

**Grand Rapids Association of REALTORS®
Comparative Activity Report
November 2020**

Note: This report reflects closed sales and current activity (sales written) in Montcalm County.

November New Listings	2020	2019	% Chg	Current Listings	Avg DOM
Residential	58	47	23.4%	Residential	89
Multi-Family	1	1	.0%	Multi-Family	2
Vacant Land	11	15	-26.7%	Vacant Land	123
YTD New Listings				Total	214
Residential	881	1,024	-14.0%		
Multi-Family	22	10	120.0%		
Vacant Land	187	240	-22.1%		

Months of Inventory of Homes Based on Pending Sales 1.6

November CLOSED Sales	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	80	9.6%	15,848,599	56.5%	27	73	10,123,870	42
Multi-Family	2	100.0%	218,010	35.4%	22	1	161,000	230
Vacant Land	10	-33.3%	948,900	84.4%	122	15	514,450	196
Total All Sales	92	3.4%	17,015,509	57.6%		89	10,799,320	

Year-to-Date CLOSED Sales	2020			2019		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	714	-3.0%	126,961,158	14.9%	736	110,530,046
Multi-Family	14	250.0%	1,834,410	345.2%	4	412,000
Vacant Land	100	-9.1%	6,665,698	42.7%	110	4,671,645
Total All Sales	828	-2.6%	135,461,266	17.2%	850	115,613,691

Stats based on CLOSED Sales	November			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	198,107	138,683	42.8%	177,817	150,177	18.4%
Avg Sale Overall	184,951	121,341	52.4%	163,601	136,016	20.3%

November Pending Sales

	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	57	21.3%	11,523,299	75.1%	27	47	6,579,755	47
Multi-Family	0	.0%	0	.0%	0	1	161,000	230
Vacant Land	8	14.3%	604,400	-4.4%	77	7	632,300	93
Total All Sales	65	18.2%	12,127,699	64.5%		55	7,373,055	

Year-to-Date PENDING Sales

	2020			2019		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	847	3.5%	153,046,553	21.9%	818	125,539,952
Multi-Family	14	250.0%	1,866,200	318.6%	4	445,800
Vacant Land	117	11.4%	8,160,891	48.9%	105	5,479,245
Total All Sales	978	5.5%	163,073,644	24.0%	927	131,464,997

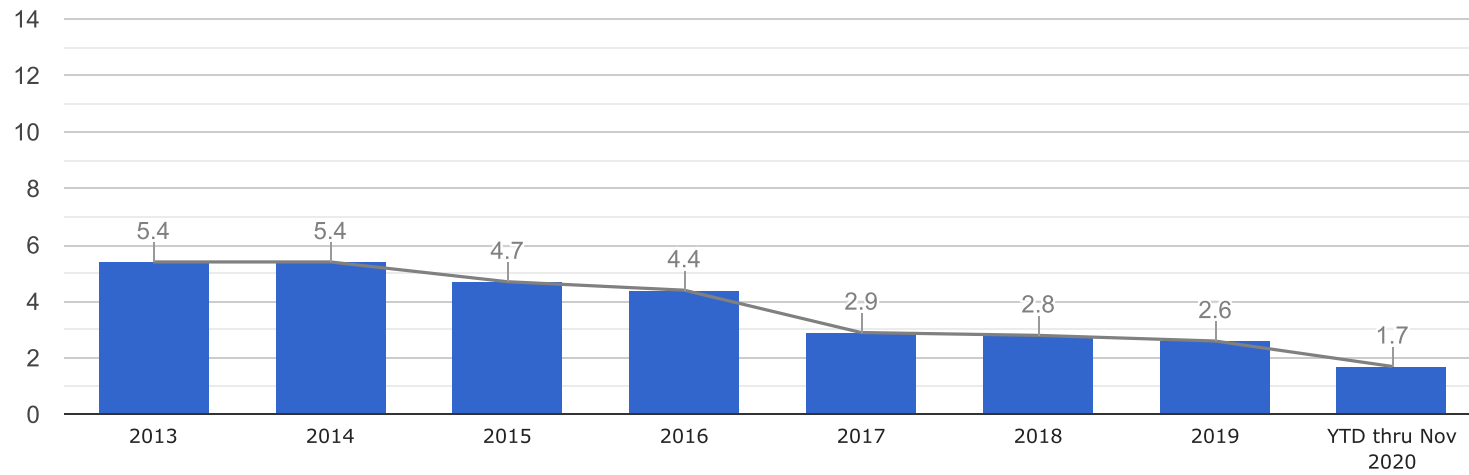
Stats based on PENDING Sales

	November			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	202,163	139,995	44.4%	180,693	153,472	17.7%
Avg Sale Overall	186,580	134,056	39.2%	166,742	141,818	17.6%

2020 Sales of Residential Single Family Homes by Price Class

	November				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	2	.3	4	.5
20,000 to 29,999	1	1.3	0	.0	4	.6	6	.7
30,000 to 39,999	1	1.3	1	1.8	9	1.3	7	.8
40,000 to 49,999	1	1.3	0	.0	11	1.5	11	1.3
50,000 to 59,999	0	.0	0	.0	8	1.1	7	.8
60,000 to 69,999	0	.0	0	.0	9	1.3	8	.9
70,000 to 79,999	0	.0	1	1.8	16	2.2	22	2.6
80,000 to 89,999	1	1.3	3	5.3	18	2.5	19	2.2
90,000 to 99,999	1	1.3	1	1.8	20	2.8	33	3.9
100,000 to 119,999	4	5.0	3	5.3	59	8.3	60	7.1
120,000 to 139,999	12	15.0	10	17.5	104	14.6	138	16.3
140,000 to 159,999	11	13.8	8	14.0	92	12.9	111	13.1
160,000 to 179,999	6	7.5	6	10.5	75	10.5	77	9.1
180,000 to 199,999	10	12.5	6	10.5	74	10.4	90	10.6
200,000 to 249,999	18	22.5	8	14.0	113	15.8	127	15.0
250,000 to 299,999	8	10.0	4	7.0	41	5.7	50	5.9
300,000 to 399,999	4	5.0	2	3.5	40	5.6	52	6.1
400,000 to 499,999	1	1.3	2	3.5	11	1.5	16	1.9
500,000 to 599,999	0	.0	1	1.8	4	.6	6	.7
600,000 to 699,999	0	.0	0	.0	3	.4	2	.2
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	1	1.3	1	1.8	1	.1	1	.1

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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