

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
June 2021**

Note: This report reflects closed sales and current activity (sales written) in Muskegon County.

<b>June New Listings</b>	<b>2021</b>	<b>2020</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	337	291	15.8%	Residential	204 49
Multi-Family	11	8	37.5%	Multi-Family	11 60
Vacant Land	26	27	-3.7%	Vacant Land	276 530
<b>YTD New Listings</b>				<b>Total</b>	<b>491</b>
Residential	1,449	1,265	14.5%		
Multi-Family	59	41	43.9%		
Vacant Land	216	211	2.4%		

Months of Inventory of Homes Based on Pending Sales .8

<b>June CLOSED Sales</b>	<b>2021</b>			<b>2020</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	243	22.1%	52,289,173	47.8%	21	199	35,381,430	43
Multi-Family	7	75.0%	1,843,900	112.0%	31	4	869,900	7
Vacant Land	20	-35.5%	1,350,150	-27.3%	264	31	1,856,900	401
<b>Total All Sales</b>	<b>270</b>	<b>15.4%</b>	<b>55,483,223</b>	<b>45.6%</b>		<b>234</b>	<b>38,108,230</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2021</b>			<b>2020</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	1,195	33.2%	237,571,480	68.2%	897	141,217,320
Multi-Family	43	48.3%	5,397,870	83.9%	29	2,934,800
Vacant Land	168	48.7%	12,371,505	132.8%	113	5,315,066
<b>Total All Sales</b>	<b>1,406</b>	<b>35.3%</b>	<b>255,340,855</b>	<b>70.8%</b>	<b>1,039</b>	<b>149,467,186</b>

**Stats based on CLOSED Sales**

	<b>June</b>			<b>YEAR-TO-DATE</b>		
	<b>2021</b>	<b>2020</b>	<b>% Chg</b>	<b>2021</b>	<b>2020</b>	<b>% Chg</b>
Avg Home Sale	215,182	177,796	21.0%	198,805	157,433	26.3%
Avg Sale Overall	205,493	162,856	26.2%	181,608	143,857	26.2%

**June Pending Sales**

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	260	-15.9%	57,559,690	-5.7%	15	309	61,063,158	39
Multi-Family	9	80.0%	1,470,700	-63.4%	10	5	4,019,700	37
Vacant Land	28	3.7%	2,990,900	143.4%	122	27	1,228,800	197
<b>Total All Sales</b>	<b>297</b>	<b>-12.9%</b>	<b>62,021,290</b>	<b>-6.5%</b>		<b>341</b>	<b>66,311,658</b>	

**Year-to-Date PENDING Sales**

	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	1,345	10.2%	268,211,213	29.3%	1,220	207,437,182
Multi-Family	53	39.5%	6,744,768	-17.4%	38	8,162,500
Vacant Land	211	41.6%	15,907,454	89.3%	149	8,401,404
<b>Total All Sales</b>	<b>1,609</b>	<b>14.4%</b>	<b>290,863,435</b>	<b>29.8%</b>	<b>1,407</b>	<b>224,001,086</b>

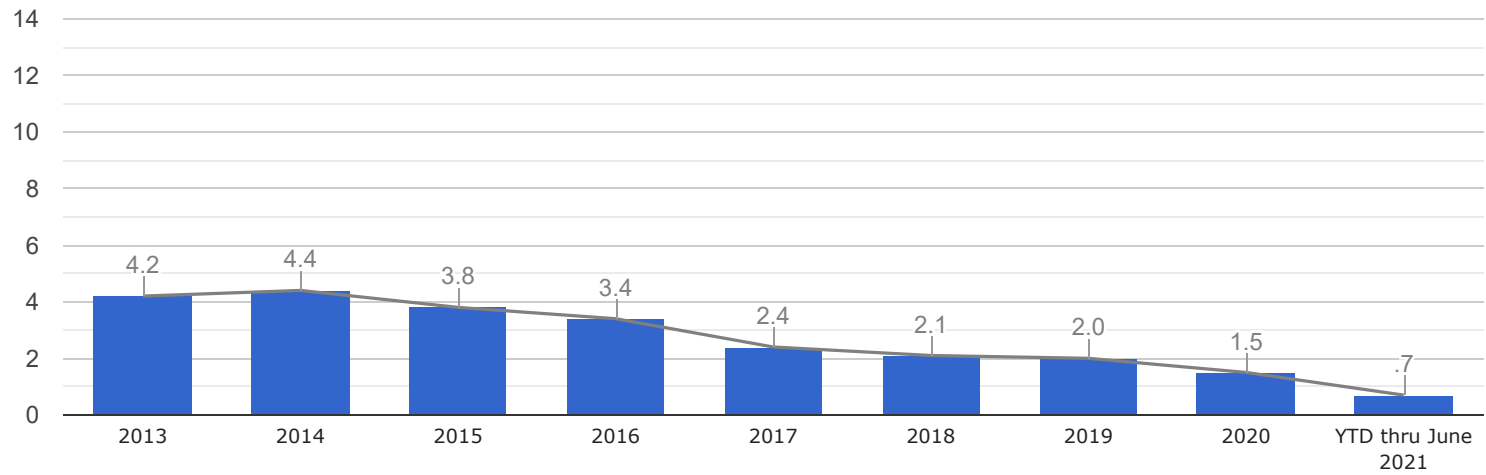
**Stats based on PENDING Sales**

	June			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	221,383	197,615	12.0%	199,414	170,030	17.3%
Avg Sale Overall	208,826	194,462	7.4%	180,773	159,205	13.5%

**2021 Sales of Residential Single Family Homes by Price Class**

	June				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	3	1.2	1	.4	10	.8	5	.4
20,000 to 29,999	0	.0	5	1.9	11	.9	21	1.6
30,000 to 39,999	3	1.2	9	3.5	14	1.2	19	1.4
40,000 to 49,999	3	1.2	4	1.5	27	2.3	21	1.6
50,000 to 59,999	7	2.9	7	2.7	32	2.7	40	3.0
60,000 to 69,999	5	2.1	5	1.9	29	2.4	30	2.2
70,000 to 79,999	3	1.2	1	.4	24	2.0	30	2.2
80,000 to 89,999	4	1.6	12	4.6	37	3.1	48	3.6
90,000 to 99,999	5	2.1	6	2.3	34	2.8	47	3.5
100,000 to 119,999	11	4.5	13	5.0	68	5.7	71	5.3
120,000 to 139,999	17	7.0	20	7.7	106	8.9	163	12.1
140,000 to 159,999	30	12.3	28	10.8	132	11.0	144	10.7
160,000 to 179,999	27	11.1	31	11.9	125	10.5	140	10.4
180,000 to 199,999	19	7.8	23	8.8	96	8.0	104	7.7
200,000 to 249,999	29	11.9	24	9.2	169	14.1	168	12.5
250,000 to 299,999	38	15.6	30	11.5	128	10.7	128	9.5
300,000 to 399,999	24	9.9	20	7.7	85	7.1	90	6.7
400,000 to 499,999	6	2.5	10	3.8	34	2.8	37	2.8
500,000 to 599,999	3	1.2	2	.8	15	1.3	15	1.1
600,000 to 699,999	2	.8	3	1.2	5	.4	7	.5
700,000 to 799,999	0	.0	1	.4	2	.2	3	.2
800,000 to 899,999	2	.8	0	.0	5	.4	4	.3
900,000 to 999,999	1	.4	2	.8	2	.2	2	.1
1,000,000 or over	1	.4	3	1.2	5	.4	8	.6

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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