

**Grand Rapids Association of REALTORS®
Comparative Activity Report
April 2021**

Note: This report reflects closed sales and current activity (sales written) in Montcalm County.

April New Listings	2021	2020	% Chg	Current Listings	Avg DOM
Residential	88	40	120.0%	Residential	43 62
Multi-Family	3	0	.0%	Multi-Family	4 19
Vacant Land	18	8	125.0%	Vacant Land	105 338
YTD New Listings				Total	152
Residential	247	218	13.3%		
Multi-Family	4	7	-42.9%		
Vacant Land	68	61	11.5%		

Months of Inventory of Homes Based on Pending Sales .5

April CLOSED Sales	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	62	55.0%	12,869,014	92.5%	39	40	6,686,750	49
Multi-Family	1	.0%	750,000	.0%	0	0	0	0
Vacant Land	15	275.0%	1,097,136	322.0%	70	4	260,000	159
Total All Sales	78	77.3%	14,716,150	111.8%		44	6,946,750	

Year-to-Date CLOSED Sales	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	218	21.1%	40,887,050	44.7%	180	28,258,361
Multi-Family	2	-33.3%	855,000	101.3%	3	424,800
Vacant Land	47	95.8%	3,741,666	140.5%	24	1,555,505
Total All Sales	267	29.0%	45,483,716	50.4%	207	30,238,666

Stats based on CLOSED Sales

	April			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	207,565	167,169	24.2%	187,555	156,991	19.5%
Avg Sale Overall	188,669	157,881	19.5%	170,351	146,081	16.6%

April Pending Sales

	2021					2020		
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	93	181.8%	18,001,864	212.5%	20	33	5,759,690	57
Multi-Family	2	.0%	930,000	.0%	3	0	0	0
Vacant Land	14	366.7%	3,229,350	517.0%	140	3	523,400	135
Total All Sales	109	202.8%	22,161,214	252.7%		36	6,283,090	

Year-to-Date PENDING Sales

	2021				2020	
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	268	34.7%	51,050,672	54.0%	199	33,158,660
Multi-Family	3	-25.0%	1,030,000	60.0%	4	643,700
Vacant Land	53	120.8%	6,357,450	238.1%	24	1,880,200
Total All Sales	324	42.7%	58,438,122	63.8%	227	35,682,560

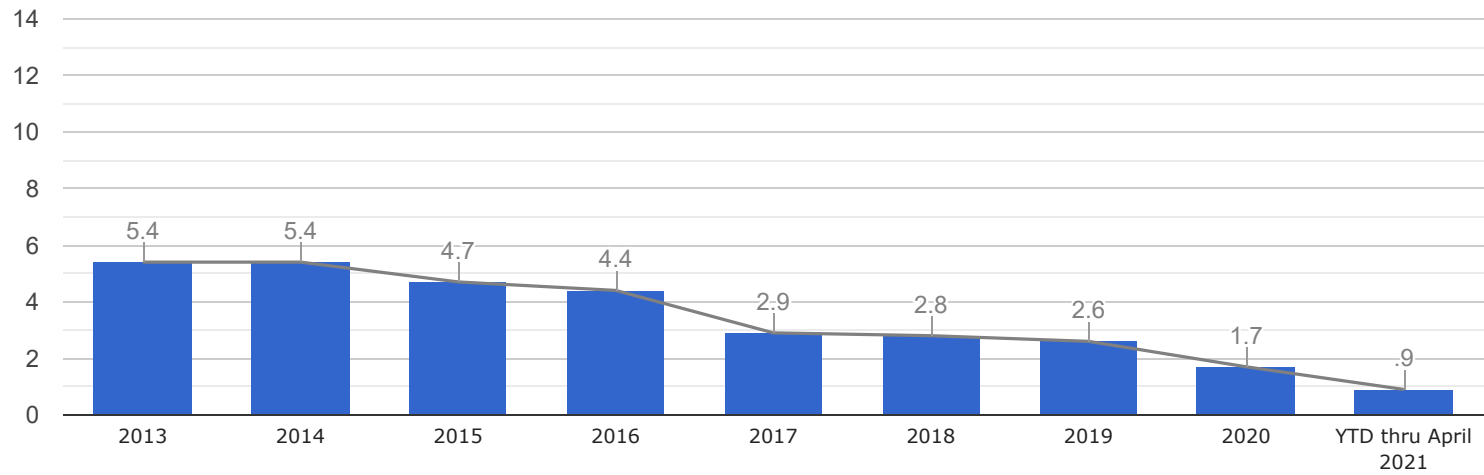
Stats based on PENDING Sales

	April			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	193,568	174,536	10.9%	190,488	166,626	14.3%
Avg Sale Overall	203,314	174,530	16.5%	180,365	157,192	14.7%

2021 Sales of Residential Single Family Homes by Price Class

	April				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	1	1.1	2	.9	3	1.1
30,000 to 39,999	0	.0	1	1.1	0	.0	1	.4
40,000 to 49,999	2	3.2	0	.0	3	1.4	1	.4
50,000 to 59,999	1	1.6	1	1.1	2	.9	5	1.9
60,000 to 69,999	1	1.6	0	.0	5	2.3	4	1.5
70,000 to 79,999	0	.0	1	1.1	3	1.4	7	2.6
80,000 to 89,999	1	1.6	1	1.1	6	2.8	5	1.9
90,000 to 99,999	1	1.6	6	6.5	6	2.8	18	6.7
100,000 to 119,999	5	8.1	2	2.2	22	10.1	11	4.1
120,000 to 139,999	9	14.5	8	8.6	28	12.8	32	11.9
140,000 to 159,999	4	6.5	10	10.8	29	13.3	26	9.7
160,000 to 179,999	4	6.5	17	18.3	18	8.3	33	12.3
180,000 to 199,999	4	6.5	10	10.8	21	9.6	24	9.0
200,000 to 249,999	12	19.4	15	16.1	27	12.4	39	14.6
250,000 to 299,999	12	19.4	12	12.9	26	11.9	36	13.4
300,000 to 399,999	4	6.5	7	7.5	15	6.9	18	6.7
400,000 to 499,999	0	.0	1	1.1	1	.5	2	.7
500,000 to 599,999	0	.0	0	.0	0	.0	0	.0
600,000 to 699,999	1	1.6	0	.0	2	.9	2	.7
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	1	1.6	0	.0	2	.9	1	.4
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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