

**Grand Rapids Association of REALTORS®
Comparative Activity Report
April 2021**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

April New Listings	2021	2020	% Chg	Current Listings	Avg DOM
Residential	49	24	104.2%	Residential	24 34
Multi-Family	0	0	.0%	Multi-Family	2 76
Vacant Land	6	7	-14.3%	Vacant Land	71 566
YTD New Listings				Total	97
Residential	161	168	-4.2%		
Multi-Family	5	2	150.0%		
Vacant Land	21	47	-55.3%		

Months of Inventory of Homes Based on Pending Sales .6

April CLOSED Sales	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	31	-22.5%	5,698,656	-18.0%	11	40	6,950,762	50
Multi-Family	0	.0%	0	.0%	0	1	140,000	147
Vacant Land	10	42.9%	519,100	40.5%	222	7	369,500	62
Total All Sales	41	-14.6%	6,217,756	-16.7%		48	7,460,262	

Year-to-Date CLOSED Sales	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	133	-16.9%	24,943,001	-4.3%	160	26,068,259
Multi-Family	4	.0%	576,900	32.1%	4	436,757
Vacant Land	34	61.9%	2,705,800	84.6%	21	1,465,800
Total All Sales	171	-7.6%	28,225,701	.9%	185	27,970,816

Stats based on CLOSED Sales

	April			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	183,828	173,769	5.8%	187,541	162,927	15.1%
Avg Sale Overall	151,653	155,422	-2.4%	165,063	151,194	9.2%

April Pending Sales

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	40	90.5%	8,456,800	117.2%	21	21	3,893,500	38
Multi-Family	0	.0%	0	.0%	0	2	269,400	172
Vacant Land	14	100.0%	1,143,900	394.1%	273	7	231,500	209
Total All Sales	54	80.0%	9,600,700	118.5%		30	4,394,400	

Year-to-Date PENDING Sales

	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	167	-10.7%	31,385,901	5.8%	187	29,671,764
Multi-Family	4	.0%	529,700	-4.6%	4	555,300
Vacant Land	40	48.1%	2,964,000	63.2%	27	1,816,690
Total All Sales	211	-3.2%	34,879,601	8.8%	218	32,043,754

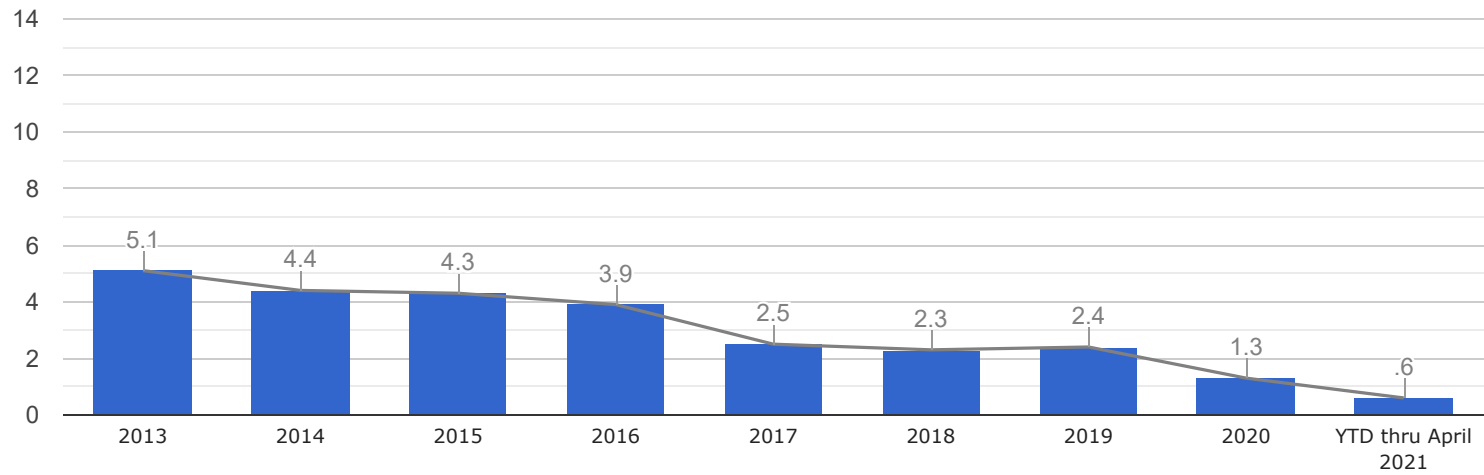
Stats based on PENDING Sales

	April			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	211,420	185,405	14.0%	187,940	158,673	18.4%
Avg Sale Overall	177,791	146,480	21.4%	165,306	146,990	12.5%

2021 Sales of Residential Single Family Homes by Price Class

	April				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	1	.8	0	.0
30,000 to 39,999	0	.0	1	2.5	0	.0	3	1.8
40,000 to 49,999	2	6.5	0	.0	3	2.3	1	.6
50,000 to 59,999	0	.0	0	.0	0	.0	0	.0
60,000 to 69,999	0	.0	1	2.5	0	.0	3	1.8
70,000 to 79,999	1	3.2	1	2.5	2	1.5	1	.6
80,000 to 89,999	2	6.5	3	7.5	5	3.8	7	4.2
90,000 to 99,999	1	3.2	2	5.0	3	2.3	10	6.0
100,000 to 119,999	1	3.2	2	5.0	16	12.0	14	8.4
120,000 to 139,999	1	3.2	2	5.0	13	9.8	21	12.6
140,000 to 159,999	4	12.9	4	10.0	19	14.3	25	15.0
160,000 to 179,999	4	12.9	5	12.5	19	14.3	15	9.0
180,000 to 199,999	4	12.9	2	5.0	10	7.5	15	9.0
200,000 to 249,999	6	19.4	5	12.5	16	12.0	17	10.2
250,000 to 299,999	2	6.5	6	15.0	9	6.8	15	9.0
300,000 to 399,999	2	6.5	2	5.0	11	8.3	13	7.8
400,000 to 499,999	1	3.2	2	5.0	4	3.0	5	3.0
500,000 to 599,999	0	.0	2	5.0	2	1.5	2	1.2
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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