

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
June 2021**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

<b>June New Listings</b>	<b>2021</b>	<b>2020</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	71	72	-1.4%	Residential	51 31
Multi-Family	3	4	-25.0%	Multi-Family	1 113
Vacant Land	13	19	-31.6%	Vacant Land	68 409
<b>YTD New Listings</b>				<b>Total</b>	<b>120</b>
Residential	295	295	.0%		
Multi-Family	9	7	28.6%		
Vacant Land	43	77	-44.2%		

Months of Inventory of Homes Based on Pending Sales .8

<b>June CLOSED Sales</b>	<b>2021</b>			<b>2020</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	43	-28.3%	10,192,792	.0%	10	60	10,190,176	43
Multi-Family	1	-50.0%	195,000	-19.8%	80	2	243,000	95
Vacant Land	13	550.0%	668,200	198.3%	334	2	224,000	35
<b>Total All Sales</b>	<b>57</b>	<b>-10.9%</b>	<b>11,055,992</b>	<b>3.7%</b>		<b>64</b>	<b>10,657,176</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2021</b>			<b>2020</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	227	-8.8%	45,100,643	9.9%	249	41,029,955
Multi-Family	6	.0%	911,900	34.2%	6	679,757
Vacant Land	58	141.7%	4,755,500	176.8%	24	1,717,800
<b>Total All Sales</b>	<b>291</b>	<b>4.3%</b>	<b>50,768,043</b>	<b>16.9%</b>	<b>279</b>	<b>43,427,512</b>

**Stats based on CLOSED Sales**

	<b>June</b>			<b>YEAR-TO-DATE</b>		
	<b>2021</b>	<b>2020</b>	<b>% Chg</b>	<b>2021</b>	<b>2020</b>	<b>% Chg</b>
Avg Home Sale	237,042	169,836	39.6%	198,681	164,779	20.6%
Avg Sale Overall	193,965	166,518	16.5%	174,461	155,654	12.1%

**June Pending Sales**

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	66	-8.3%	16,568,900	25.3%	15	72	13,222,400	33
Multi-Family	2	-50.0%	319,900	-37.6%	60	4	512,800	5
Vacant Land	7	.0%	146,800	-73.2%	469	7	547,400	170
Total All Sales	75	-9.6%	17,035,600	19.3%		83	14,282,600	

**Year-to-Date PENDING Sales**

	2021			2020	
	Units	% Chg	Volume	Units	Volume
Residential	296	-11.1%	59,510,593	333	55,817,263
Multi-Family	7	-12.5%	1,139,500	8	1,068,100
Vacant Land	58	61.1%	4,439,000	36	2,531,990
Total All Sales	361	-4.2%	65,089,093	377	59,417,353

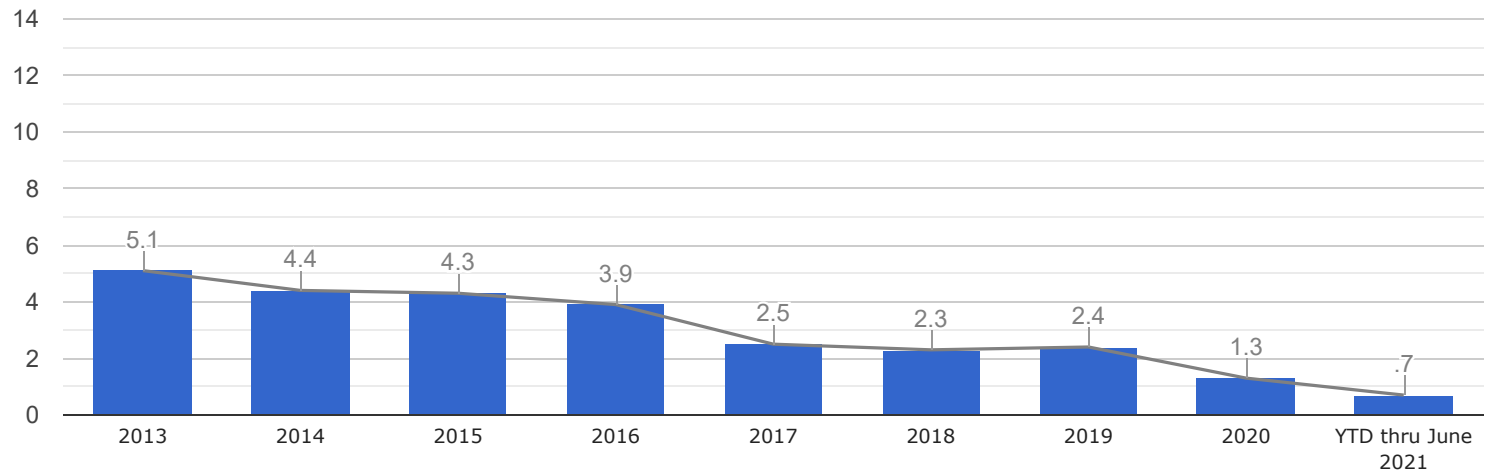
**Stats based on PENDING Sales**

	June			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	251,044	183,644	36.7%	201,049	167,619	19.9%
Avg Sale Overall	227,141	172,080	32.0%	180,302	157,606	14.4%

**2021 Sales of Residential Single Family Homes by Price Class**

	June				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	1	1.5	1	.4	1	.3
30,000 to 39,999	0	.0	0	.0	1	.4	3	1.0
40,000 to 49,999	0	.0	1	1.5	3	1.3	4	1.4
50,000 to 59,999	0	.0	0	.0	1	.4	1	.3
60,000 to 69,999	0	.0	1	1.5	0	.0	4	1.4
70,000 to 79,999	0	.0	0	.0	2	.9	1	.3
80,000 to 89,999	0	.0	0	.0	7	3.1	8	2.7
90,000 to 99,999	1	2.3	1	1.5	6	2.6	11	3.7
100,000 to 119,999	2	4.7	1	1.5	21	9.3	18	6.1
120,000 to 139,999	2	4.7	8	12.1	22	9.7	39	13.2
140,000 to 159,999	3	7.0	5	7.6	27	11.9	44	14.9
160,000 to 179,999	10	23.3	7	10.6	39	17.2	33	11.1
180,000 to 199,999	2	4.7	7	10.6	17	7.5	27	9.1
200,000 to 249,999	8	18.6	8	12.1	27	11.9	32	10.8
250,000 to 299,999	6	14.0	8	12.1	20	8.8	26	8.8
300,000 to 399,999	5	11.6	12	18.2	18	7.9	29	9.8
400,000 to 499,999	4	9.3	4	6.1	11	4.8	11	3.7
500,000 to 599,999	0	.0	0	.0	4	1.8	2	.7
600,000 to 699,999	0	.0	1	1.5	0	.0	1	.3
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	1	1.5	0	.0	1	.3
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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