

**Grand Rapids Association of REALTORS®
Comparative Activity Report
January 2021**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

January New Listings	2021	2020	% Chg	Current Listings	Avg DOM
Residential	36	54	-33.3%	Residential	29 81
Multi-Family	2	1	100.0%	Multi-Family	2 26
Vacant Land	3	16	-81.3%	Vacant Land	89 492
YTD New Listings				Total	120
Residential	36	54	-33.3%		
Multi-Family	2	1	100.0%		
Vacant Land	3	16	-81.3%		

Months of Inventory of Homes Based on Pending Sales .9

January CLOSED Sales	Units	% Chg	2021 Volume	% Chg	Avg DOM	2020 Units	2020 Volume	Avg DOM
Residential	34	9.7%	7,124,144	31.6%	25	31	5,412,400	47
Multi-Family	3	50.0%	437,000	156.8%	3	2	170,157	38
Vacant Land	9	800.0%	1,132,900	1,061.9%	125	1	97,500	148
Total All Sales	46	35.3%	8,694,044	53.1%		34	5,680,057	

Year-to-Date CLOSED Sales	Units	% Chg	2021 Volume	% Chg	2020 Units	2020 Volume
Residential	34	9.7%	7,124,144	31.6%	31	5,412,400
Multi-Family	3	50.0%	437,000	156.8%	2	170,157
Vacant Land	9	800.0%	1,132,900	1,061.9%	1	97,500
Total All Sales	46	35.3%	8,694,044	53.1%	34	5,680,057

Stats based on CLOSED Sales

	January			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	209,534	174,594	20.0%	209,534	174,594	20.0%
Avg Sale Overall	189,001	167,061	13.1%	189,001	167,061	13.1%

January Pending Sales

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	34	-43.3%	6,248,401	-30.2%	27	60	8,945,927	53
Multi-Family	2	100.0%	259,900	106.3%	22	1	126,000	154
Vacant Land	9	-18.2%	814,900	-11.1%	377	11	916,200	300
Total All Sales	45	-37.5%	7,323,201	-26.7%		72	9,988,127	

Year-to-Date PENDING Sales

	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	34	-43.3%	6,248,401	-30.2%	60	8,945,927
Multi-Family	2	100.0%	259,900	106.3%	1	126,000
Vacant Land	9	-18.2%	814,900	-11.1%	11	916,200
Total All Sales	45	-37.5%	7,323,201	-26.7%	72	9,988,127

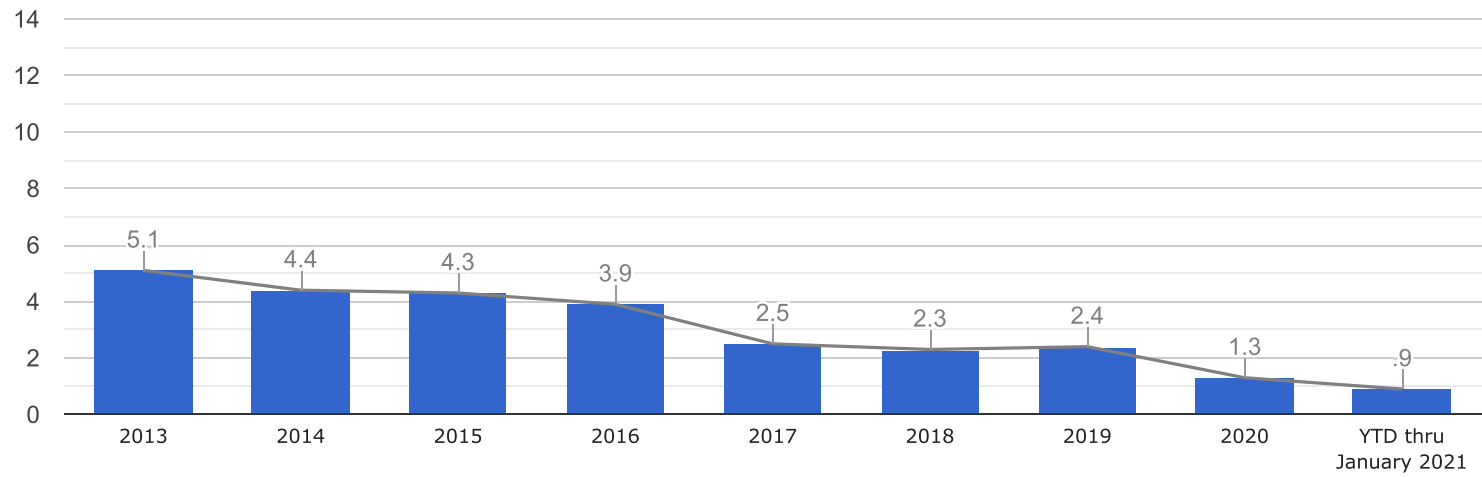
Stats based on PENDING Sales

	January			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	183,777	149,099	23.3%	183,777	149,099	23.3%
Avg Sale Overall	162,738	138,724	17.3%	162,738	138,724	17.3%

2021 Sales of Residential Single Family Homes by Price Class

	January				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	0	.0	1	2.9	0	.0	1	2.9
40,000 to 49,999	0	.0	0	.0	0	.0	0	.0
50,000 to 59,999	0	.0	0	.0	0	.0	0	.0
60,000 to 69,999	0	.0	1	2.9	0	.0	1	2.9
70,000 to 79,999	0	.0	0	.0	0	.0	0	.0
80,000 to 89,999	0	.0	2	5.9	0	.0	2	5.9
90,000 to 99,999	0	.0	4	11.8	0	.0	4	11.8
100,000 to 119,999	4	11.8	4	11.8	4	11.8	4	11.8
120,000 to 139,999	6	17.6	4	11.8	6	17.6	4	11.8
140,000 to 159,999	4	11.8	3	8.8	4	11.8	3	8.8
160,000 to 179,999	6	17.6	2	5.9	6	17.6	2	5.9
180,000 to 199,999	0	.0	5	14.7	0	.0	5	14.7
200,000 to 249,999	5	14.7	2	5.9	5	14.7	2	5.9
250,000 to 299,999	3	8.8	0	.0	3	8.8	0	.0
300,000 to 399,999	4	11.8	4	11.8	4	11.8	4	11.8
400,000 to 499,999	0	.0	2	5.9	0	.0	2	5.9
500,000 to 599,999	2	5.9	0	.0	2	5.9	0	.0
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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