

**Grand Rapids Association of REALTORS®
Comparative Activity Report
September 2021**

Note: This report reflects closed sales and current activity (sales written) in Montcalm County.

September New Listings	2021	2020	% Chg	Current Listings	Avg DOM
Residential	96	109	-11.9%	Residential	109 63
Multi-Family	5	1	400.0%	Multi-Family	7 82
Vacant Land	16	13	23.1%	Vacant Land	83 228
YTD New Listings				Total	199
Residential	763	721	5.8%		
Multi-Family	23	19	21.1%		
Vacant Land	169	163	3.7%		

Months of Inventory of Homes Based on Pending Sales 1.3

September CLOSED Sales	Units	% Chg	2021 Volume	% Chg	Avg DOM	2020 Units	2020 Volume	Avg DOM
Residential	83	-12.6%	19,176,950	5.6%	17	95	18,152,250	37
Multi-Family	3	.0%	734,900	104.1%	37	3	360,000	34
Vacant Land	14	75.0%	1,102,300	235.9%	49	8	328,200	115
Total All Sales	100	-5.7%	21,014,150	11.5%		106	18,840,450	

Year-to-Date CLOSED Sales	Units	% Chg	2021 Volume	% Chg	2020 Units	2020 Volume
Residential	629	13.3%	129,799,336	35.2%	555	96,029,298
Multi-Family	12	.0%	3,258,130	101.6%	12	1,616,400
Vacant Land	117	42.7%	9,845,816	93.5%	82	5,089,448
Total All Sales	758	16.8%	142,903,282	39.1%	649	102,735,146

Stats based on CLOSED Sales	September			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	231,048	191,076	20.9%	206,358	173,026	19.3%
Avg Sale Overall	210,142	177,740	18.2%	188,527	158,298	19.1%

September Pending Sales

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	87	-4.4%	16,232,974	-5.6%	31	91	17,188,889	18
Multi-Family	0	.0%	0	.0%	0	2	239,000	22
Vacant Land	12	20.0%	755,700	37.5%	57	10	549,600	150
Total All Sales	99	-3.9%	16,988,674	-5.5%		103	17,977,489	

Year-to-Date PENDING Sales

	2021			2020	
	Units	% Chg	Volume	Units	Volume
Residential	714	3.0%	145,642,645	693	124,307,094
Multi-Family	13	.0%	3,446,600	13	1,761,200
Vacant Land	127	32.3%	10,704,645	96	6,493,091
Total All Sales	854	6.5%	159,793,890	802	132,561,385

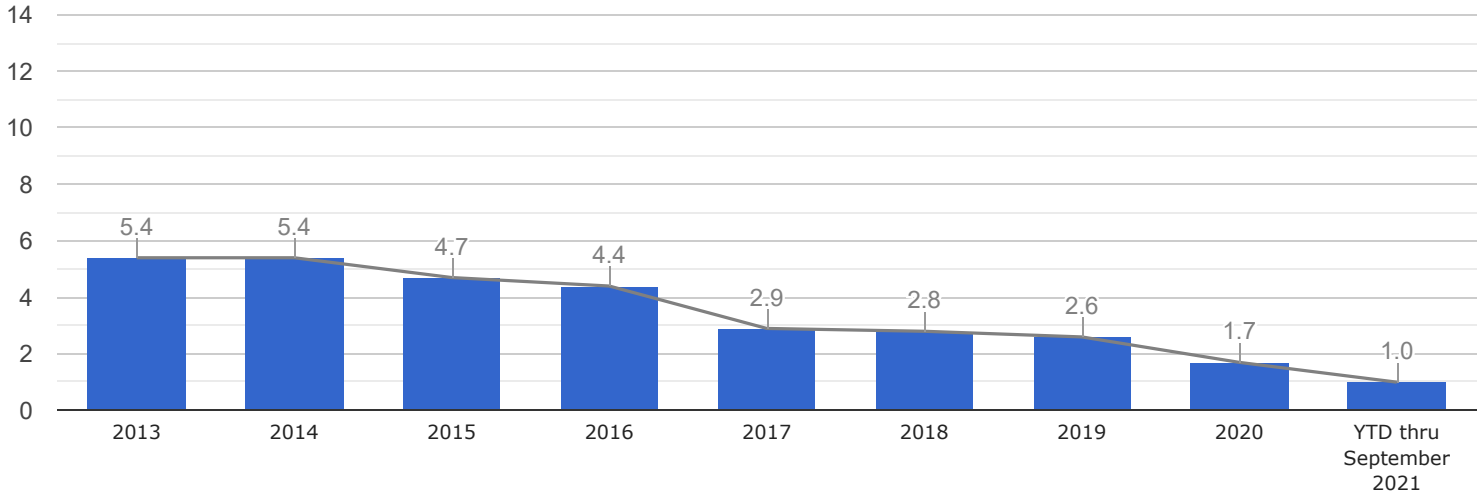
Stats based on PENDING Sales

	September			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	186,586	188,889	-1.2%	203,981	179,375	13.7%
Avg Sale Overall	171,603	174,539	-1.7%	187,112	165,289	13.2%

2021 Sales of Residential Single Family Homes by Price Class

	September				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	1	1.1	0	.0	2	.3
20,000 to 29,999	0	.0	0	.0	4	.6	5	.7
30,000 to 39,999	0	.0	0	.0	0	.0	1	.1
40,000 to 49,999	2	2.4	0	.0	7	1.1	2	.3
50,000 to 59,999	1	1.2	3	3.4	8	1.3	12	1.7
60,000 to 69,999	0	.0	3	3.4	8	1.3	12	1.7
70,000 to 79,999	1	1.2	0	.0	9	1.4	10	1.4
80,000 to 89,999	1	1.2	2	2.3	11	1.7	11	1.5
90,000 to 99,999	1	1.2	2	2.3	12	1.9	31	4.3
100,000 to 119,999	4	4.8	2	2.3	41	6.5	32	4.5
120,000 to 139,999	5	6.0	12	13.8	63	10.0	81	11.3
140,000 to 159,999	6	7.2	8	9.2	74	11.8	67	9.4
160,000 to 179,999	14	16.9	17	19.5	62	9.9	91	12.7
180,000 to 199,999	7	8.4	10	11.5	57	9.1	68	9.5
200,000 to 249,999	14	16.9	13	14.9	112	17.8	114	16.0
250,000 to 299,999	12	14.5	8	9.2	78	12.4	89	12.5
300,000 to 399,999	8	9.6	4	4.6	50	7.9	57	8.0
400,000 to 499,999	5	6.0	1	1.1	19	3.0	19	2.7
500,000 to 599,999	0	.0	1	1.1	5	.8	4	.6
600,000 to 699,999	0	.0	0	.0	4	.6	3	.4
700,000 to 799,999	1	1.2	0	.0	1	.2	1	.1
800,000 to 899,999	0	.0	0	.0	2	.3	1	.1
900,000 to 999,999	0	.0	0	.0	1	.2	0	.0
1,000,000 or over	1	1.2	0	.0	1	.2	1	.1

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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