

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
December 2020**

Note: This report reflects closed sales and current activity (sales written) in Montcalm County.

<b>December New Listings</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	58	34	70.6%	Residential	75
Multi-Family	0	1	.0%	Multi-Family	2
Vacant Land	10	8	25.0%	Vacant Land	119
<b>YTD New Listings</b>				<b>Total</b>	<b>196</b>
Residential	939	1,058	-11.2%		
Multi-Family	22	11	100.0%		
Vacant Land	197	248	-20.6%		

Months of Inventory of Homes Based on Pending Sales 1.3

<b>December CLOSED Sales</b>	<b>2020</b>			<b>2019</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	72	18.0%	13,469,738	38.4%	15	61	9,730,580	42
Multi-Family	1	.0%	99,000	.0%	9	0	0	0
Vacant Land	10	11.1%	613,400	-12.4%	129	9	700,400	170
<b>Total All Sales</b>	<b>83</b>	<b>18.6%</b>	<b>14,182,138</b>	<b>36.0%</b>		<b>70</b>	<b>10,430,980</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2020</b>			<b>2019</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	786	-1.4%	140,430,896	16.8%	797	120,260,626
Multi-Family	15	275.0%	1,933,410	369.3%	4	412,000
Vacant Land	110	-7.6%	7,279,098	35.5%	119	5,372,045
<b>Total All Sales</b>	<b>911</b>	<b>-1.0%</b>	<b>149,643,404</b>	<b>18.7%</b>	<b>920</b>	<b>126,044,671</b>

<b>Stats based on CLOSED Sales</b>	<b>December</b>			<b>YEAR-TO-DATE</b>		
	<b>2020</b>	<b>2019</b>	<b>% Chg</b>	<b>2020</b>	<b>2019</b>	<b>% Chg</b>
Avg Home Sale	187,080	159,518	17.3%	178,665	150,892	18.4%
Avg Sale Overall	170,869	149,014	14.7%	164,263	137,005	19.9%

**December Pending Sales**

	2020			2019				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	57	54.1%	11,006,650	88.9%	31	37	5,825,900	60
Multi-Family	1	.0%	109,900	-21.4%	5	1	139,900	95
Vacant Land	10	11.1%	731,350	-5.0%	104	9	769,700	181
Total All Sales	68	44.7%	11,847,900	75.9%		47	6,735,500	

**Year-to-Date PENDING Sales**

	2020			2019		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	904	5.7%	164,053,203	24.9%	855	131,365,852
Multi-Family	15	200.0%	1,976,100	237.4%	5	585,700
Vacant Land	127	11.4%	8,892,241	42.3%	114	6,248,945
Total All Sales	1,046	7.4%	174,921,544	26.6%	974	138,200,497

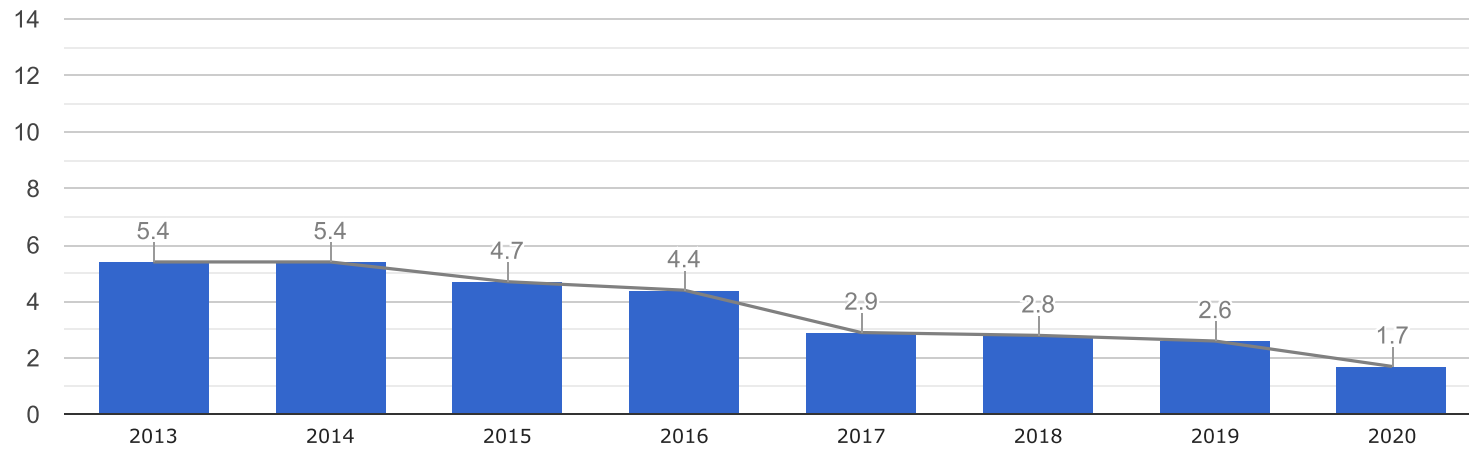
**Stats based on PENDING Sales**

	December			YEAR-TO-DATE		
	2020	2019	% Chg	2020	2019	% Chg
Avg Home Sale	193,099	157,457	22.6%	181,475	153,644	18.1%
Avg Sale Overall	174,234	143,309	21.6%	167,229	141,890	17.9%

**2020 Sales of Residential Single Family Homes by Price Class**

	December				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	2	.3	4	.4
20,000 to 29,999	0	.0	0	.0	4	.5	6	.7
30,000 to 39,999	0	.0	0	.0	9	1.1	7	.8
40,000 to 49,999	1	1.4	0	.0	12	1.5	11	1.2
50,000 to 59,999	0	.0	0	.0	8	1.0	7	.8
60,000 to 69,999	0	.0	1	1.8	9	1.1	9	1.0
70,000 to 79,999	4	5.6	0	.0	20	2.5	22	2.4
80,000 to 89,999	2	2.8	2	3.5	20	2.5	21	2.3
90,000 to 99,999	2	2.8	5	8.8	22	2.8	38	4.2
100,000 to 119,999	3	4.2	1	1.8	62	7.9	61	6.7
120,000 to 139,999	10	13.9	7	12.3	114	14.5	145	16.0
140,000 to 159,999	6	8.3	8	14.0	98	12.5	119	13.2
160,000 to 179,999	9	12.5	8	14.0	84	10.7	85	9.4
180,000 to 199,999	7	9.7	5	8.8	81	10.3	95	10.5
200,000 to 249,999	16	22.2	8	14.0	129	16.4	135	14.9
250,000 to 299,999	8	11.1	10	17.5	49	6.2	60	6.6
300,000 to 399,999	1	1.4	1	1.8	41	5.2	53	5.9
400,000 to 499,999	2	2.8	0	.0	13	1.7	16	1.8
500,000 to 599,999	1	1.4	0	.0	5	.6	6	.7
600,000 to 699,999	0	.0	0	.0	3	.4	2	.2
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	1	1.8	0	.0	1	.1
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	1	.1	1	.1

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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