

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
June 2021**

Note: This report reflects closed sales and current activity (sales written) in Montcalm County.

<b>June New Listings</b>	<b>2021</b>	<b>2020</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	118	77	53.2%	Residential	91 48
Multi-Family	6	6	.0%	Multi-Family	5 37
Vacant Land	23	18	27.8%	Vacant Land	100 336
<b>YTD New Listings</b>				<b>Total</b>	<b>196</b>
Residential	455	396	14.9%		
Multi-Family	13	13	.0%		
Vacant Land	107	96	11.5%		

Months of Inventory of Homes Based on Pending Sales 1.0

<b>June CLOSED Sales</b>	<b>2021</b>			<b>2020</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	75	5.6%	16,818,460	33.8%	19	71	12,573,917	41
Multi-Family	3	200.0%	505,900	280.4%	16	1	133,000	8
Vacant Land	19	46.2%	2,655,500	76.7%	75	13	1,502,802	114
<b>Total All Sales</b>	<b>97</b>	<b>14.1%</b>	<b>19,979,860</b>	<b>40.6%</b>		<b>85</b>	<b>14,209,719</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2021</b>			<b>2020</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	374	31.2%	73,924,037	58.7%	285	46,588,834
Multi-Family	6	20.0%	1,553,100	98.7%	5	781,800
Vacant Land	81	84.1%	7,587,916	120.2%	44	3,445,548
<b>Total All Sales</b>	<b>461</b>	<b>38.0%</b>	<b>83,065,053</b>	<b>63.5%</b>	<b>334</b>	<b>50,816,182</b>

<b>Stats based on CLOSED Sales</b>	<b>June</b>			<b>YEAR-TO-DATE</b>		
	<b>2021</b>	<b>2020</b>	<b>% Chg</b>	<b>2021</b>	<b>2020</b>	<b>% Chg</b>
Avg Home Sale	224,246	177,097	26.6%	197,658	163,470	20.9%
Avg Sale Overall	205,978	167,173	23.2%	180,184	152,144	18.4%

**June Pending Sales**

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	92	-8.9%	20,052,300	-1.3%	16	101	20,309,277	35
Multi-Family	3	-25.0%	1,137,900	130.5%	20	4	493,600	32
Vacant Land	23	27.8%	1,143,500	-12.0%	140	18	1,298,900	94
<b>Total All Sales</b>	<b>118</b>	<b>-4.1%</b>	<b>22,333,700</b>	<b>1.0%</b>		<b>123</b>	<b>22,101,777</b>	

**Year-to-Date PENDING Sales**

	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	444	14.4%	89,272,372	29.6%	388	68,894,827
Multi-Family	8	.0%	2,472,900	117.4%	8	1,137,300
Vacant Land	92	64.3%	8,481,345	97.7%	56	4,290,341
<b>Total All Sales</b>	<b>544</b>	<b>20.4%</b>	<b>100,226,617</b>	<b>34.9%</b>	<b>452</b>	<b>74,322,468</b>

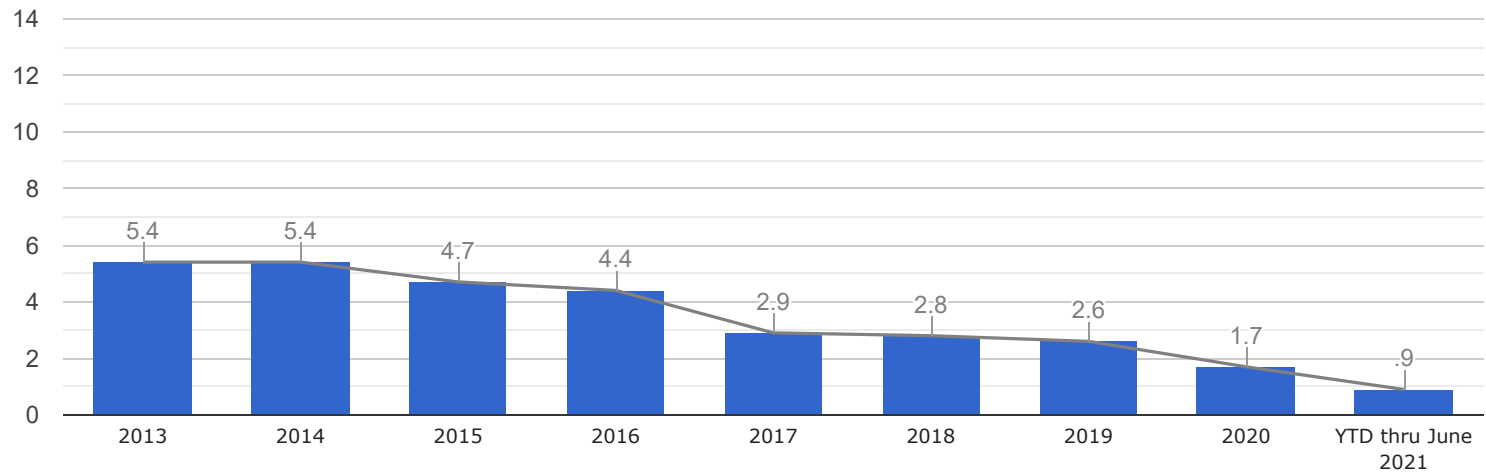
**Stats based on PENDING Sales**

	June			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	217,960	201,082	8.4%	201,064	177,564	13.2%
Avg Sale Overall	189,269	179,689	5.3%	184,240	164,430	12.0%

**2021 Sales of Residential Single Family Homes by Price Class**

	June				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	1	1.3	0	.0	4	1.1	5	1.1
30,000 to 39,999	0	.0	0	.0	0	.0	1	.2
40,000 to 49,999	0	.0	0	.0	4	1.1	1	.2
50,000 to 59,999	1	1.3	1	1.1	4	1.1	8	1.8
60,000 to 69,999	0	.0	0	.0	6	1.6	5	1.1
70,000 to 79,999	2	2.7	1	1.1	6	1.6	9	2.0
80,000 to 89,999	0	.0	0	.0	9	2.4	6	1.4
90,000 to 99,999	0	.0	5	5.4	8	2.1	25	5.6
100,000 to 119,999	2	2.7	4	4.3	29	7.8	20	4.5
120,000 to 139,999	7	9.3	11	12.0	39	10.4	51	11.5
140,000 to 159,999	7	9.3	12	13.0	46	12.3	47	10.6
160,000 to 179,999	7	9.3	11	12.0	31	8.3	47	10.6
180,000 to 199,999	9	12.0	4	4.3	38	10.2	38	8.6
200,000 to 249,999	16	21.3	16	17.4	62	16.6	71	16.0
250,000 to 299,999	12	16.0	14	15.2	46	12.3	59	13.3
300,000 to 399,999	4	5.3	7	7.6	26	7.0	33	7.4
400,000 to 499,999	4	5.3	4	4.3	9	2.4	12	2.7
500,000 to 599,999	3	4.0	1	1.1	3	.8	2	.5
600,000 to 699,999	0	.0	1	1.1	2	.5	3	.7
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	2	.5	1	.2
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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