

**Grand Rapids Association of REALTORS®
Comparative Activity Report
December 2020**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

December New Listings	2020	2019	% Chg	Current Listings	Avg DOM
Residential	27	39	-30.8%	Residential	42
Multi-Family	1	1	.0%	Multi-Family	2
Vacant Land	9	5	80.0%	Vacant Land	95
YTD New Listings				Total	139
Residential	615	725	-15.2%		
Multi-Family	19	25	-24.0%		
Vacant Land	133	167	-20.4%		

Months of Inventory of Homes Based on Pending Sales 1.3

December CLOSED Sales	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	58	11.5%	10,359,737	13.9%	22	52	9,095,350	46
Multi-Family	1	-50.0%	106,000	-27.0%	39	2	145,300	58
Vacant Land	8	-20.0%	607,588	37.9%	71	10	440,500	166
Total All Sales	67	4.7%	11,073,325	14.4%		64	9,681,150	

Year-to-Date CLOSED Sales	2020			2019		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	585	7.5%	103,212,483	22.2%	544	84,431,773
Multi-Family	14	.0%	1,849,357	35.3%	14	1,366,375
Vacant Land	68	-11.7%	4,023,188	-9.6%	77	4,450,400
Total All Sales	667	5.0%	109,085,028	20.9%	635	90,248,548

Stats based on CLOSED Sales	December			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	178,616	174,911	2.1%	176,432	155,205	13.7%
Avg Sale Overall	165,274	151,268	9.3%	163,546	142,124	15.1%

December Pending Sales

	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	32	33.3%	6,469,994	82.6%	23	24	3,542,400	53
Multi-Family	2	.0%	419,900	162.6%	35	2	159,900	38
Vacant Land	10	233.3%	1,156,088	320.4%	130	3	275,000	162
Total All Sales	44	51.7%	8,045,982	102.3%		29	3,977,300	

Year-to-Date PENDING Sales

	2020			2019	
	Units	% Chg	Volume	% Chg	Volume
Residential	664	6.9%	117,855,534	22.4%	96,257,652
Multi-Family	20	53.8%	3,134,600	138.2%	1,315,750
Vacant Land	86	16.2%	6,297,568	37.5%	4,579,200
Total All Sales	770	8.8%	127,287,702	24.6%	102,152,602

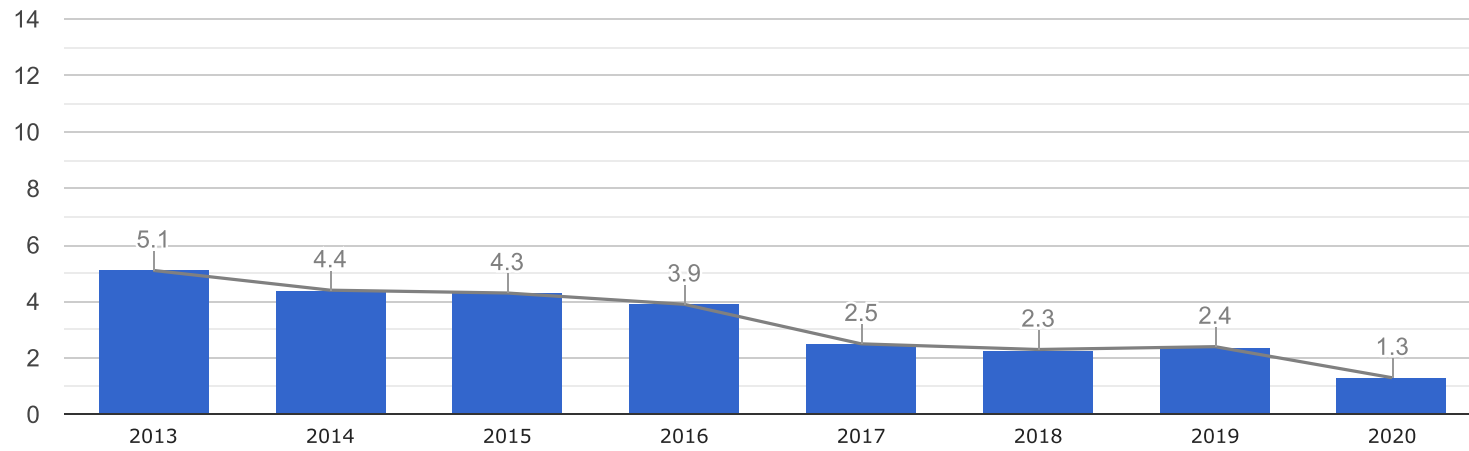
Stats based on PENDING Sales

	December			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	202,187	147,600	37.0%	177,493	155,004	14.5%
Avg Sale Overall	182,863	137,148	33.3%	165,309	144,283	14.6%

2020 Sales of Residential Single Family Homes by Price Class

	December				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	1	.2	2	.3
20,000 to 29,999	1	1.7	0	.0	7	1.2	6	.9
30,000 to 39,999	0	.0	0	.0	4	.7	6	.9
40,000 to 49,999	0	.0	0	.0	8	1.4	6	.9
50,000 to 59,999	2	3.4	0	.0	9	1.5	12	1.8
60,000 to 69,999	0	.0	0	.0	6	1.0	6	.9
70,000 to 79,999	0	.0	0	.0	10	1.7	14	2.1
80,000 to 89,999	1	1.7	0	.0	15	2.6	19	2.9
90,000 to 99,999	0	.0	0	.0	17	2.9	21	3.2
100,000 to 119,999	5	8.6	2	6.3	72	12.3	85	12.8
120,000 to 139,999	7	12.1	8	25.0	69	11.8	94	14.2
140,000 to 159,999	13	22.4	5	15.6	68	11.6	78	11.7
160,000 to 179,999	9	15.5	5	15.6	67	11.5	64	9.6
180,000 to 199,999	5	8.6	0	.0	47	8.0	44	6.6
200,000 to 249,999	6	10.3	4	12.5	87	14.9	93	14.0
250,000 to 299,999	2	3.4	3	9.4	50	8.5	59	8.9
300,000 to 399,999	7	12.1	3	9.4	37	6.3	38	5.7
400,000 to 499,999	0	.0	2	6.3	8	1.4	12	1.8
500,000 to 599,999	0	.0	0	.0	1	.2	5	.8
600,000 to 699,999	0	.0	0	.0	1	.2	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	1	.2	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

Copyright 2021 MLS Exchange, Inc. All rights reserved.