

**Grand Rapids Association of REALTORS®
Comparative Activity Report
March 2021**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

March New Listings	2021	2020	% Chg	Current Listings	Avg DOM
Residential	45	42	7.1%	Residential	25 68
Multi-Family	2	0	.0%	Multi-Family	2 46
Vacant Land	7	14	-50.0%	Vacant Land	78 547
YTD New Listings				Total	105
Residential	112	144	-22.2%		
Multi-Family	5	2	150.0%		
Vacant Land	15	40	-62.5%		

Months of Inventory of Homes Based on Pending Sales .5

March CLOSED Sales	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	36	-29.4%	6,407,600	-24.3%	42	51	8,469,500	57
Multi-Family	1	.0%	139,900	.0%	0	0	0	0
Vacant Land	9	12.5%	465,400	23.2%	347	8	377,800	406
Total All Sales	46	-22.0%	7,012,900	-20.7%		59	8,847,300	

Year-to-Date CLOSED Sales	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	102	-15.0%	19,244,345	.7%	120	19,117,497
Multi-Family	4	33.3%	576,900	94.4%	3	296,757
Vacant Land	24	71.4%	2,186,700	99.5%	14	1,096,300
Total All Sales	130	-5.1%	22,007,945	7.3%	137	20,510,554

Stats based on CLOSED Sales	March			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	177,989	166,069	7.2%	188,670	159,312	18.4%
Avg Sale Overall	152,454	149,954	1.7%	169,292	149,712	13.1%

March Pending Sales

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	54	14.9%	9,988,600	20.7%	23	47	8,276,300	46
Multi-Family	1	.0%	129,900	-18.8%	9	1	159,900	147
Vacant Land	10	150.0%	720,500	101.9%	157	4	356,900	62
Total All Sales	65	25.0%	10,839,000	23.3%		52	8,793,100	

Year-to-Date PENDING Sales

	2021			2020	
	Units	% Chg	Volume	Units	Volume
Residential	127	-23.5%	22,929,101	166	25,778,264
Multi-Family	4	100.0%	529,700	2	285,900
Vacant Land	26	30.0%	1,820,100	20	1,585,190
Total All Sales	157	-16.5%	25,278,901	188	27,649,354

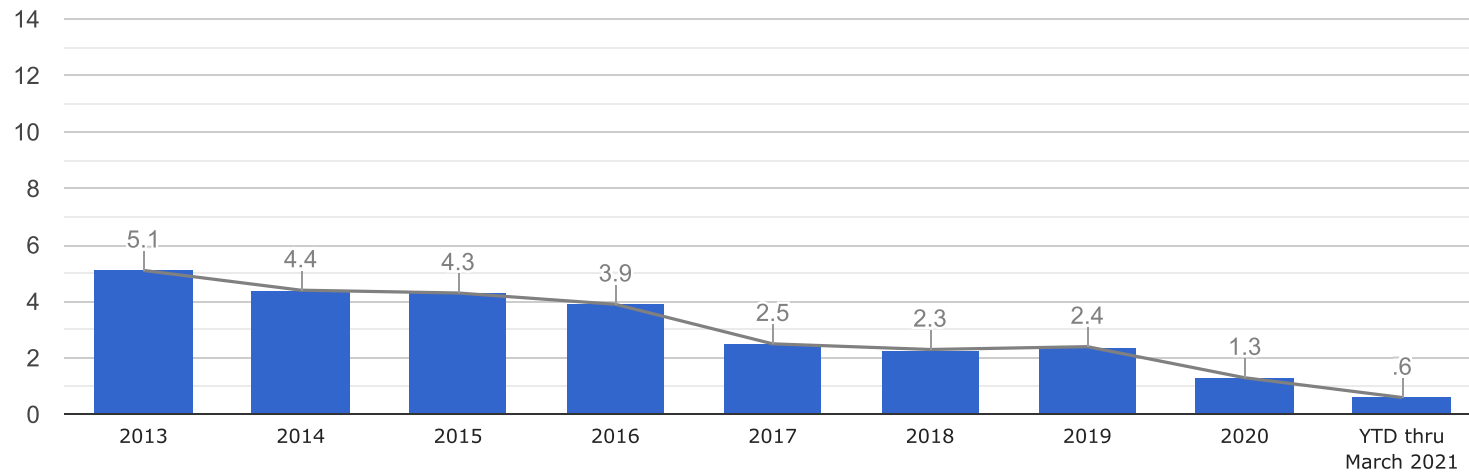
Stats based on PENDING Sales

	March			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	184,974	176,091	5.0%	180,544	155,291	16.3%
Avg Sale Overall	166,754	169,098	-1.4%	161,012	147,071	9.5%

2021 Sales of Residential Single Family Homes by Price Class

	March				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	1	1.0	0	.0
30,000 to 39,999	0	.0	0	.0	0	.0	2	1.6
40,000 to 49,999	0	.0	1	1.9	1	1.0	1	.8
50,000 to 59,999	0	.0	0	.0	0	.0	0	.0
60,000 to 69,999	0	.0	1	1.9	0	.0	2	1.6
70,000 to 79,999	0	.0	0	.0	1	1.0	0	.0
80,000 to 89,999	2	5.6	1	1.9	3	2.9	4	3.1
90,000 to 99,999	1	2.8	3	5.6	2	2.0	8	6.3
100,000 to 119,999	4	11.1	3	5.6	15	14.7	12	9.4
120,000 to 139,999	4	11.1	8	14.8	12	11.8	19	15.0
140,000 to 159,999	9	25.0	12	22.2	15	14.7	21	16.5
160,000 to 179,999	5	13.9	4	7.4	15	14.7	10	7.9
180,000 to 199,999	3	8.3	2	3.7	6	5.9	13	10.2
200,000 to 249,999	2	5.6	8	14.8	10	9.8	12	9.4
250,000 to 299,999	2	5.6	6	11.1	7	6.9	9	7.1
300,000 to 399,999	3	8.3	4	7.4	9	8.8	11	8.7
400,000 to 499,999	1	2.8	1	1.9	3	2.9	3	2.4
500,000 to 599,999	0	.0	0	.0	2	2.0	0	.0
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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