

**Grand Rapids Association of REALTORS®
Comparative Activity Report
March 2021**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

March New Listings	2021	2020	% Chg	Current Listings	Avg DOM	
Residential	64	72	-11.1%	Residential	39	101
Multi-Family	0	4	.0%	Multi-Family	1	313
Vacant Land	20	12	66.7%	Vacant Land	67	620
YTD New Listings				Total	107	
Residential	161	200	-19.5%			
Multi-Family	0	5	.0%			
Vacant Land	50	45	11.1%			

Months of Inventory of Homes Based on Pending Sales .5

March CLOSED Sales	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	54	20.0%	13,962,434	41.0%	30	45	9,905,947	54
Multi-Family	1	.0%	130,000	-22.6%	0	1	168,000	149
Vacant Land	23	53.3%	3,071,382	263.2%	154	15	845,689	263
Total All Sales	78	27.9%	17,163,816	57.2%		61	10,919,636	

Year-to-Date CLOSED Sales	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	147	-2.0%	36,788,607	22.2%	150	30,114,893
Multi-Family	3	50.0%	754,745	223.9%	2	233,000
Vacant Land	38	18.8%	4,976,522	148.9%	32	1,999,789
Total All Sales	188	2.2%	42,519,874	31.4%	184	32,347,682

Stats based on CLOSED Sales	March			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	258,564	220,132	17.5%	250,263	200,766	24.7%
Avg Sale Overall	220,049	179,010	22.9%	226,170	175,803	28.6%

March Pending Sales

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	75	25.0%	20,116,549	37.1%	30	60	14,670,580	48
Multi-Family	0	.0%	0	.0%	0	1	69,900	6
Vacant Land	18	200.0%	1,049,200	106.8%	174	6	507,400	190
Total All Sales	93	38.8%	21,165,749	38.8%		67	15,247,880	

Year-to-Date PENDING Sales

	2021			2020	
	Units	% Chg	Volume	Units	Volume
Residential	197	5.3%	51,696,533	187	42,096,760
Multi-Family	0	.0%	0	4	357,800
Vacant Land	44	10.0%	4,842,450	40	3,159,200
Total All Sales	241	4.3%	56,538,983	231	45,613,760

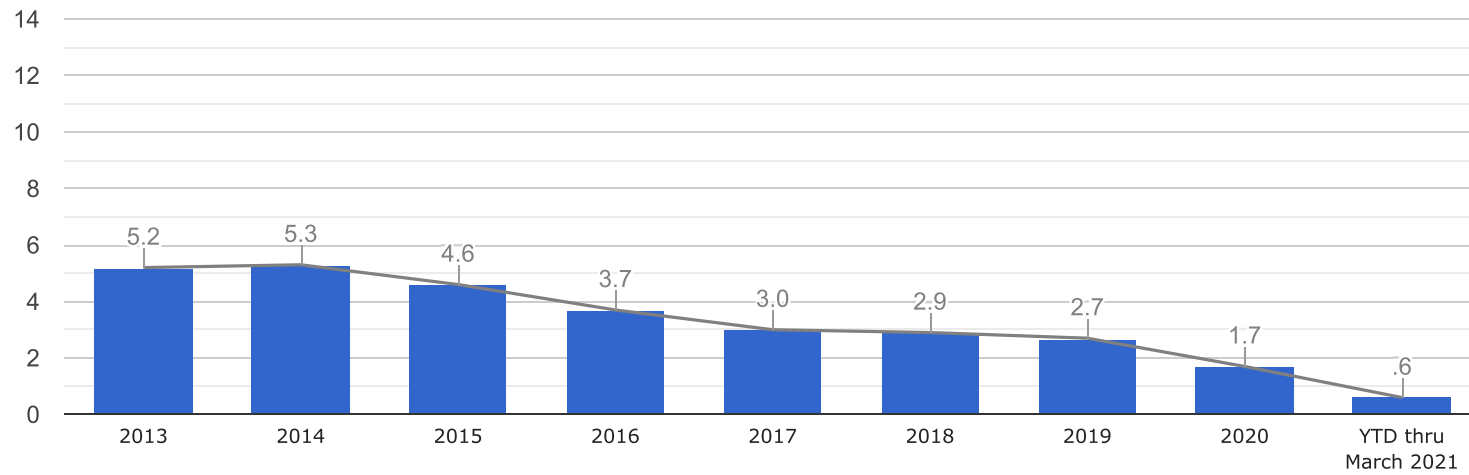
Stats based on PENDING Sales

	March			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	268,221	244,510	9.7%	262,419	225,116	16.6%
Avg Sale Overall	227,589	227,580	.0%	234,602	197,462	18.8%

2021 Sales of Residential Single Family Homes by Price Class

	March				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	0	.0	0	.0	1	.7	0	.0
40,000 to 49,999	0	.0	1	1.3	0	.0	3	1.5
50,000 to 59,999	0	.0	1	1.3	1	.7	1	.5
60,000 to 69,999	3	5.6	0	.0	3	2.0	0	.0
70,000 to 79,999	1	1.9	1	1.3	1	.7	5	2.5
80,000 to 89,999	1	1.9	1	1.3	5	3.4	2	1.0
90,000 to 99,999	0	.0	0	.0	2	1.4	2	1.0
100,000 to 119,999	2	3.7	0	.0	6	4.1	9	4.6
120,000 to 139,999	3	5.6	3	4.0	7	4.8	10	5.1
140,000 to 159,999	5	9.3	3	4.0	18	12.2	23	11.7
160,000 to 179,999	5	9.3	11	14.7	9	6.1	15	7.6
180,000 to 199,999	0	.0	2	2.7	10	6.8	14	7.1
200,000 to 249,999	12	22.2	17	22.7	28	19.0	34	17.3
250,000 to 299,999	6	11.1	12	16.0	22	15.0	31	15.7
300,000 to 399,999	9	16.7	15	20.0	18	12.2	27	13.7
400,000 to 499,999	3	5.6	6	8.0	6	4.1	9	4.6
500,000 to 599,999	2	3.7	0	.0	6	4.1	2	1.0
600,000 to 699,999	1	1.9	2	2.7	1	.7	5	2.5
700,000 to 799,999	0	.0	0	.0	1	.7	2	1.0
800,000 to 899,999	0	.0	0	.0	0	.0	1	.5
900,000 to 999,999	1	1.9	0	.0	1	.7	0	.0
1,000,000 or over	0	.0	0	.0	1	.7	2	1.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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