

**Grand Rapids Association of REALTORS®
Comparative Activity Report
September 2021**

Note: This report reflects closed sales and current activity (sales written) in Kent County.

September New Listings	2021	2020	% Chg	Current Listings	Avg DOM	
Residential	985	1,015	-3.0%	Residential	611	57
Multi-Family	40	41	-2.4%	Multi-Family	32	43
Vacant Land	47	58	-19.0%	Vacant Land	281	333
YTD New Listings				Total	924	
Residential	8,072	8,454	-4.5%			
Multi-Family	355	293	21.2%			
Vacant Land	480	566	-15.2%			

Months of Inventory of Homes Based on Pending Sales .7

September CLOSED Sales	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	857	-14.8%	274,768,487	-3.8%	11	1,006	285,594,772	19
Multi-Family	35	-10.3%	9,549,450	-11.7%	12	39	10,820,600	28
Vacant Land	27	-18.2%	3,894,396	2.1%	194	33	3,814,712	169
Total All Sales	919	-14.7%	288,212,333	-4.0%		1,078	300,230,084	

Year-to-Date CLOSED Sales	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	6,892	2.6%	2,142,779,061	18.9%	6,716	1,802,186,199
Multi-Family	286	40.9%	77,371,182	59.8%	203	48,418,279
Vacant Land	297	28.0%	41,094,327	56.9%	232	26,190,759
Total All Sales	7,475	4.5%	2,261,244,570	20.5%	7,151	1,876,795,237

Stats based on CLOSED Sales	September			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	320,617	283,891	12.9%	310,908	268,342	15.9%
Avg Sale Overall	313,615	278,507	12.6%	302,508	262,452	15.3%

September Pending Sales

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	881	-8.9%	264,166,086	3.5%	15	967	255,344,551	19
Multi-Family	44	15.8%	12,312,400	29.5%	23	38	9,504,700	31
Vacant Land	32	-36.0%	4,842,677	-43.6%	118	50	8,586,700	106
Total All Sales	957	-9.3%	281,321,163	2.9%		1,055	273,435,951	

Year-to-Date PENDING Sales

	2021			2020	
	Units	% Chg	Volume	Units	Volume
Residential	7,614	-3.7%	2,298,878,687	7,903	2,114,482,833
Multi-Family	324	26.1%	85,476,194	257	61,511,800
Vacant Land	394	19.8%	58,183,841	329	41,786,900
Total All Sales	8,332	-1.8%	2,442,538,722	8,489	2,217,781,533

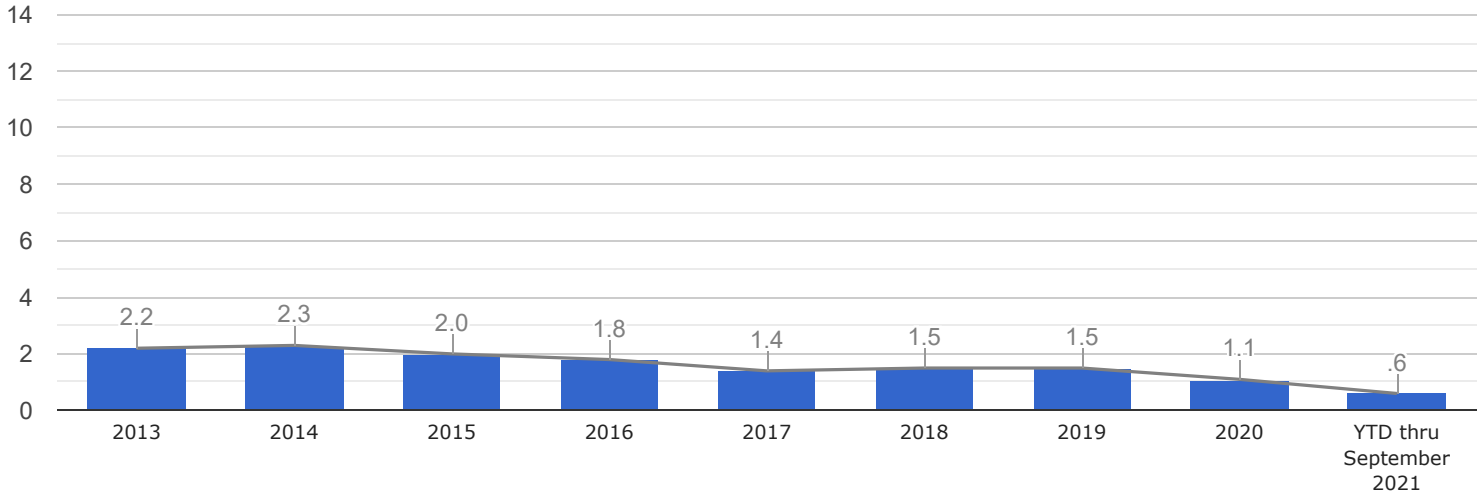
Stats based on PENDING Sales

	September			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	299,848	264,058	13.6%	301,928	267,554	12.8%
Avg Sale Overall	293,962	259,181	13.4%	293,152	261,254	12.2%

2021 Sales of Residential Single Family Homes by Price Class

	September				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	1	.0	3	.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	0	.0	0	.0	1	.0	2	.0
40,000 to 49,999	0	.0	0	.0	2	.0	3	.0
50,000 to 59,999	2	.2	0	.0	8	.1	6	.1
60,000 to 69,999	0	.0	0	.0	5	.1	8	.1
70,000 to 79,999	0	.0	1	.1	10	.1	10	.1
80,000 to 89,999	3	.4	3	.3	29	.4	27	.4
90,000 to 99,999	6	.7	8	.9	24	.3	35	.5
100,000 to 119,999	6	.7	8	.9	71	1.0	94	1.2
120,000 to 139,999	18	2.1	22	2.5	152	2.2	227	3.0
140,000 to 159,999	33	3.9	56	6.4	277	4.0	476	6.3
160,000 to 179,999	54	6.3	77	8.7	473	6.9	688	9.0
180,000 to 199,999	53	6.2	90	10.2	498	7.2	711	9.3
200,000 to 249,999	171	20.0	182	20.7	1,402	20.3	1,501	19.7
250,000 to 299,999	177	20.7	148	16.8	1,265	18.4	1,284	16.9
300,000 to 399,999	171	20.0	155	17.6	1,416	20.5	1,335	17.5
400,000 to 499,999	74	8.6	63	7.2	577	8.4	564	7.4
500,000 to 599,999	27	3.2	32	3.6	280	4.1	264	3.5
600,000 to 699,999	28	3.3	13	1.5	152	2.2	131	1.7
700,000 to 799,999	9	1.1	5	.6	95	1.4	95	1.2
800,000 to 899,999	7	.8	5	.6	50	.7	35	.5
900,000 to 999,999	1	.1	3	.3	26	.4	28	.4
1,000,000 or over	17	2.0	10	1.1	78	1.1	87	1.1

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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