

**Grand Rapids Association of REALTORS®
Comparative Activity Report
March 2021**

Note: This report reflects closed sales and current activity (sales written) in Newaygo County.

March New Listings	2021	2020	% Chg	Current Listings	Avg DOM
Residential	68	53	28.3%	Residential	53 78
Multi-Family	2	0	.0%	Multi-Family	2 45
Vacant Land	24	14	71.4%	Vacant Land	98 251
YTD New Listings				Total	153
Residential	138	163	-15.3%		
Multi-Family	3	0	.0%		
Vacant Land	69	57	21.1%		

Months of Inventory of Homes Based on Pending Sales .7

March CLOSED Sales	Units	% Chg	2021 Volume	% Chg	Avg DOM	2020 Units	Volume	Avg DOM
Residential	30	-31.8%	6,338,605	-25.8%	34	44	8,544,098	76
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	22	83.3%	1,791,250	168.4%	115	12	667,400	142
Total All Sales	52	-7.1%	8,129,855	-11.7%		56	9,211,498	

Year-to-Date CLOSED Sales	Units	% Chg	2021 Volume	% Chg	2020 Units	Volume
Residential	99	-13.9%	18,158,320	-10.4%	115	20,261,814
Multi-Family	0	.0%	0	.0%	0	0
Vacant Land	47	27.0%	3,345,531	35.8%	37	2,464,300
Total All Sales	146	-3.9%	21,503,851	-5.4%	152	22,726,114

Stats based on CLOSED Sales	March			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	211,287	194,184	8.8%	183,417	176,190	4.1%
Avg Sale Overall	156,343	164,491	-5.0%	147,287	149,514	-1.5%

March Pending Sales

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	71	51.1%	13,629,005	62.2%	33	47	8,405,000	68
Multi-Family	1	.0%	184,900	5.7%	8	1	174,900	225
Vacant Land	22	214.3%	1,496,600	213.8%	104	7	476,900	180
Total All Sales	94	70.9%	15,310,505	69.0%		55	9,056,800	

Year-to-Date PENDING Sales

	2021			2020	
	Units	% Chg	Volume	Units	Volume
Residential	137	-5.5%	25,403,870	145	26,121,124
Multi-Family	1	-50.0%	184,900	2	273,900
Vacant Land	53	47.2%	3,545,951	36	1,641,000
Total All Sales	191	4.4%	29,134,721	183	28,036,024

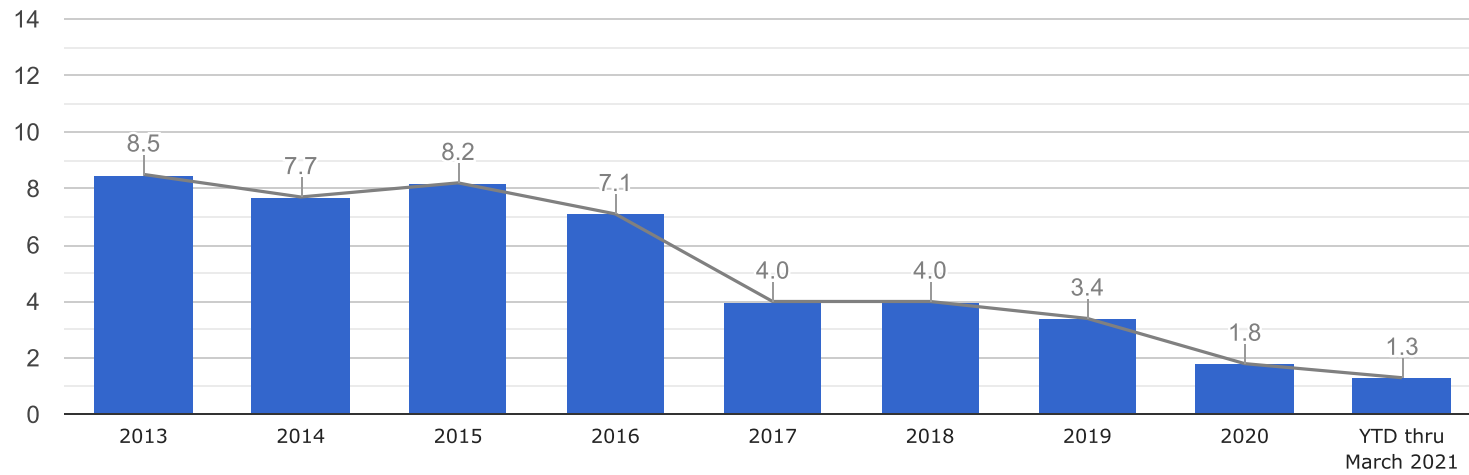
Stats based on PENDING Sales

	March			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	191,958	178,830	7.3%	185,430	180,146	2.9%
Avg Sale Overall	162,878	164,669	-1.1%	152,538	153,202	-.4%

2021 Sales of Residential Single Family Homes by Price Class

	March				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	1	1.0	1	.7
30,000 to 39,999	0	.0	0	.0	2	2.0	4	2.9
40,000 to 49,999	0	.0	0	.0	1	1.0	0	.0
50,000 to 59,999	1	3.3	3	4.2	2	2.0	4	2.9
60,000 to 69,999	0	.0	2	2.8	1	1.0	3	2.2
70,000 to 79,999	1	3.3	3	4.2	1	1.0	4	2.9
80,000 to 89,999	0	.0	1	1.4	6	6.1	3	2.2
90,000 to 99,999	0	.0	6	8.5	5	5.1	8	5.8
100,000 to 119,999	2	6.7	5	7.0	5	5.1	9	6.6
120,000 to 139,999	3	10.0	7	9.9	11	11.1	16	11.7
140,000 to 159,999	3	10.0	5	7.0	6	6.1	12	8.8
160,000 to 179,999	3	10.0	6	8.5	13	13.1	11	8.0
180,000 to 199,999	4	13.3	6	8.5	11	11.1	17	12.4
200,000 to 249,999	4	13.3	9	12.7	14	14.1	17	12.4
250,000 to 299,999	4	13.3	6	8.5	11	11.1	10	7.3
300,000 to 399,999	3	10.0	11	15.5	4	4.0	15	10.9
400,000 to 499,999	2	6.7	1	1.4	4	4.0	2	1.5
500,000 to 599,999	0	.0	0	.0	1	1.0	1	.7
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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