

**Grand Rapids Association of REALTORS®
Comparative Activity Report
January 2021**

Note: This report reflects closed sales and current activity (sales written) in Montcalm County.

January New Listings	2021	2020	% Chg	Current Listings	Avg DOM
Residential	41	52	-21.2%	Residential	63 95
Multi-Family	0	1	.0%	Multi-Family	0 0
Vacant Land	17	7	142.9%	Vacant Land	111 337
YTD New Listings				Total	174
Residential	41	52	-21.2%		
Multi-Family	0	1	.0%		
Vacant Land	17	7	142.9%		

Months of Inventory of Homes Based on Pending Sales 1.3

January CLOSED Sales	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	54	31.7%	8,578,700	48.3%	25	41	5,785,806	50
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	9	-10.0%	759,400	-8.2%	133	10	827,105	171
Total All Sales	63	23.5%	9,338,100	41.2%		51	6,612,911	

Year-to-Date CLOSED Sales	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	54	31.7%	8,578,700	48.3%	41	5,785,806
Multi-Family	0	.0%	0	.0%	0	0
Vacant Land	9	-10.0%	759,400	-8.2%	10	827,105
Total All Sales	63	23.5%	9,338,100	41.2%	51	6,612,911

Stats based on CLOSED Sales

	January			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	158,865	141,117	12.6%	158,865	141,117	12.6%
Avg Sale Overall	148,224	129,665	14.3%	148,224	129,665	14.3%

January Pending Sales

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	49	-3.9%	9,028,969	9.6%	36	51	8,236,295	64
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	16	128.6%	1,956,500	261.1%	137	7	541,800	175
Total All Sales	65	12.1%	10,985,469	25.1%		58	8,778,095	

Year-to-Date PENDING Sales

	2021			2020	
	Units	% Chg	Volume	% Chg	Volume
Residential	49	-3.9%	9,028,969	9.6%	8,236,295
Multi-Family	0	.0%	0	.0%	0
Vacant Land	16	128.6%	1,956,500	261.1%	541,800
Total All Sales	65	12.1%	10,985,469	25.1%	8,778,095

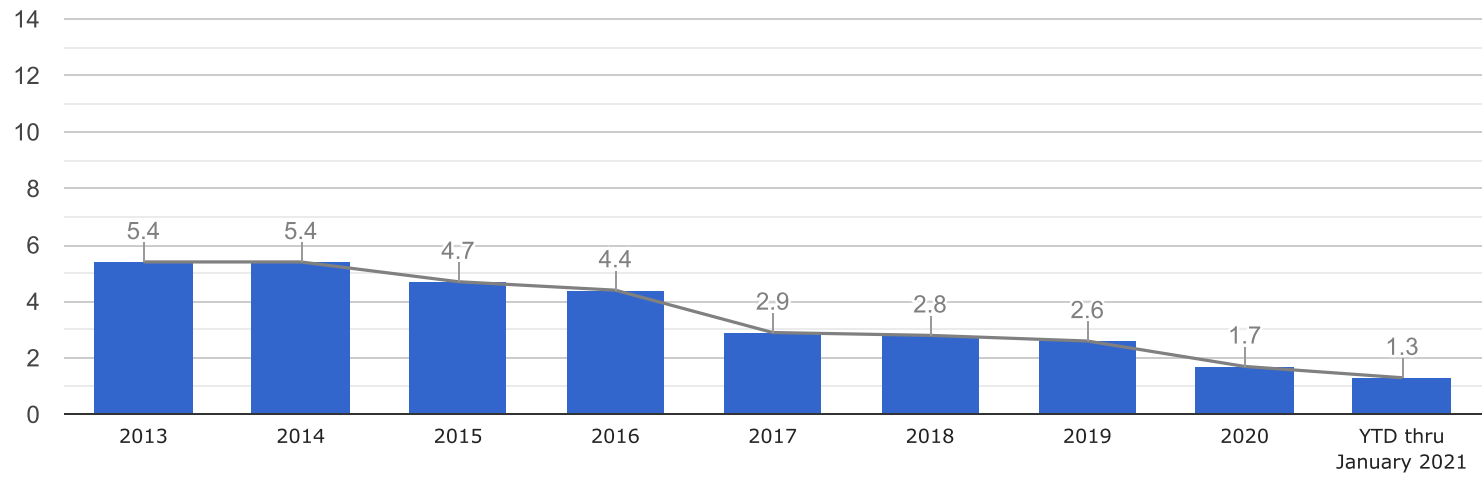
Stats based on PENDING Sales

	January			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	184,265	161,496	14.1%	184,265	161,496	14.1%
Avg Sale Overall	169,007	151,346	11.7%	169,007	151,346	11.7%

2021 Sales of Residential Single Family Homes by Price Class

	January				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	1	1.9	2	4.1	1	1.9	2	4.1
30,000 to 39,999	0	.0	0	.0	0	.0	0	.0
40,000 to 49,999	1	1.9	0	.0	1	1.9	0	.0
50,000 to 59,999	0	.0	0	.0	0	.0	0	.0
60,000 to 69,999	0	.0	1	2.0	0	.0	1	2.0
70,000 to 79,999	1	1.9	1	2.0	1	1.9	1	2.0
80,000 to 89,999	1	1.9	2	4.1	1	1.9	2	4.1
90,000 to 99,999	2	3.7	2	4.1	2	3.7	2	4.1
100,000 to 119,999	4	7.4	3	6.1	4	7.4	3	6.1
120,000 to 139,999	11	20.4	8	16.3	11	20.4	8	16.3
140,000 to 159,999	11	20.4	3	6.1	11	20.4	3	6.1
160,000 to 179,999	8	14.8	6	12.2	8	14.8	6	12.2
180,000 to 199,999	4	7.4	4	8.2	4	7.4	4	8.2
200,000 to 249,999	5	9.3	6	12.2	5	9.3	6	12.2
250,000 to 299,999	5	9.3	6	12.2	5	9.3	6	12.2
300,000 to 399,999	0	.0	5	10.2	0	.0	5	10.2
400,000 to 499,999	0	.0	0	.0	0	.0	0	.0
500,000 to 599,999	0	.0	0	.0	0	.0	0	.0
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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