

**Grand Rapids Association of REALTORS®
Comparative Activity Report
November 2020**

Note: This report reflects closed sales and current activity (sales written) in Muskegon County.

November New Listings	2020	2019	% Chg	Current Listings	Avg DOM	
Residential	172	194	-11.3%	Residential	228	100
Multi-Family	7	4	75.0%	Multi-Family	16	56
Vacant Land	25	34	-26.5%	Vacant Land	355	541
YTD New Listings				Total	599	
Residential	2,641	2,860	-7.7%			
Multi-Family	95	106	-10.4%			
Vacant Land	393	544	-27.8%			

Months of Inventory of Homes Based on Pending Sales 1.2

November CLOSED Sales	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	223	13.2%	39,520,468	20.4%	25	197	32,819,182	36
Multi-Family	4	-50.0%	334,900	-49.4%	14	8	662,500	36
Vacant Land	22	4.8%	1,371,100	46.1%	48	21	938,555	120
Total All Sales	249	10.2%	41,226,468	19.8%		226	34,420,237	

Year-to-Date CLOSED Sales	2020			2019		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	2,224	1.4%	400,818,903	11.5%	2,194	359,594,706
Multi-Family	64	.0%	7,331,398	45.8%	64	5,029,020
Vacant Land	255	11.4%	12,883,081	18.7%	229	10,849,765
Total All Sales	2,543	2.3%	421,033,382	12.1%	2,487	375,473,491

Stats based on CLOSED Sales	November			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	177,222	166,595	6.4%	180,224	163,899	10.0%
Avg Sale Overall	165,568	152,302	8.7%	165,566	150,974	9.7%

November Pending Sales

	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	196	13.3%	35,170,042	30.3%	29	173	26,995,413	43
Multi-Family	6	-40.0%	761,800	14.4%	18	10	665,700	54
Vacant Land	20	66.7%	3,926,900	17.6%	192	12	3,339,300	291
Total All Sales	222	13.8%	39,858,742	28.6%		195	31,000,413	

Year-to-Date PENDING Sales

	2020			2019	
	Units	% Chg	Volume	Units	Volume
Residential	2,584	5.2%	468,697,128	2,456	401,448,794
Multi-Family	80	.0%	13,502,345	80	6,744,850
Vacant Land	304	21.6%	20,970,374	250	17,439,038
Total All Sales	2,968	6.5%	503,169,847	2,786	425,632,682

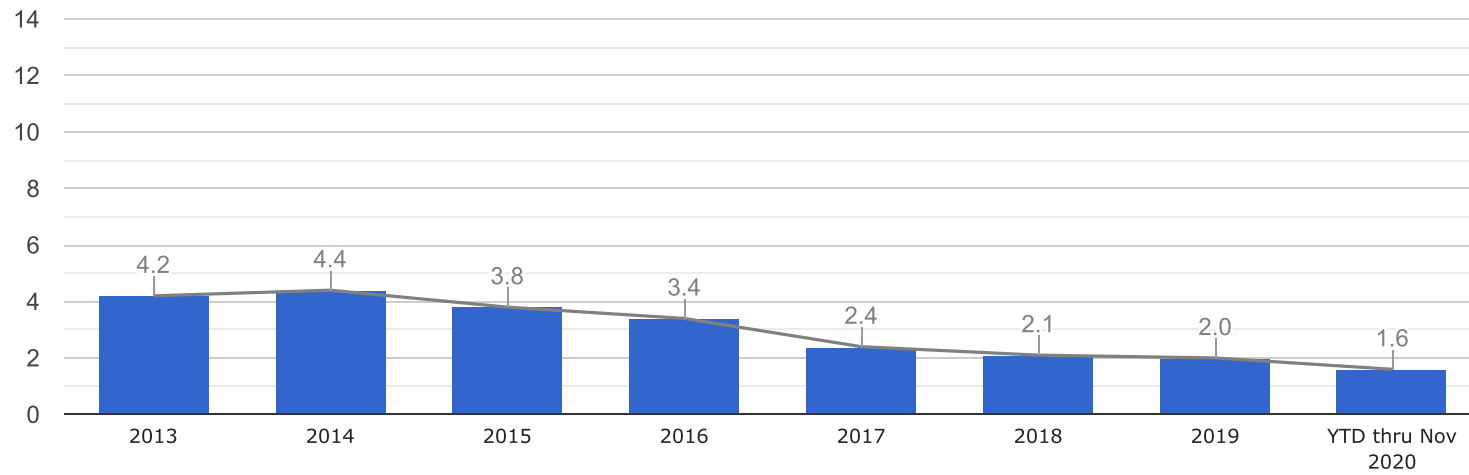
Stats based on PENDING Sales

	November			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	179,439	156,043	15.0%	181,384	163,456	11.0%
Avg Sale Overall	179,544	158,976	12.9%	169,532	152,776	11.0%

2020 Sales of Residential Single Family Homes by Price Class

	November				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	1	.4	0	.0	26	1.2	27	1.0
20,000 to 29,999	1	.4	4	2.0	40	1.8	44	1.7
30,000 to 39,999	1	.4	0	.0	56	2.5	62	2.4
40,000 to 49,999	6	2.7	4	2.0	57	2.6	59	2.3
50,000 to 59,999	8	3.6	6	3.1	60	2.7	72	2.8
60,000 to 69,999	7	3.1	5	2.6	55	2.5	73	2.8
70,000 to 79,999	5	2.2	10	5.1	68	3.1	91	3.5
80,000 to 89,999	8	3.6	8	4.1	62	2.8	88	3.4
90,000 to 99,999	8	3.6	13	6.6	78	3.5	107	4.1
100,000 to 119,999	16	7.2	17	8.7	176	7.9	210	8.1
120,000 to 139,999	34	15.2	30	15.3	233	10.5	301	11.6
140,000 to 159,999	17	7.6	18	9.2	233	10.5	255	9.9
160,000 to 179,999	26	11.7	17	8.7	198	8.9	239	9.2
180,000 to 199,999	10	4.5	10	5.1	180	8.1	194	7.5
200,000 to 249,999	34	15.2	24	12.2	272	12.2	292	11.3
250,000 to 299,999	18	8.1	9	4.6	182	8.2	194	7.5
300,000 to 399,999	16	7.2	13	6.6	173	7.8	188	7.3
400,000 to 499,999	5	2.2	5	2.6	35	1.6	40	1.5
500,000 to 599,999	1	.4	1	.5	14	.6	17	.7
600,000 to 699,999	1	.4	0	.0	12	.5	12	.5
700,000 to 799,999	0	.0	0	.0	7	.3	9	.3
800,000 to 899,999	0	.0	0	.0	1	.0	1	.0
900,000 to 999,999	0	.0	0	.0	1	.0	0	.0
1,000,000 or over	0	.0	2	1.0	5	.2	9	.3

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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