

**Grand Rapids Association of REALTORS®
Comparative Activity Report
July 2021**

Note: This report reflects closed sales and current activity (sales written) in Ottawa County.

July New Listings	2021	2020	% Chg	Current Listings	Avg DOM
Residential	470	532	-11.7%	Residential	337 60
Multi-Family	11	5	120.0%	Multi-Family	11 55
Vacant Land	55	39	41.0%	Vacant Land	230 325
YTD New Listings				Total	578
Residential	2,443	2,722	-10.2%		
Multi-Family	48	33	45.5%		
Vacant Land	309	329	-6.1%		

Months of Inventory of Homes Based on Pending Sales .9

July CLOSED Sales	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	342	-30.6%	127,382,514	-16.1%	17	493	151,851,613	35
Multi-Family	5	-16.7%	1,139,000	-8.5%	8	6	1,244,900	44
Vacant Land	21	-32.3%	4,205,693	24.3%	36	31	3,384,250	149
Total All Sales	368	-30.6%	132,727,207	-15.2%		530	156,480,763	

Year-to-Date CLOSED Sales	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	1,997	.4%	698,041,778	21.8%	1,989	572,923,282
Multi-Family	24	14.3%	8,403,950	45.7%	21	5,767,300
Vacant Land	196	46.3%	28,417,560	108.0%	134	13,662,322
Total All Sales	2,217	3.4%	734,863,288	24.1%	2,144	592,352,904

Stats based on CLOSED Sales	July			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	372,463	308,015	20.9%	349,545	288,046	21.4%
Avg Sale Overall	360,672	295,247	22.2%	331,467	276,284	20.0%

July Pending Sales

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	380	-25.8%	133,749,412	-15.1%	19	512	157,504,579	33
Multi-Family	12	100.0%	3,289,200	161.1%	22	6	1,259,800	18
Vacant Land	25	-43.2%	3,120,793	-43.7%	42	44	5,541,450	141
Total All Sales	417	-25.8%	140,159,405	-14.7%		562	164,305,829	

Year-to-Date PENDING Sales

	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	2,262	-8.9%	794,376,568	7.9%	2,483	736,389,738
Multi-Family	43	79.2%	13,846,722	126.2%	24	6,120,500
Vacant Land	218	7.9%	35,889,643	36.4%	202	26,313,182
Total All Sales	2,523	-6.9%	844,112,933	9.8%	2,709	768,823,420

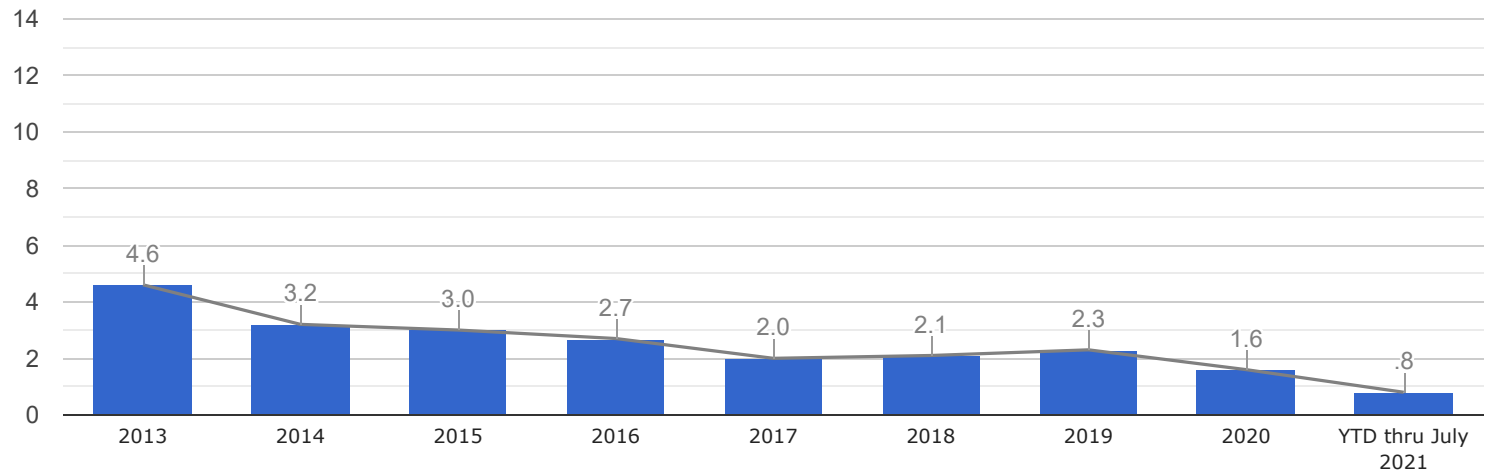
Stats based on PENDING Sales

	July			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	351,972	307,626	14.4%	351,183	296,573	18.4%
Avg Sale Overall	336,114	292,359	15.0%	334,567	283,803	17.9%

2021 Sales of Residential Single Family Homes by Price Class

	July				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	0	.0	0	.0	0	.0	0	.0
40,000 to 49,999	0	.0	0	.0	1	.1	1	.0
50,000 to 59,999	0	.0	0	.0	0	.0	0	.0
60,000 to 69,999	0	.0	0	.0	3	.2	2	.1
70,000 to 79,999	0	.0	1	.3	0	.0	2	.1
80,000 to 89,999	1	.3	0	.0	3	.2	2	.1
90,000 to 99,999	1	.3	1	.3	4	.2	4	.2
100,000 to 119,999	3	.9	1	.3	10	.5	14	.6
120,000 to 139,999	6	1.8	6	1.6	33	1.7	36	1.6
140,000 to 159,999	6	1.8	4	1.1	50	2.5	66	2.9
160,000 to 179,999	11	3.2	22	5.8	81	4.1	104	4.6
180,000 to 199,999	8	2.3	26	6.8	88	4.4	149	6.6
200,000 to 249,999	42	12.3	85	22.4	329	16.5	421	18.6
250,000 to 299,999	66	19.3	73	19.2	396	19.8	450	19.9
300,000 to 399,999	114	33.3	78	20.5	561	28.1	529	23.4
400,000 to 499,999	38	11.1	39	10.3	208	10.4	225	9.9
500,000 to 599,999	16	4.7	20	5.3	84	4.2	98	4.3
600,000 to 699,999	10	2.9	10	2.6	47	2.4	47	2.1
700,000 to 799,999	8	2.3	3	.8	30	1.5	34	1.5
800,000 to 899,999	4	1.2	2	.5	16	.8	19	.8
900,000 to 999,999	3	.9	1	.3	13	.7	8	.4
1,000,000 or over	5	1.5	8	2.1	40	2.0	51	2.3

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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