

**Grand Rapids Association of REALTORS®
Comparative Activity Report
January 2021**

Note: This report reflects closed sales and current activity (sales written) in Muskegon County.

January New Listings	2021	2020	% Chg	Current Listings	Avg DOM	
Residential	173	189	-8.5%	Residential	131	109
Multi-Family	13	8	62.5%	Multi-Family	11	61
Vacant Land	40	62	-35.5%	Vacant Land	313	542
YTD New Listings				Total	455	
Residential	173	189	-8.5%			
Multi-Family	13	8	62.5%			
Vacant Land	40	62	-35.5%			

Months of Inventory of Homes Based on Pending Sales .7

January CLOSED Sales	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	144	4.3%	25,620,496	37.3%	32	138	18,660,938	49
Multi-Family	9	80.0%	959,900	140.0%	21	5	400,000	57
Vacant Land	19	72.7%	667,150	28.8%	420	11	518,150	71
Total All Sales	172	11.7%	27,247,546	39.2%		154	19,579,088	

Year-to-Date CLOSED Sales	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	144	4.3%	25,620,496	37.3%	138	18,660,938
Multi-Family	9	80.0%	959,900	140.0%	5	400,000
Vacant Land	19	72.7%	667,150	28.8%	11	518,150
Total All Sales	172	11.7%	27,247,546	39.2%	154	19,579,088

Stats based on CLOSED Sales

	January			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	177,920	135,224	31.6%	177,920	135,224	31.6%
Avg Sale Overall	158,416	127,137	24.6%	158,416	127,137	24.6%

January Pending Sales

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	193	15.6%	34,219,548	23.9%	25	167	27,620,045	65
Multi-Family	10	400.0%	797,899	514.7%	27	2	129,800	77
Vacant Land	39	50.0%	3,877,100	185.6%	268	26	1,357,615	204
Total All Sales	242	24.1%	38,894,547	33.6%		195	29,107,460	

Year-to-Date PENDING Sales

	2021			2020	
	Units	% Chg	Volume	% Chg	Volume
Residential	193	15.6%	34,219,548	23.9%	27,620,045
Multi-Family	10	400.0%	797,899	514.7%	129,800
Vacant Land	39	50.0%	3,877,100	185.6%	1,357,615
Total All Sales	242	24.1%	38,894,547	33.6%	29,107,460

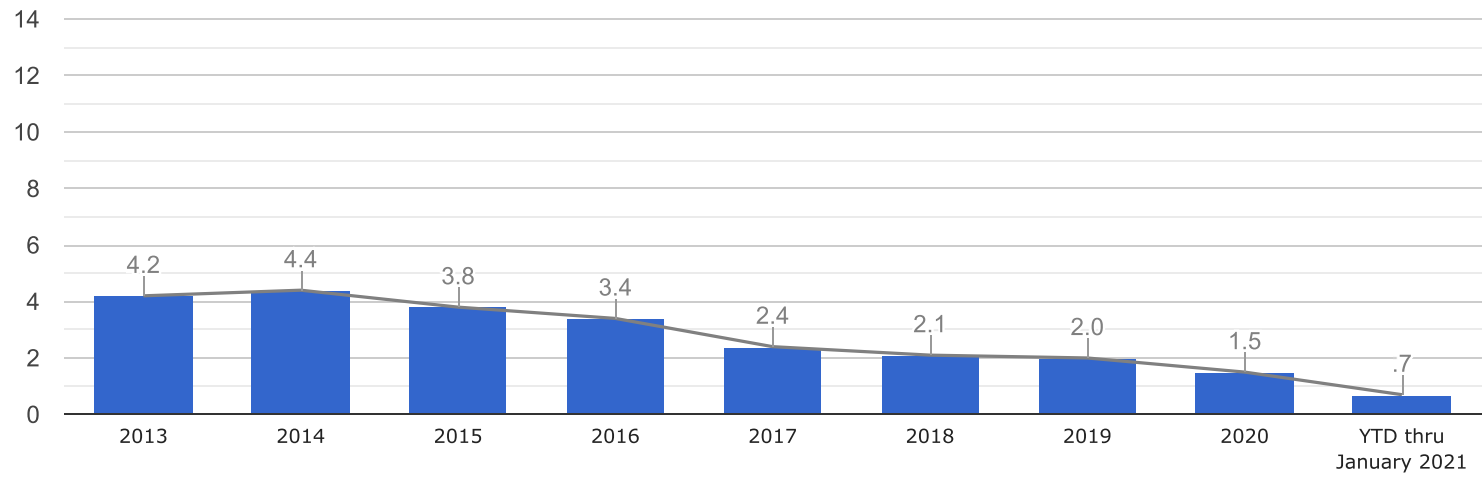
Stats based on PENDING Sales

	January			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	177,303	165,389	7.2%	177,303	165,389	7.2%
Avg Sale Overall	160,721	149,269	7.7%	160,721	149,269	7.7%

2021 Sales of Residential Single Family Homes by Price Class

	January				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	3	2.1	2	1.0	3	2.1	2	1.0
20,000 to 29,999	1	.7	2	1.0	1	.7	2	1.0
30,000 to 39,999	0	.0	1	.5	0	.0	1	.5
40,000 to 49,999	4	2.8	1	.5	4	2.8	1	.5
50,000 to 59,999	2	1.4	7	3.6	2	1.4	7	3.6
60,000 to 69,999	7	4.9	2	1.0	7	4.9	2	1.0
70,000 to 79,999	6	4.2	6	3.1	6	4.2	6	3.1
80,000 to 89,999	6	4.2	9	4.7	6	4.2	9	4.7
90,000 to 99,999	2	1.4	11	5.7	2	1.4	11	5.7
100,000 to 119,999	12	8.3	15	7.8	12	8.3	15	7.8
120,000 to 139,999	12	8.3	22	11.4	12	8.3	22	11.4
140,000 to 159,999	16	11.1	17	8.8	16	11.1	17	8.8
160,000 to 179,999	17	11.8	21	10.9	17	11.8	21	10.9
180,000 to 199,999	15	10.4	23	11.9	15	10.4	23	11.9
200,000 to 249,999	17	11.8	29	15.0	17	11.8	29	15.0
250,000 to 299,999	9	6.3	13	6.7	9	6.3	13	6.7
300,000 to 399,999	7	4.9	7	3.6	7	4.9	7	3.6
400,000 to 499,999	6	4.2	2	1.0	6	4.2	2	1.0
500,000 to 599,999	1	.7	0	.0	1	.7	0	.0
600,000 to 699,999	0	.0	1	.5	0	.0	1	.5
700,000 to 799,999	0	.0	1	.5	0	.0	1	.5
800,000 to 899,999	1	.7	0	.0	1	.7	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	1	.5	0	.0	1	.5

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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