

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
December 2020**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

<b>December New Listings</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	47	50	-6.0%	Residential	69 98
Multi-Family	0	1	.0%	Multi-Family	1 223
Vacant Land	7	5	40.0%	Vacant Land	80 601
<b>YTD New Listings</b>				<b>Total</b>	<b>150</b>
Residential	966	1,196	-19.2%		
Multi-Family	11	19	-42.1%		
Vacant Land	208	214	-2.8%		

Months of Inventory of Homes Based on Pending Sales 1.8

<b>December CLOSED Sales</b>	<b>2020</b>			<b>2019</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	80	23.1%	18,662,158	33.7%	18	65	13,956,415	34
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	17	750.0%	1,980,500	1,101.0%	146	2	164,900	31
<b>Total All Sales</b>	<b>97</b>	<b>44.8%</b>	<b>20,642,658</b>	<b>46.2%</b>		<b>67</b>	<b>14,121,315</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2020</b>			<b>2019</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	869	.5%	208,177,782	16.1%	865	179,246,857
Multi-Family	6	20.0%	838,889	-35.2%	5	1,294,900
Vacant Land	157	82.6%	14,985,750	132.7%	86	6,440,488
<b>Total All Sales</b>	<b>1,032</b>	<b>7.9%</b>	<b>224,002,421</b>	<b>19.8%</b>	<b>956</b>	<b>186,982,245</b>

<b>Stats based on CLOSED Sales</b>	<b>December</b>			<b>YEAR-TO-DATE</b>		
	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>
Avg Home Sale	233,277	214,714	8.6%	239,560	207,222	15.6%
Avg Sale Overall	212,811	210,766	1.0%	217,057	195,588	11.0%

**December Pending Sales**

	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	39	-30.4%	9,094,850	-17.4%	29	56	11,008,090	43
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	18	350.0%	1,493,100	361.1%	210	4	323,800	214
Total All Sales	57	-5.0%	10,587,950	-6.6%		60	11,331,890	

**Year-to-Date PENDING Sales**

	2020			2019	
	Units	% Chg	Volume	Units	Volume
Residential	958	-2.8%	231,433,718	986	204,007,892
Multi-Family	10	25.0%	1,713,600	8	1,693,600
Vacant Land	188	86.1%	22,076,417	101	8,051,022
Total All Sales	1,156	5.6%	255,223,735	1,095	213,752,514

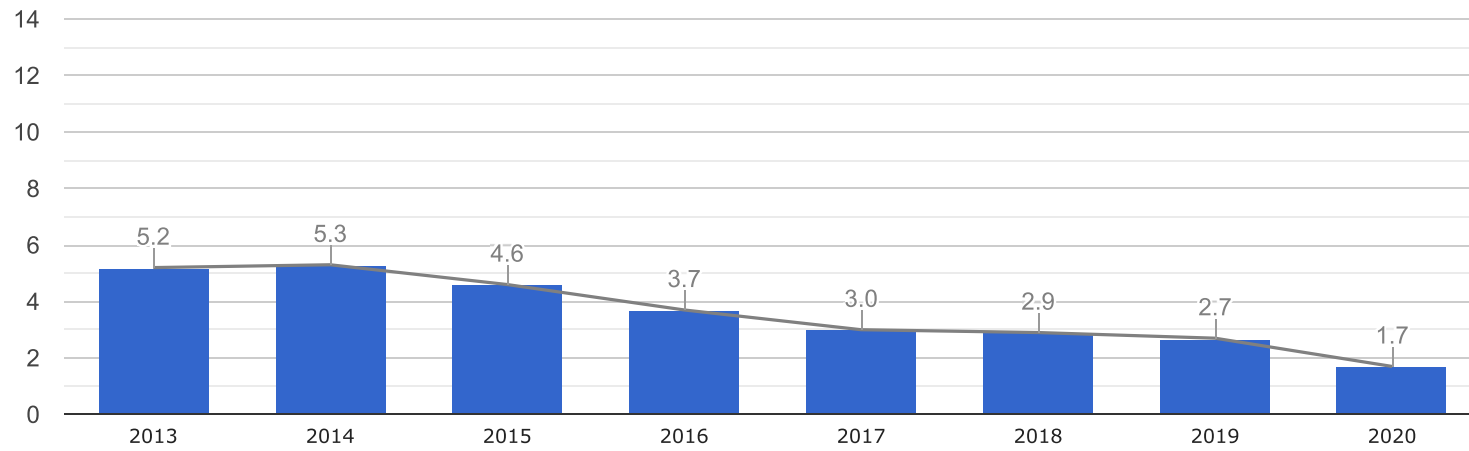
**Stats based on PENDING Sales**

	December			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	233,201	196,573	18.6%	241,580	206,905	16.8%
Avg Sale Overall	185,754	188,865	-1.6%	220,782	195,208	13.1%

**2020 Sales of Residential Single Family Homes by Price Class**

	December				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	1	.1	1	.1
20,000 to 29,999	1	1.3	0	.0	2	.2	1	.1
30,000 to 39,999	0	.0	0	.0	2	.2	2	.2
40,000 to 49,999	2	2.5	0	.0	11	1.3	4	.4
50,000 to 59,999	0	.0	1	2.6	7	.8	11	1.1
60,000 to 69,999	1	1.3	0	.0	7	.8	17	1.8
70,000 to 79,999	0	.0	2	5.1	6	.7	7	.7
80,000 to 89,999	1	1.3	0	.0	9	1.0	11	1.1
90,000 to 99,999	2	2.5	1	2.6	12	1.4	20	2.1
100,000 to 119,999	4	5.0	1	2.6	49	5.6	48	5.0
120,000 to 139,999	7	8.8	6	15.4	71	8.2	86	9.0
140,000 to 159,999	5	6.3	2	5.1	68	7.8	81	8.5
160,000 to 179,999	10	12.5	2	5.1	89	10.2	78	8.1
180,000 to 199,999	1	1.3	2	5.1	57	6.6	67	7.0
200,000 to 249,999	9	11.3	5	12.8	156	18.0	174	18.2
250,000 to 299,999	19	23.8	7	17.9	129	14.8	136	14.2
300,000 to 399,999	13	16.3	7	17.9	119	13.7	124	12.9
400,000 to 499,999	2	2.5	1	2.6	30	3.5	35	3.7
500,000 to 599,999	3	3.8	2	5.1	20	2.3	27	2.8
600,000 to 699,999	0	.0	0	.0	12	1.4	15	1.6
700,000 to 799,999	0	.0	0	.0	5	.6	7	.7
800,000 to 899,999	0	.0	0	.0	3	.3	4	.4
900,000 to 999,999	0	.0	0	.0	1	.1	0	.0
1,000,000 or over	0	.0	0	.0	3	.3	2	.2

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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