

**Grand Rapids Association of REALTORS®
Comparative Activity Report
February 2021**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

February New Listings	2021	2020	% Chg	Current Listings	Avg DOM
Residential	31	48	-35.4%	Residential	18 92
Multi-Family	1	1	.0%	Multi-Family	2 54
Vacant Land	5	10	-50.0%	Vacant Land	85 492
YTD New Listings				Total	105
Residential	67	102	-34.3%		
Multi-Family	3	2	50.0%		
Vacant Land	8	26	-69.2%		

Months of Inventory of Homes Based on Pending Sales .5

February CLOSED Sales	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	32	-15.8%	5,712,601	9.1%	23	38	5,235,597	62
Multi-Family	0	.0%	0	.0%	0	1	126,600	154
Vacant Land	6	20.0%	588,400	-5.2%	383	5	621,000	148
Total All Sales	38	-13.6%	6,301,001	5.3%		44	5,983,197	

Year-to-Date CLOSED Sales	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	66	-4.3%	12,836,745	20.6%	69	10,647,997
Multi-Family	3	.0%	437,000	47.3%	3	296,757
Vacant Land	15	150.0%	1,721,300	139.6%	6	718,500
Total All Sales	84	7.7%	14,995,045	28.6%	78	11,663,254

Stats based on CLOSED Sales	February			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	178,519	137,779	29.6%	194,496	154,319	26.0%
Avg Sale Overall	165,816	135,982	21.9%	178,512	149,529	19.4%

February Pending Sales

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	39	-33.9%	6,692,100	-21.8%	34	59	8,556,037	70
Multi-Family	1	.0%	139,900	.0%	0	0	0	0
Vacant Land	7	40.0%	284,700	-8.8%	387	5	312,090	100
Total All Sales	47	-26.6%	7,116,700	-19.7%		64	8,868,127	

Year-to-Date PENDING Sales

	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	73	-38.7%	12,940,501	-26.1%	119	17,501,964
Multi-Family	3	200.0%	399,800	217.3%	1	126,000
Vacant Land	16	.0%	1,099,600	-10.5%	16	1,228,290
Total All Sales	92	-32.4%	14,439,901	-23.4%	136	18,856,254

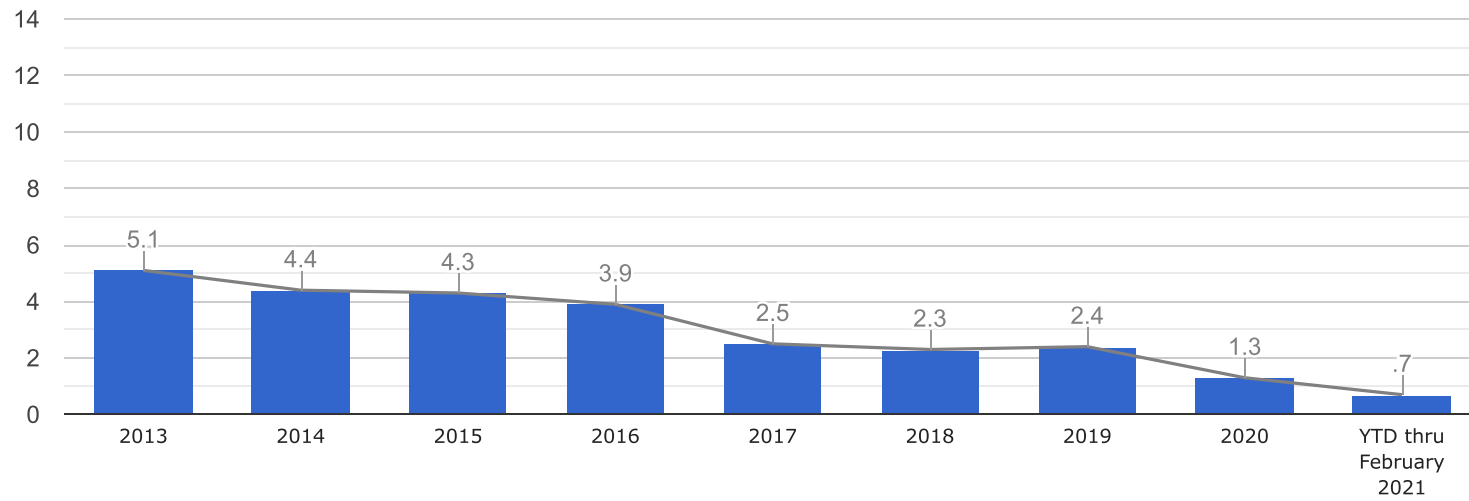
Stats based on PENDING Sales

	February			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	171,592	145,018	18.3%	177,267	147,075	20.5%
Avg Sale Overall	151,419	138,564	9.3%	156,955	138,649	13.2%

2021 Sales of Residential Single Family Homes by Price Class

	February				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	1	3.1	0	.0	1	1.5	0	.0
30,000 to 39,999	0	.0	1	2.6	0	.0	2	2.7
40,000 to 49,999	1	3.1	0	.0	1	1.5	0	.0
50,000 to 59,999	0	.0	0	.0	0	.0	0	.0
60,000 to 69,999	0	.0	0	.0	0	.0	1	1.4
70,000 to 79,999	1	3.1	0	.0	1	1.5	0	.0
80,000 to 89,999	1	3.1	1	2.6	1	1.5	3	4.1
90,000 to 99,999	1	3.1	1	2.6	1	1.5	5	6.8
100,000 to 119,999	7	21.9	5	12.8	11	16.7	9	12.3
120,000 to 139,999	2	6.3	7	17.9	8	12.1	11	15.1
140,000 to 159,999	2	6.3	6	15.4	6	9.1	9	12.3
160,000 to 179,999	4	12.5	4	10.3	10	15.2	6	8.2
180,000 to 199,999	3	9.4	6	15.4	3	4.5	11	15.1
200,000 to 249,999	3	9.4	2	5.1	8	12.1	4	5.5
250,000 to 299,999	2	6.3	3	7.7	5	7.6	3	4.1
300,000 to 399,999	2	6.3	3	7.7	6	9.1	7	9.6
400,000 to 499,999	2	6.3	0	.0	2	3.0	2	2.7
500,000 to 599,999	0	.0	0	.0	2	3.0	0	.0
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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