

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
November 2020**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

<b>November New Listings</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	57	54	5.6%	Residential	76
Multi-Family	1	2	-50.0%	Multi-Family	1
Vacant Land	11	9	22.2%	Vacant Land	85
<b>YTD New Listings</b>				<b>Total</b>	<b>162</b>
Residential	919	1,146	-19.8%		
Multi-Family	11	18	-38.9%		
Vacant Land	201	209	-3.8%		

Months of Inventory of Homes Based on Pending Sales 1.1

<b>November CLOSED Sales</b>	<b>Units</b>	<b>% Chg</b>	<b>2020 Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>2019 Units</b>	<b>2019 Volume</b>	<b>Avg DOM</b>
Residential	79	25.4%	19,999,385	67.6%	29	63	11,935,961	39
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	13	85.7%	2,047,921	886.9%	72	7	207,500	111
<b>Total All Sales</b>	<b>92</b>	<b>31.4%</b>	<b>22,047,306</b>	<b>81.6%</b>		<b>70</b>	<b>12,143,461</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>Units</b>	<b>% Chg</b>	<b>2020 Volume</b>	<b>% Chg</b>	<b>2019 Units</b>	<b>2019 Volume</b>
Residential	789	-1.4%	189,515,624	14.7%	800	165,290,442
Multi-Family	6	20.0%	838,889	-35.2%	5	1,294,900
Vacant Land	140	66.7%	13,005,250	107.2%	84	6,275,588
<b>Total All Sales</b>	<b>935</b>	<b>5.2%</b>	<b>203,359,763</b>	<b>17.6%</b>	<b>889</b>	<b>172,860,930</b>

**Stats based on CLOSED Sales**

	<b>November</b>			<b>YEAR-TO-DATE</b>		
	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>
Avg Home Sale	253,157	189,460	33.6%	240,197	206,613	16.3%
Avg Sale Overall	239,645	173,478	38.1%	217,497	194,444	11.9%

**November Pending Sales**

	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	68	58.1%	15,753,935	59.3%	23	43	9,891,414	39
Multi-Family	1	.0%	150,000	.0%	9	0	0	0
Vacant Land	13	333.3%	2,029,422	1,473.2%	134	3	129,000	24
Total All Sales	82	78.3%	17,933,357	79.0%		46	10,020,414	

**Year-to-Date PENDING Sales**

	2020			2019		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	919	-1.2%	222,338,868	15.2%	930	192,999,802
Multi-Family	10	25.0%	1,713,600	1.2%	8	1,693,600
Vacant Land	170	75.3%	20,583,317	166.4%	97	7,727,222
Total All Sales	1,099	6.2%	244,635,785	20.9%	1,035	202,420,624

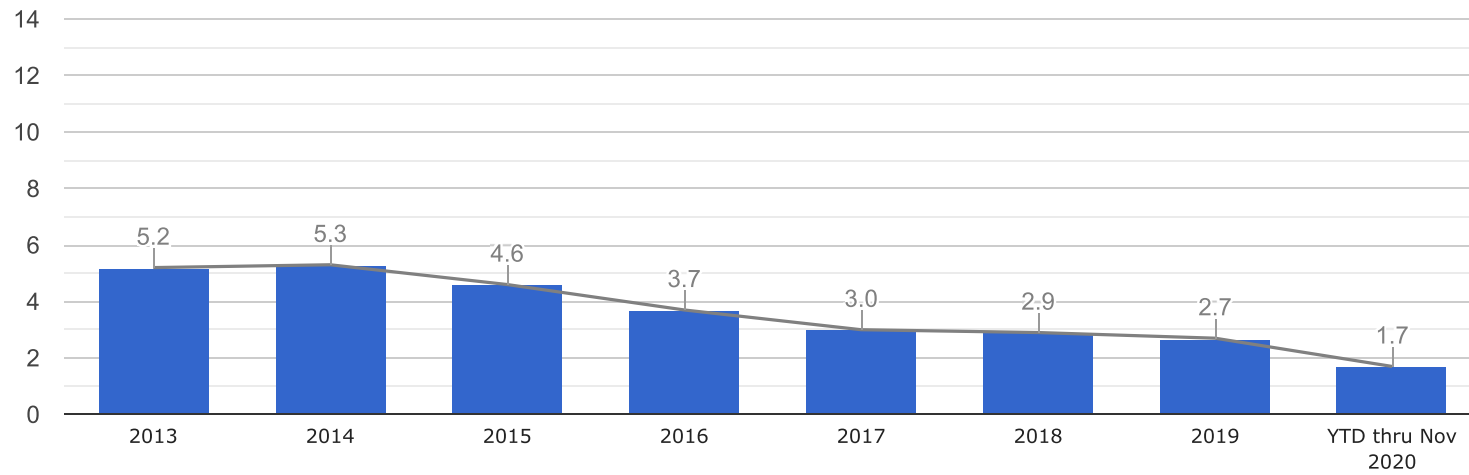
**Stats based on PENDING Sales**

	November			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	231,676	230,033	.7%	241,936	207,527	16.6%
Avg Sale Overall	218,699	217,835	.4%	222,599	195,575	13.8%

**2020 Sales of Residential Single Family Homes by Price Class**

	November				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	1	.1	1	.1
20,000 to 29,999	0	.0	1	1.5	1	.1	1	.1
30,000 to 39,999	0	.0	2	2.9	2	.3	2	.2
40,000 to 49,999	0	.0	0	.0	9	1.1	4	.4
50,000 to 59,999	2	2.5	0	.0	7	.9	10	1.1
60,000 to 69,999	1	1.3	1	1.5	6	.8	17	1.8
70,000 to 79,999	2	2.5	0	.0	6	.8	5	.5
80,000 to 89,999	1	1.3	2	2.9	8	1.0	11	1.2
90,000 to 99,999	0	.0	0	.0	10	1.3	19	2.1
100,000 to 119,999	5	6.3	6	8.8	45	5.7	47	5.1
120,000 to 139,999	2	2.5	4	5.9	64	8.1	80	8.7
140,000 to 159,999	4	5.1	4	5.9	63	8.0	79	8.6
160,000 to 179,999	9	11.4	8	11.8	79	10.0	76	8.3
180,000 to 199,999	8	10.1	1	1.5	56	7.1	65	7.1
200,000 to 249,999	18	22.8	13	19.1	147	18.6	169	18.4
250,000 to 299,999	13	16.5	13	19.1	110	13.9	129	14.0
300,000 to 399,999	4	5.1	7	10.3	106	13.4	117	12.7
400,000 to 499,999	3	3.8	3	4.4	28	3.5	34	3.7
500,000 to 599,999	3	3.8	2	2.9	17	2.2	25	2.7
600,000 to 699,999	3	3.8	1	1.5	12	1.5	15	1.6
700,000 to 799,999	0	.0	0	.0	5	.6	7	.8
800,000 to 899,999	0	.0	0	.0	3	.4	4	.4
900,000 to 999,999	0	.0	0	.0	1	.1	0	.0
1,000,000 or over	1	1.3	0	.0	3	.4	2	.2

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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