

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
August 2021**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

<b>August New Listings</b>	<b>2021</b>	<b>2020</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	69	59	16.9%	Residential	59 37
Multi-Family	1	1	.0%	Multi-Family	1 7
Vacant Land	9	11	-18.2%	Vacant Land	65 418
<b>YTD New Listings</b>				<b>Total</b>	<b>125</b>
Residential	446	408	9.3%		
Multi-Family	12	11	9.1%		
Vacant Land	69	98	-29.6%		

Months of Inventory of Homes Based on Pending Sales .9

<b>August CLOSED Sales</b>	<b>2021</b>			<b>2020</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	64	64.1%	14,030,640	100.2%	12	39	7,009,650	23
Multi-Family	4	100.0%	748,900	197.5%	13	2	251,700	12
Vacant Land	12	200.0%	899,800	393.0%	214	4	182,500	151
<b>Total All Sales</b>	<b>80</b>	<b>77.8%</b>	<b>15,679,340</b>	<b>110.6%</b>		<b>45</b>	<b>7,443,850</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2021</b>			<b>2020</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	348	-1.1%	72,998,615	20.9%	352	60,356,051
Multi-Family	11	22.2%	1,920,800	72.8%	9	1,111,357
Vacant Land	77	120.0%	6,310,100	200.9%	35	2,096,800
<b>Total All Sales</b>	<b>436</b>	<b>10.1%</b>	<b>81,229,515</b>	<b>27.8%</b>	<b>396</b>	<b>63,564,208</b>

<b>Stats based on CLOSED Sales</b>	<b>August</b>			<b>YEAR-TO-DATE</b>		
	<b>2021</b>	<b>2020</b>	<b>% Chg</b>	<b>2021</b>	<b>2020</b>	<b>% Chg</b>
Avg Home Sale	219,229	179,735	22.0%	209,766	171,466	22.3%
Avg Sale Overall	195,992	165,419	18.5%	186,306	160,516	16.1%

**August Pending Sales**

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	64	4.9%	12,412,500	6.4%	15	61	11,668,399	22
Multi-Family	1	.0%	267,900	48.9%	12	1	179,900	23
Vacant Land	7	-36.4%	420,000	-50.0%	119	11	839,400	203
<b>Total All Sales</b>	<b>72</b>	<b>-1.4%</b>	<b>13,100,400</b>	<b>3.3%</b>		<b>73</b>	<b>12,687,699</b>	

**Year-to-Date PENDING Sales**

	2021			2020	
	Units	% Chg	Volume	% Chg	Volume
Residential	430	-4.0%	86,362,643	10.7%	78,002,787
Multi-Family	11	.0%	1,907,300	27.0%	1,501,900
Vacant Land	81	55.8%	6,042,100	74.4%	3,464,890
<b>Total All Sales</b>	<b>522</b>	<b>2.2%</b>	<b>94,312,043</b>	<b>13.7%</b>	<b>82,969,577</b>

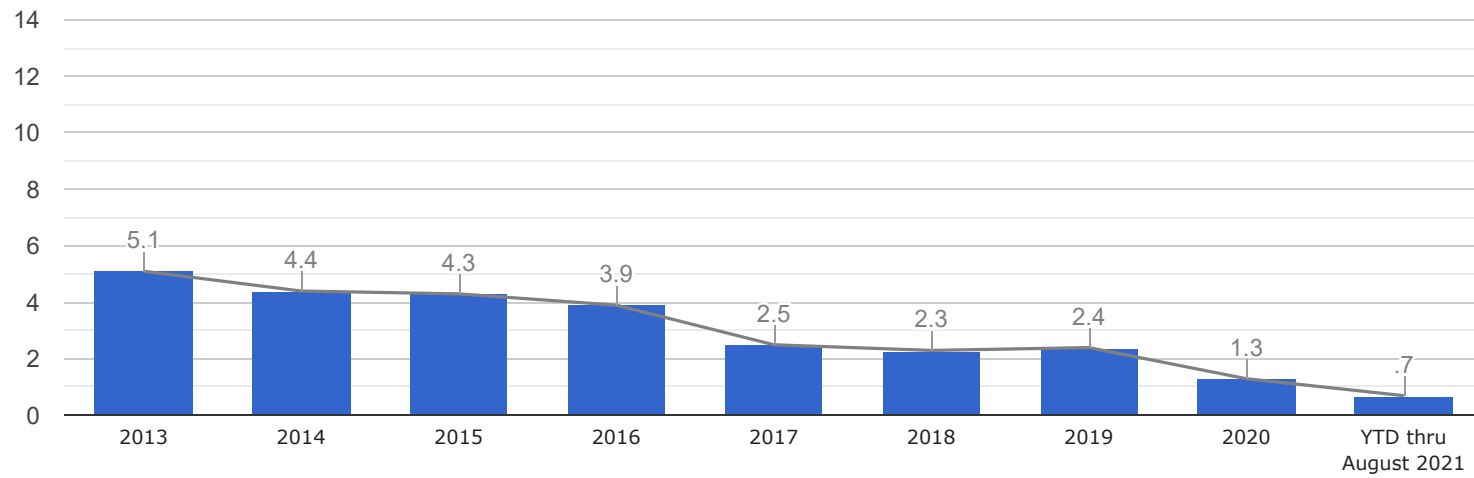
**Stats based on PENDING Sales**

	August			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	193,945	191,285	1.4%	200,843	174,113	15.4%
Avg Sale Overall	181,950	173,804	4.7%	180,674	162,367	11.3%

**2021 Sales of Residential Single Family Homes by Price Class**

	August				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	1	.3	1	.2
30,000 to 39,999	0	.0	0	.0	2	.6	3	.7
40,000 to 49,999	0	.0	0	.0	3	.9	5	1.2
50,000 to 59,999	0	.0	1	1.6	1	.3	2	.5
60,000 to 69,999	1	1.6	1	1.6	2	.6	5	1.2
70,000 to 79,999	1	1.6	2	3.1	3	.9	4	.9
80,000 to 89,999	1	1.6	1	1.6	8	2.3	9	2.1
90,000 to 99,999	2	3.1	0	.0	8	2.3	13	3.0
100,000 to 119,999	2	3.1	6	9.4	23	6.6	29	6.7
120,000 to 139,999	6	9.4	7	10.9	35	10.1	56	13.0
140,000 to 159,999	9	14.1	6	9.4	40	11.5	58	13.5
160,000 to 179,999	9	14.1	7	10.9	58	16.7	46	10.7
180,000 to 199,999	6	9.4	8	12.5	27	7.8	44	10.2
200,000 to 249,999	10	15.6	10	15.6	43	12.4	54	12.6
250,000 to 299,999	9	14.1	9	14.1	40	11.5	40	9.3
300,000 to 399,999	4	6.3	6	9.4	32	9.2	44	10.2
400,000 to 499,999	1	1.6	0	.0	13	3.7	12	2.8
500,000 to 599,999	1	1.6	0	.0	6	1.7	2	.5
600,000 to 699,999	1	1.6	0	.0	1	.3	2	.5
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	1	1.6	0	.0	2	.6	1	.2
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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