

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
August 2021**

Note: This report reflects closed sales and current activity (sales written) in Montcalm County.

<b>August New Listings</b>	<b>2021</b>	<b>2020</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	118	115	2.6%	Residential	113 58
Multi-Family	3	1	200.0%	Multi-Family	6 47
Vacant Land	32	17	88.2%	Vacant Land	86 220
<b>YTD New Listings</b>				<b>Total</b>	<b>205</b>
Residential	667	612	9.0%		
Multi-Family	18	18	.0%		
Vacant Land	153	150	2.0%		

Months of Inventory of Homes Based on Pending Sales 1.1

<b>August CLOSED Sales</b>	<b>2021</b>			<b>2020</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	95	18.8%	20,410,899	36.5%	14	80	14,949,175	33
Multi-Family	2	.0%	781,130	311.1%	3	2	190,000	17
Vacant Land	6	-50.0%	191,300	-62.9%	70	12	515,000	215
<b>Total All Sales</b>	<b>103</b>	<b>9.6%</b>	<b>21,383,329</b>	<b>36.6%</b>		<b>94</b>	<b>15,654,175</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2021</b>			<b>2020</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	546	18.7%	110,622,386	42.0%	460	77,877,048
Multi-Family	9	.0%	2,523,230	100.8%	9	1,256,400
Vacant Land	103	39.2%	8,743,516	83.6%	74	4,761,248
<b>Total All Sales</b>	<b>658</b>	<b>21.2%</b>	<b>121,889,132</b>	<b>45.3%</b>	<b>543</b>	<b>83,894,696</b>

<b>Stats based on CLOSED Sales</b>	<b>August</b>			<b>YEAR-TO-DATE</b>		
	<b>2021</b>	<b>2020</b>	<b>% Chg</b>	<b>2021</b>	<b>2020</b>	<b>% Chg</b>
Avg Home Sale	214,852	186,865	15.0%	202,605	169,298	19.7%
Avg Sale Overall	207,605	166,534	24.7%	185,242	154,502	19.9%

**August Pending Sales**

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	101	-4.7%	21,756,998	11.3%	15	106	19,552,400	28
Multi-Family	2	.0%	379,800	35.7%	8	2	279,900	50
Vacant Land	16	77.8%	1,205,300	158.5%	93	9	466,350	159
<b>Total All Sales</b>	<b>119</b>	<b>1.7%</b>	<b>23,342,098</b>	<b>15.0%</b>		<b>117</b>	<b>20,298,650</b>	

**Year-to-Date PENDING Sales**

	2021			2020	
	Units	% Chg	Volume	Units	Volume
Residential	627	4.2%	129,409,671	602	107,118,205
Multi-Family	13	18.2%	3,446,600	11	1,522,200
Vacant Land	115	33.7%	9,948,945	86	5,943,491
<b>Total All Sales</b>	<b>755</b>	<b>8.0%</b>	<b>142,805,216</b>	<b>699</b>	<b>114,583,896</b>

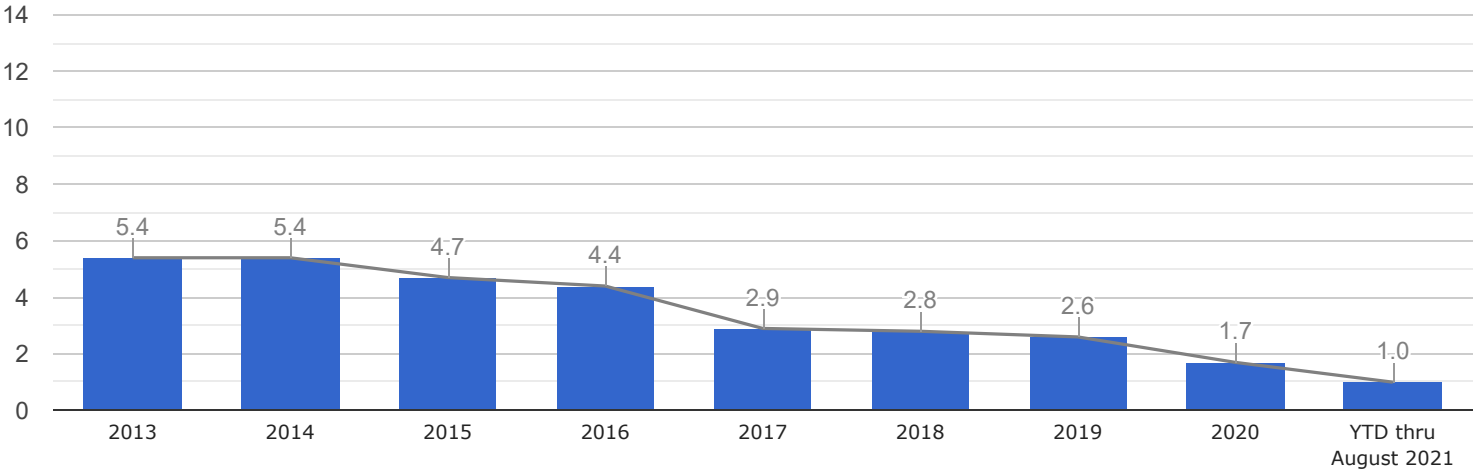
**Stats based on PENDING Sales**

	August			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	215,416	184,457	16.8%	206,395	177,937	16.0%
Avg Sale Overall	196,152	173,493	13.1%	189,146	163,925	15.4%

**2021 Sales of Residential Single Family Homes by Price Class**

	August				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	1	.2
20,000 to 29,999	0	.0	0	.0	4	.7	5	.8
30,000 to 39,999	0	.0	0	.0	0	.0	1	.2
40,000 to 49,999	1	1.1	1	1.0	5	.9	2	.3
50,000 to 59,999	1	1.1	0	.0	7	1.3	9	1.4
60,000 to 69,999	1	1.1	3	3.0	8	1.5	9	1.4
70,000 to 79,999	2	2.1	1	1.0	8	1.5	10	1.6
80,000 to 89,999	0	.0	3	3.0	10	1.8	9	1.4
90,000 to 99,999	3	3.2	3	3.0	11	2.0	29	4.6
100,000 to 119,999	2	2.1	3	3.0	37	6.8	30	4.8
120,000 to 139,999	13	13.7	7	6.9	58	10.6	69	11.0
140,000 to 159,999	12	12.6	8	7.9	68	12.5	59	9.4
160,000 to 179,999	8	8.4	15	14.9	48	8.8	74	11.8
180,000 to 199,999	9	9.5	9	8.9	50	9.2	58	9.3
200,000 to 249,999	20	21.1	21	20.8	98	17.9	101	16.1
250,000 to 299,999	9	9.5	14	13.9	66	12.1	81	12.9
300,000 to 399,999	8	8.4	8	7.9	42	7.7	53	8.5
400,000 to 499,999	2	2.1	4	4.0	14	2.6	18	2.9
500,000 to 599,999	1	1.1	0	.0	5	.9	3	.5
600,000 to 699,999	2	2.1	0	.0	4	.7	3	.5
700,000 to 799,999	0	.0	1	1.0	0	.0	1	.2
800,000 to 899,999	0	.0	0	.0	2	.4	1	.2
900,000 to 999,999	1	1.1	0	.0	1	.2	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	1	.2

# Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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