

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
September 2021**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

<b>September New Listings</b>	<b>2021</b>	<b>2020</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	69	61	13.1%	Residential	59 43
Multi-Family	1	3	-66.7%	Multi-Family	1 37
Vacant Land	20	13	53.8%	Vacant Land	70 383
<b>YTD New Listings</b>				<b>Total</b>	<b>130</b>
Residential	515	469	9.8%		
Multi-Family	13	14	-7.1%		
Vacant Land	89	111	-19.8%		

Months of Inventory of Homes Based on Pending Sales 1.1

<b>September CLOSED Sales</b>	<b>2021</b>			<b>2020</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	63	23.5%	13,229,766	24.5%	18	51	10,623,008	17
Multi-Family	0	.0%	0	.0%	0	1	110,000	390
Vacant Land	5	-16.7%	145,800	-74.3%	260	6	566,900	187
<b>Total All Sales</b>	<b>68</b>	<b>17.2%</b>	<b>13,375,566</b>	<b>18.4%</b>		<b>58</b>	<b>11,299,908</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2021</b>			<b>2020</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	411	2.0%	86,228,381	21.5%	403	70,979,059
Multi-Family	11	10.0%	1,920,800	57.3%	10	1,221,357
Vacant Land	82	100.0%	6,455,900	142.4%	41	2,663,700
<b>Total All Sales</b>	<b>504</b>	<b>11.0%</b>	<b>94,605,081</b>	<b>26.4%</b>	<b>454</b>	<b>74,864,116</b>

<b>Stats based on CLOSED Sales</b>	<b>September</b>			<b>YEAR-TO-DATE</b>		
	<b>2021</b>	<b>2020</b>	<b>% Chg</b>	<b>2021</b>	<b>2020</b>	<b>% Chg</b>
Avg Home Sale	209,996	208,294	.8%	209,801	176,127	19.1%
Avg Sale Overall	196,700	194,826	1.0%	187,708	164,899	13.8%

**September Pending Sales**

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	56	-11.1%	11,130,000	-2.6%	12	63	11,424,603	34
Multi-Family	0	.0%	0	.0%	0	3	552,000	80
Vacant Land	11	22.2%	792,400	86.1%	110	9	425,690	105
<b>Total All Sales</b>	<b>67</b>	<b>-10.7%</b>	<b>11,922,400</b>	<b>-3.9%</b>		<b>75</b>	<b>12,402,293</b>	

**Year-to-Date PENDING Sales**

	2021			2020	
	Units	% Chg	Volume	Units	Volume
Residential	486	-4.9%	97,492,643	511	89,427,390
Multi-Family	11	-21.4%	1,907,300	14	2,053,900
Vacant Land	92	50.8%	6,834,500	61	3,890,580
<b>Total All Sales</b>	<b>589</b>	<b>.5%</b>	<b>106,234,443</b>	<b>586</b>	<b>95,371,870</b>

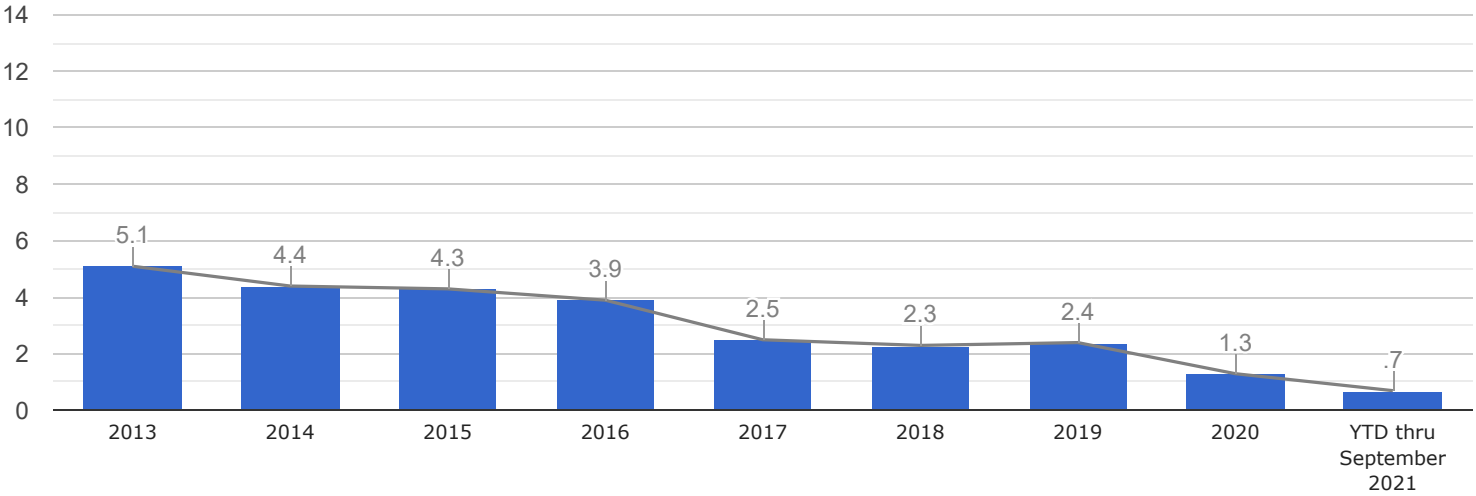
**Stats based on PENDING Sales**

	September			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	198,750	181,343	9.6%	200,602	175,005	14.6%
Avg Sale Overall	177,946	165,364	7.6%	180,364	162,751	10.8%

**2021 Sales of Residential Single Family Homes by Price Class**

	September				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	1	.2	1	.2
30,000 to 39,999	0	.0	1	1.8	2	.5	4	.8
40,000 to 49,999	1	1.6	1	1.8	4	1.0	6	1.2
50,000 to 59,999	0	.0	0	.0	1	.2	2	.4
60,000 to 69,999	1	1.6	1	1.8	3	.7	6	1.2
70,000 to 79,999	0	.0	0	.0	3	.7	4	.8
80,000 to 89,999	1	1.6	0	.0	9	2.2	9	1.9
90,000 to 99,999	1	1.6	1	1.8	9	2.2	14	2.9
100,000 to 119,999	2	3.2	2	3.6	25	6.1	31	6.4
120,000 to 139,999	6	9.5	9	16.1	41	10.0	65	13.4
140,000 to 159,999	8	12.7	6	10.7	48	11.7	64	13.2
160,000 to 179,999	4	6.3	8	14.3	62	15.1	54	11.1
180,000 to 199,999	6	9.5	8	14.3	33	8.0	52	10.7
200,000 to 249,999	14	22.2	7	12.5	57	13.9	61	12.6
250,000 to 299,999	10	15.9	6	10.7	50	12.2	46	9.5
300,000 to 399,999	7	11.1	3	5.4	39	9.5	47	9.7
400,000 to 499,999	2	3.2	2	3.6	15	3.6	14	2.9
500,000 to 599,999	0	.0	1	1.8	6	1.5	3	.6
600,000 to 699,999	0	.0	0	.0	1	.2	2	.4
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	2	.5	1	.2
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

# Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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