sales	87	-12.1%	15,710,611	5.6%		99	14,876,500	

Year-to-Date CLOSED Sales	Units	% Chg	2020 Volume	% Chg	2019 Units	2019 Volume
Residential	634	-4.4%	111,112,559	10.7%	663	100,406,176
Multi-Family	12	300.0%	1,616,400	544.0%	3	251,000
Vacant Land	90	-5.3%	5,716,798	37.5%	95	4,157,195
Total All Sales	736	-3.3%	118,445,757	13.0%	761	104,814,371

Stats based on CLOSED Sales

	October			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	190,927	160,813	18.7%	175,256	151,442	15.7%
Avg Sale Overall	180,582	150,268	20.2%	160,932	137,732	16.8%

October Pending Sales

	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	97	26.0%	17,216,160	55.1%	28	77	11,099,421	37
Multi-Family	1	.0%	105,000	.0%	9	0	0	0
Vacant Land	13	8.3%	1,063,400	63.4%	137	12	650,850	198
Total All Sales	111	24.7%	18,384,560	56.5%		89	11,750,271	

Year-to-Date PENDING Sales

	2020			2019		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	790	2.5%	141,523,254	19.0%	771	118,960,197
Multi-Family	14	366.7%	1,866,200	555.3%	3	284,800
Vacant Land	109	11.2%	7,556,491	55.9%	98	4,846,945
Total All Sales	913	4.7%	150,945,945	21.6%	872	124,091,942

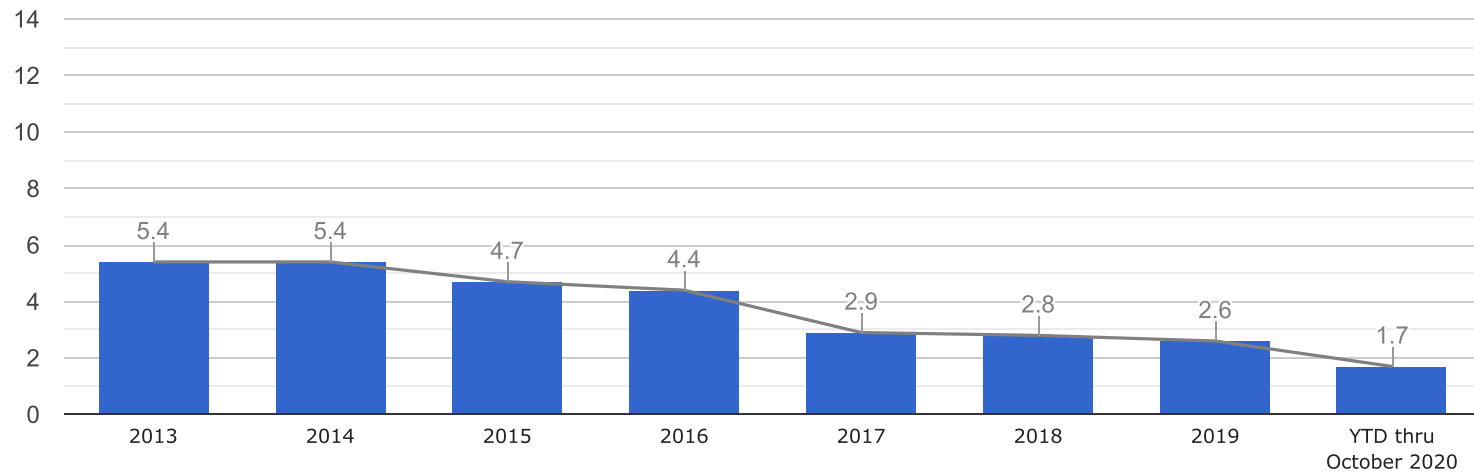
Stats based on PENDING Sales

	October			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	177,486	144,148	23.1%	179,143	154,293	16.1%
Avg Sale Overall	165,627	132,026	25.5%	165,330	142,307	16.2%

2020 Sales of Residential Single Family Homes by Price Class

	October				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	2	.3	4	.5
20,000 to 29,999	0	.0	1	1.0	3	.5	6	.8
30,000 to 39,999	1	1.3	0	.0	8	1.3	6	.8
40,000 to 49,999	2	2.5	3	3.1	10	1.6	11	1.4
50,000 to 59,999	3	3.8	1	1.0	8	1.3	7	.9
60,000 to 69,999	1	1.3	1	1.0	9	1.4	8	1.0
70,000 to 79,999	2	2.5	3	3.1	16	2.5	21	2.7
80,000 to 89,999	2	2.5	4	4.1	17	2.7	16	2.0
90,000 to 99,999	1	1.3	5	5.2	19	3.0	32	4.1
100,000 to 119,999	3	3.8	4	4.1	55	8.7	57	7.2
120,000 to 139,999	5	6.3	13	13.4	92	14.5	128	16.2
140,000 to 159,999	12	15.2	17	17.5	81	12.8	103	13.0
160,000 to 179,999	13	16.5	6	6.2	69	10.9	71	9.0
180,000 to 199,999	10	12.7	7	7.2	64	10.1	84	10.6
200,000 to 249,999	11	13.9	15	15.5	95	15.0	119	15.1
250,000 to 299,999	4	5.1	8	8.2	33	5.2	46	5.8
300,000 to 399,999	5	6.3	7	7.2	36	5.7	50	6.3
400,000 to 499,999	2	2.5	2	2.1	10	1.6	14	1.8
500,000 to 599,999	1	1.3	0	.0	4	.6	5	.6
600,000 to 699,999	1	1.3	0	.0	3	.5	2	.3
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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