

**Grand Rapids Association of REALTORS®
Comparative Activity Report
July 2021**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

July New Listings	2021	2020	% Chg	Current Listings	Avg DOM
Residential	82	54	51.9%	Residential	54 39
Multi-Family	2	3	-33.3%	Multi-Family	2 74
Vacant Land	17	10	70.0%	Vacant Land	65 413
YTD New Listings				Total	121
Residential	377	349	8.0%		
Multi-Family	11	10	10.0%		
Vacant Land	60	87	-31.0%		

Months of Inventory of Homes Based on Pending Sales .8

July CLOSED Sales	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	57	-10.9%	13,867,332	12.6%	17	64	12,316,446	41
Multi-Family	1	.0%	260,000	44.5%	54	1	179,900	4
Vacant Land	7	.0%	654,800	233.2%	210	7	196,500	107
Total All Sales	65	-9.7%	14,782,132	16.5%		72	12,692,846	

Year-to-Date CLOSED Sales	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	284	-9.3%	58,967,975	10.5%	313	53,346,401
Multi-Family	7	.0%	1,171,900	36.3%	7	859,657
Vacant Land	65	109.7%	5,410,300	182.6%	31	1,914,300
Total All Sales	356	1.4%	65,550,175	16.8%	351	56,120,358

Stats based on CLOSED Sales	July			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	243,287	192,444	26.4%	207,634	170,436	21.8%
Avg Sale Overall	227,417	176,290	29.0%	184,130	159,887	15.2%

July Pending Sales

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	70	29.6%	14,439,550	37.3%	12	54	10,517,125	26
Multi-Family	3	50.0%	499,900	96.9%	14	2	253,900	205
Vacant Land	16	220.0%	1,183,100	1,165.3%	99	5	93,500	35
Total All Sales	89	45.9%	16,122,550	48.4%		61	10,864,525	

Year-to-Date PENDING Sales

	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	366	-5.4%	73,950,143	11.5%	387	66,334,388
Multi-Family	10	.0%	1,639,400	24.0%	10	1,322,000
Vacant Land	74	80.5%	5,622,100	114.1%	41	2,625,490
Total All Sales	450	2.7%	81,211,643	15.6%	438	70,281,878

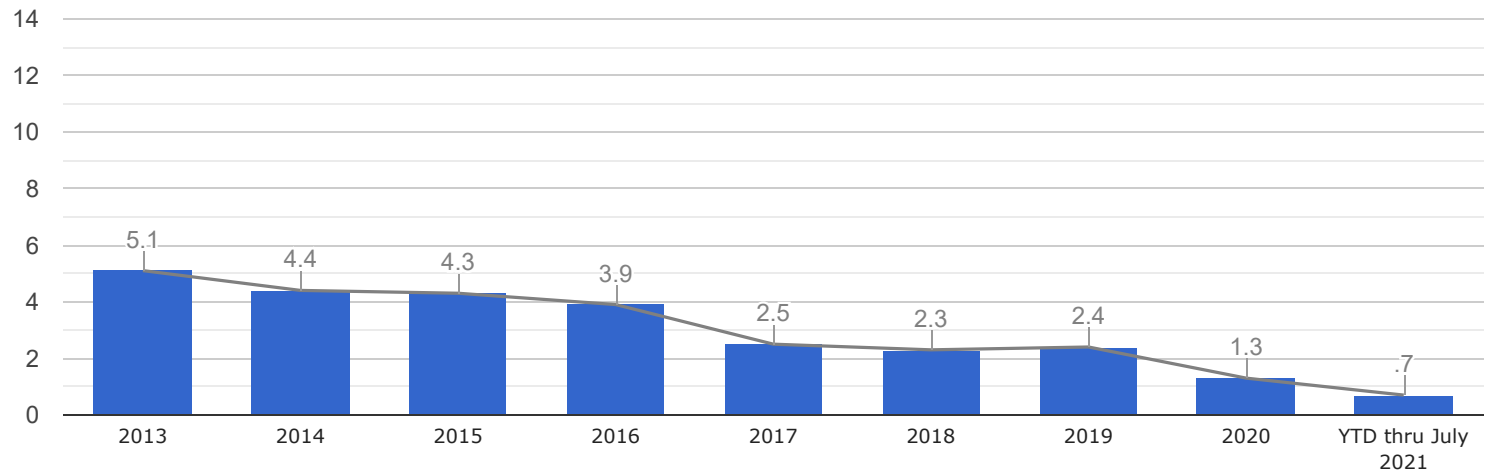
Stats based on PENDING Sales

	July			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	206,279	194,762	5.9%	202,050	171,407	17.9%
Avg Sale Overall	181,152	178,107	1.7%	180,470	160,461	12.5%

2021 Sales of Residential Single Family Homes by Price Class

	July				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	1	.4	1	.3
30,000 to 39,999	1	1.8	0	.0	2	.7	3	.8
40,000 to 49,999	0	.0	1	1.4	3	1.1	5	1.4
50,000 to 59,999	0	.0	0	.0	1	.4	1	.3
60,000 to 69,999	1	1.8	0	.0	1	.4	4	1.1
70,000 to 79,999	0	.0	1	1.4	2	.7	2	.5
80,000 to 89,999	0	.0	0	.0	7	2.5	8	2.2
90,000 to 99,999	0	.0	2	2.9	6	2.1	13	3.6
100,000 to 119,999	0	.0	5	7.1	21	7.4	23	6.3
120,000 to 139,999	7	12.3	10	14.3	29	10.2	49	13.4
140,000 to 159,999	4	7.0	8	11.4	31	10.9	52	14.2
160,000 to 179,999	10	17.5	6	8.6	49	17.3	39	10.7
180,000 to 199,999	4	7.0	9	12.9	21	7.4	36	9.8
200,000 to 249,999	6	10.5	12	17.1	33	11.6	44	12.0
250,000 to 299,999	11	19.3	5	7.1	31	10.9	31	8.5
300,000 to 399,999	10	17.5	9	12.9	28	9.9	38	10.4
400,000 to 499,999	1	1.8	1	1.4	12	4.2	12	3.3
500,000 to 599,999	1	1.8	0	.0	5	1.8	2	.5
600,000 to 699,999	0	.0	1	1.4	0	.0	2	.5
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	1	1.8	0	.0	1	.4	1	.3
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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