Grand Rapids Association of REALTORS® Comparative Activity Report March 2021

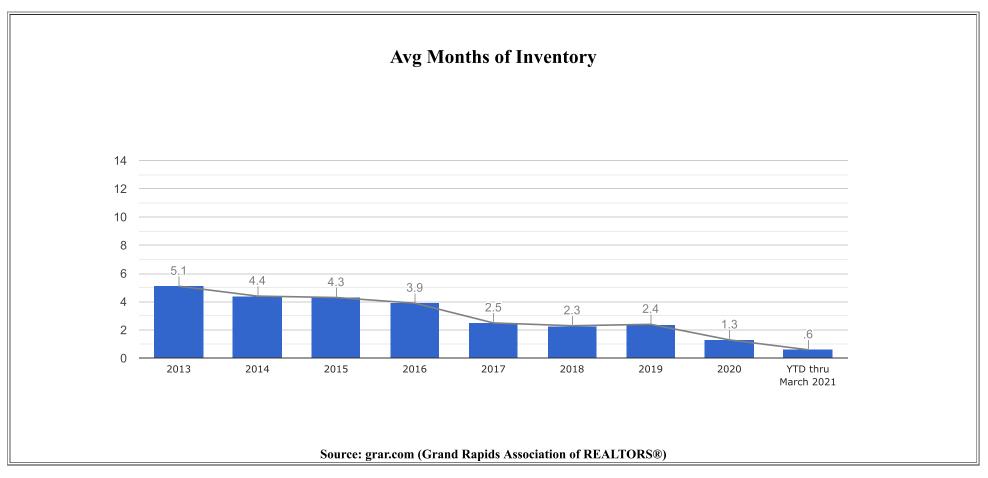
Note: This report reflects closed sales and current activity (sales written) in Ionia County.

Aduct Land 7 14 -50.0% Multi-Family 2 46 78 547 TOTO New Listings Residential 112 144 -22.2% 150.0% 76 10.5 March CLOSED Sales Wints % Chy 139,900 .0% 90 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	March New Listings	2021	2020	% Chg	Curre	nt Listings		Avg	DOM	
Accent Land 7	Residential	45	42	7.1%	Reside	ential		25	68	
TOD New Listings Residential 112 144 -22.2% Authi-Family 5 2 150.0% Acart Land 15 40 -62.5% Months of Inventory of Homes Based on Pending Sales .5 March CLOSED Sales Residential 36 -29.4% 6,407,600 -24.3% 42 51 8,469,500 40.40 Acart Land 9 12.5% 465,400 23.2% 347 8 377,800 400 Acart Land 9 12.5% 465,400 23.2% 347 8 377,800 400 Acart Land 9 12.5% 465,400 23.2% 347 8 377,800 400 Acart Land 9 10.5% 7,012,900 -20.7% 59 8,847,300 Acart Land 102 -15.0% 19.244,345 .7% 102.00 109,117,497 Authi-Family 4 33.3% 576,900 94.4% 120 19.117,497 Acart Land 24 71.4% 2,186,700 99.5% 137 20.510,554 Acart Land 24 71.4% 2,186,700 99.5% 137 20.510,554 Acart Land 24 71.4% 2,186,700 99.5% 137 20.510,554 Acart Land 25	Multi-Family	2	0	.0%	Multi-Family			2	46	
Residential 112 144 -22.2% Autit-Family 5 2 150.0% Aracant Land 15 40 -62.5% Months of Inventory of Homes Based on Pending Sales .5 March CLOSED Sales Units % Chg Volume % Chg Avg DOM Units Volume Avg DOM Autit-Family 1 .0% 139,900 .0% 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Vacant Land	7	14	-50.0%	Vacan	t Land		78	547	
March CLOSED Sales Content Cont	YTD New Listings				Total		,	105		
March CLOSED Sales 2021 March CLOSED Sales 2021 Volume % Chg Avg DOM Units Volume Avg DOM Units Noture Avg DOM (Acant Land) 4 1 .0% 139,900 .0% 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Residential	112	144	-22.2%						
March CLOSED Sales Content Closed Sales Clos	Multi-Family	5	2	150.0%						
Arch CLOSED Sales 2021 2020 Avg DOM Units Volume Avg DOM Volume	Vacant Land	15	40	-62.5%						
Value					Month	s of Inventory	of Homes Bas	sed on Pending	Sales .5	
Residential 36 -29.4% 6,407,600 -24.3% 42 51 8,469,500 57. Aulti-Family 1 .0% 139,900 .0% 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	March CLOSED Sales			2021					2020	
Multi-Family / (acant Land) 1 .0% 139,900 .0% 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 </td <td></td> <td>Units</td> <td>% Chg</td> <td>Volume</td> <td>% Chg</td> <td>Avg DOM</td> <td></td> <td>Units</td> <td>Volume</td> <td>Avg DOM</td>		Units	% Chg	Volume	% Chg	Avg DOM		Units	Volume	Avg DOM
Variable 12.5% 465,400 23.2% 347 8 377,800 406 Variable 46 -22.0% 7,012,900 -20.7% 59 8,847,300 Variable	Residential	36	-29.4%	6,407,600	-24.3%	42		51	8,469,500	57
Total All Sales 46 -22.0% 7,012,900 -20.7% 59 8,847,300 Vear-to-Date CLOSED Sales 2021 2020 Vear-to-Date CLOSED Sales Volume % Chg Units Volume Vear-to-Date CLOSED Sales 102 +15.0% 19,244,345 .7% 120 19,117,497 Vear-to-Date CLOSED Sales 130 -5.1% 22,007,945 7.3% 130 137 20,510,554 Vear-to-Date CLOSED Sales 130 -5.1% 22,007,945 7.3% 137 20,510,554 Vear-to-Date CLOSED Sales 130 -5.1% 22,007,945 7.3% 137 20,510,554 Vear-to-Date CLOSED Sales 130 -5.1% 22,007,945 7.3% 137 20,510,554 Vear-to-Date CLOSED Sales 130 -5.1% 2020 % Chg 2021 2020 % Chg Vear-to-Date CLOSED Sales 130 -5.1% 2020 % Chg 2021 2020 % Chg Vear-to-Date CLOSED Sales 130 -5.1% 2020 % Chg 138,670 159,312 18.4% Vear-to-Date CLOSED Sales 130 -5.1% 2020 % Chg 138,670 159,312 18.4% Vear-to-Date CLOSED Sales 130 -5.1% 2020 % Chg 130 -5.1%	Multi-Family	1	.0%	139,900	.0%	0		0	0	0
Vear-to-Date CLOSED Sales 2021 2020	Vacant Land	9	12.5%	465,400	23.2%	347		8	377,800	406
Volume Work Volume Work Volume Work Volume Work Volume	Total All Sales	46	-22.0%	7,012,900	-20.7%			59	8,847,300	
Residential 102 -15.0% 19,244,345 .7% 120 19,117,497 Multi-Family 4 33.3% 576,900 94.4% 3 296,757 Multi-Family 24 71.4% 2,186,700 99.5% 14 1,096,300 Total All Sales 130 -5.1% 22,007,945 7.3% 137 20,510,554 Stats based on CLOSED Sales March	Year-to-Date CLOSED Sales			2021					2020	
Multi-Family /acant Land 4 33.3% 296,757 24 71.4% 2,186,700 99.5% 3 296,757 24 14 1,096,300 14 1,096,300 Total All Sales 130 -5.1% 22,007,945 7.3% 137 20,510,554 Stats based on CLOSED Sales March 2021 2020 % Chg Avg Home Sale 177,989 166,069 7.2% 188,670 159,312 18.4%		Units	% Chg	Volume	% Chg			Units	Volume	
Vacant Land 24 71.4% 2,186,700 99.5% 14 1,096,300 Total All Sales 130 -5.1% 22,007,945 7.3% 137 20,510,554 Stats based on CLOSED Sales March 2021 2020 % Chg Avg Home Sale 177,989 166,069 7.2% 188,670 159,312 18.4%	Residential	102	-15.0%	19,244,345	.7%			120	19,117,497	
Total All Sales 130 -5.1% 22,007,945 7.3% 137 20,510,554 Stats based on CLOSED Sales March 2021 2020 % Chg Avg Home Sale 177,989 166,069 7.2% 188,670 159,312 18.4%	Multi-Family	4	33.3%	576,900	94.4%			3	296,757	
Stats based on CLOSED Sales March 2021 2020 305 307 307 308 308 309 309 300 300 300 300 300 300 300 300	Vacant Land	24	71.4%	2,186,700	99.5%			14	1,096,300	
March YEAR-TO-DATE 2021 2020 % Chg 2021 2020 % Chg Avg Home Sale 177,989 166,069 7.2% 188,670 159,312 18.4%	Total All Sales	130	-5.1%	22,007,945	7.3%			137	20,510,554	
2021 2020 % Chg 2021 2020 % Chg Avg Home Sale 177,989 166,069 7.2% 188,670 159,312 18.4%	Stats based on CLOSED Sales									
Avg Home Sale 177,989 166,069 7.2% 188,670 159,312 18.4%		_								
					_				_	
Avg Sale Overall 152,454 149,954 1.7% 169,292 149,712 13.1%	_	•		•			•	· · · · · · · · · · · · · · · · · · ·		
	Avg Sale Overall	152,	454	149,954 <u>1</u>	7%		169,292	149,71	2 13.1%	

March Pending Sales			2021			2020				
	Units	% Chg	Volun	ne % Chg	Avg DOM		Units	Volume	Avg DOM	
Residential	54	14.9%	9,988,6	00 20.7%	23		47	8,276,300	46	
Multi-Family	1	.0%	129,9	00 -18.8%	9		1	159,900	147	
Vacant Land	10	150.0%	720,5	00 101.9%	157		4	356,900	62	
Total All Sales	65	25.0%	10,839,0	00 23.3%			52	8,793,100		
Year-to-Date PENDING Sales			2021					2020		
	Units	% Chg	Volun	ne % Chg			Units	Volume		
Residential	127	-23.5%	22,929,1	01 -11.1%			166	25,778,264		
Multi-Family	4	100.0%	529,7	00 85.3%			2	285,900		
Vacant Land	26	30.0%	1,820,1	00 14.8%			20	1,585,190		
Total All Sales	157	-16.5%	25,278,9	01 -8.6%			188	27,649,354		
Stats based on PENDING Sales										
	March				YEAR-TO-DATE					
	2	021	2020	% Chg		2021	2020) % Chg		
Avg Home Sale	184,	974	176,091	5.0%		180,544	155,291	16.3%		
Avg Sale Overall	166,	754	169,098	-1.4%		161,012	147,071	9.5%		

2021 Sales of Residential Single Family Homes by Price Class

		March				YTD		
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	1	1.0	0	.0
30,000 to 39,999	0	.0	0	.0	0	.0	2	1.6
40,000 to 49,999	0	.0	1	1.9	1	1.0	1	.8
50,000 to 59,999	0	.0	0	.0	0	.0	0	.0
60,000 to 69,999	0	.0	1	1.9	0	.0	2	1.6
70,000 to 79,999	0	.0	0	.0	1	1.0	0	.0
80,000 to 89,999	2	5.6	1	1.9	3	2.9	4	3.1
90,000 to 99,999	1	2.8	3	5.6	2	2.0	8	6.3
100,000 to 119,999	4	11.1	3	5.6	15	14.7	12	9.4
120,000 to 139,999	4	11.1	8	14.8	12	11.8	19	15.0
140,000 to 159,999	9	25.0	12	22.2	15	14.7	21	16.5
160,000 to 179,999	5	13.9	4	7.4	15	14.7	10	7.9
180,000 to 199,999	3	8.3	2	3.7	6	5.9	13	10.2
200,000 to 249,999	2	5.6	8	14.8	10	9.8	12	9.4
250,000 to 299,999	2	5.6	6	11.1	7	6.9	9	7.1
300,000 to 399,999	3	8.3	4	7.4	9	8.8	11	8.7
400,000 to 499,999	1	2.8	1	1.9	3	2.9	3	2.4
500,000 to 599,999	0	.0	0	.0	2	2.0	0	.0
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0



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