

**Grand Rapids Association of REALTORS®
Comparative Activity Report
November 2020**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

November New Listings	2020	2019	% Chg	Current Listings	Avg DOM
Residential	41	43	-4.7%	Residential	39 77
Multi-Family	1	2	-50.0%	Multi-Family	2 38
Vacant Land	1	13	-92.3%	Vacant Land	98 457
YTD New Listings				Total	139
Residential	588	686	-14.3%		
Multi-Family	18	24	-25.0%		
Vacant Land	124	162	-23.5%		

Months of Inventory of Homes Based on Pending Sales .8

November CLOSED Sales	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	54	-1.8%	9,435,600	11.2%	13	55	8,487,715	36
Multi-Family	1	.0%	170,000	.0%	48	0	0	0
Vacant Land	5	150.0%	148,800	9.5%	290	2	135,900	41
Total All Sales	60	5.3%	9,754,400	13.1%		57	8,623,615	

Year-to-Date CLOSED Sales	2020			2019		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	527	7.1%	92,852,746	23.3%	492	75,336,423
Multi-Family	13	8.3%	1,743,357	42.8%	12	1,221,075
Vacant Land	60	-10.4%	3,415,600	-14.8%	67	4,009,900
Total All Sales	600	5.1%	98,011,703	21.7%	571	80,567,398

Stats based on CLOSED Sales	November			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	174,733	154,322	13.2%	176,191	153,123	15.1%
Avg Sale Overall	162,573	151,291	7.5%	163,353	141,099	15.8%

November Pending Sales

	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	46	-4.2%	8,352,900	8.3%	16	48	7,712,420	49
Multi-Family	2	100.0%	335,900	205.4%	22	1	110,000	112
Vacant Land	4	100.0%	757,300	298.8%	592	2	189,900	228
Total All Sales	52	2.0%	9,446,100	17.9%		51	8,012,320	

Year-to-Date PENDING Sales

	2020			2019	
	Units	% Chg	Volume	Units	Volume
Residential	632	5.9%	111,385,540	597	92,715,252
Multi-Family	18	63.6%	2,714,700	11	1,155,850
Vacant Land	76	7.0%	5,141,480	71	4,304,200
Total All Sales	726	6.9%	119,241,720	679	98,175,302

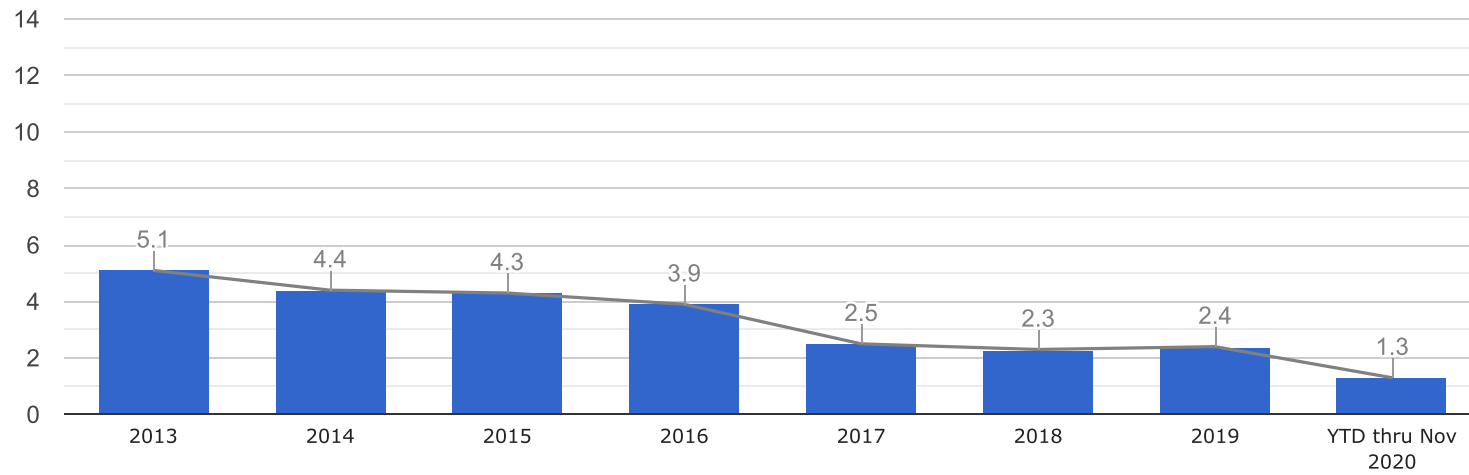
Stats based on PENDING Sales

	November			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	181,585	160,675	13.0%	176,243	155,302	13.5%
Avg Sale Overall	181,656	157,104	15.6%	164,245	144,588	13.6%

2020 Sales of Residential Single Family Homes by Price Class

	November				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	1	2.2	1	.2	2	.3
20,000 to 29,999	1	1.9	0	.0	6	1.1	6	.9
30,000 to 39,999	1	1.9	1	2.2	4	.8	6	.9
40,000 to 49,999	1	1.9	0	.0	8	1.5	6	.9
50,000 to 59,999	1	1.9	2	4.3	7	1.3	12	1.9
60,000 to 69,999	2	3.7	0	.0	6	1.1	6	.9
70,000 to 79,999	0	.0	2	4.3	10	1.9	14	2.2
80,000 to 89,999	1	1.9	0	.0	14	2.7	19	3.0
90,000 to 99,999	1	1.9	3	6.5	17	3.2	21	3.3
100,000 to 119,999	6	11.1	6	13.0	67	12.7	83	13.1
120,000 to 139,999	7	13.0	5	10.9	62	11.8	86	13.6
140,000 to 159,999	3	5.6	6	13.0	55	10.4	73	11.6
160,000 to 179,999	7	13.0	4	8.7	58	11.0	59	9.3
180,000 to 199,999	6	11.1	2	4.3	42	8.0	44	7.0
200,000 to 249,999	7	13.0	5	10.9	81	15.4	89	14.1
250,000 to 299,999	7	13.0	3	6.5	48	9.1	56	8.9
300,000 to 399,999	2	3.7	4	8.7	30	5.7	35	5.5
400,000 to 499,999	1	1.9	0	.0	8	1.5	10	1.6
500,000 to 599,999	0	.0	2	4.3	1	.2	5	.8
600,000 to 699,999	0	.0	0	.0	1	.2	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	1	.2	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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