

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
September 2021**

Note: This report reflects closed sales and current activity (sales written) in Muskegon County.

<b>September New Listings</b>	<b>2021</b>	<b>2020</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>	
Residential	278	302	-7.9%	Residential	239	64
Multi-Family	10	14	-28.6%	Multi-Family	15	72
Vacant Land	60	35	71.4%	Vacant Land	309	464
<b>YTD New Listings</b>				<b>Total</b>	<b>563</b>	
Residential	2,346	2,192	7.0%			
Multi-Family	86	79	8.9%			
Vacant Land	379	337	12.5%			

Months of Inventory of Homes Based on Pending Sales .9

<b>September CLOSED Sales</b>	<b>2021</b>			<b>2020</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	265	-6.7%	59,373,860	2.6%	14	284	57,844,800	35
Multi-Family	6	-50.0%	946,000	-23.6%	7	12	1,238,348	24
Vacant Land	25	-28.6%	824,700	-48.8%	313	35	1,612,050	329
<b>Total All Sales</b>	<b>296</b>	<b>-10.6%</b>	<b>61,144,560</b>	<b>.7%</b>		<b>331</b>	<b>60,695,198</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2021</b>			<b>2020</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	1,982	14.6%	408,192,626	34.8%	1,729	302,809,246
Multi-Family	62	21.6%	8,029,870	38.4%	51	5,800,448
Vacant Land	250	26.3%	18,305,806	99.6%	198	9,169,881
<b>Total All Sales</b>	<b>2,294</b>	<b>16.0%</b>	<b>434,528,302</b>	<b>36.7%</b>	<b>1,978</b>	<b>317,779,575</b>

<b>Stats based on CLOSED Sales</b>	<b>September</b>			<b>YEAR-TO-DATE</b>		
	<b>2021</b>	<b>2020</b>	<b>% Chg</b>	<b>2021</b>	<b>2020</b>	<b>% Chg</b>
Avg Home Sale	224,052	203,679	10.0%	205,950	175,135	17.6%
Avg Sale Overall	206,569	183,369	12.7%	189,419	160,657	17.9%

**September Pending Sales**

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	255	-8%	57,038,725	16.2%	19	257	49,101,808	31
Multi-Family	7	-22.2%	1,294,800	48.1%	48	9	874,400	24
Vacant Land	32	-15.8%	2,807,200	61.7%	159	38	1,736,150	152
<b>Total All Sales</b>	<b>294</b>	<b>-3.3%</b>	<b>61,140,725</b>	<b>18.2%</b>		<b>304</b>	<b>51,712,358</b>	

**Year-to-Date PENDING Sales**

	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	2,163	2.2%	440,706,717	13.6%	2,117	388,087,843
Multi-Family	72	2.9%	9,966,068	-17.5%	70	12,075,945
Vacant Land	295	11.7%	23,308,053	50.4%	264	15,497,074
<b>Total All Sales</b>	<b>2,530</b>	<b>3.2%</b>	<b>473,980,838</b>	<b>14.0%</b>	<b>2,451</b>	<b>415,660,862</b>

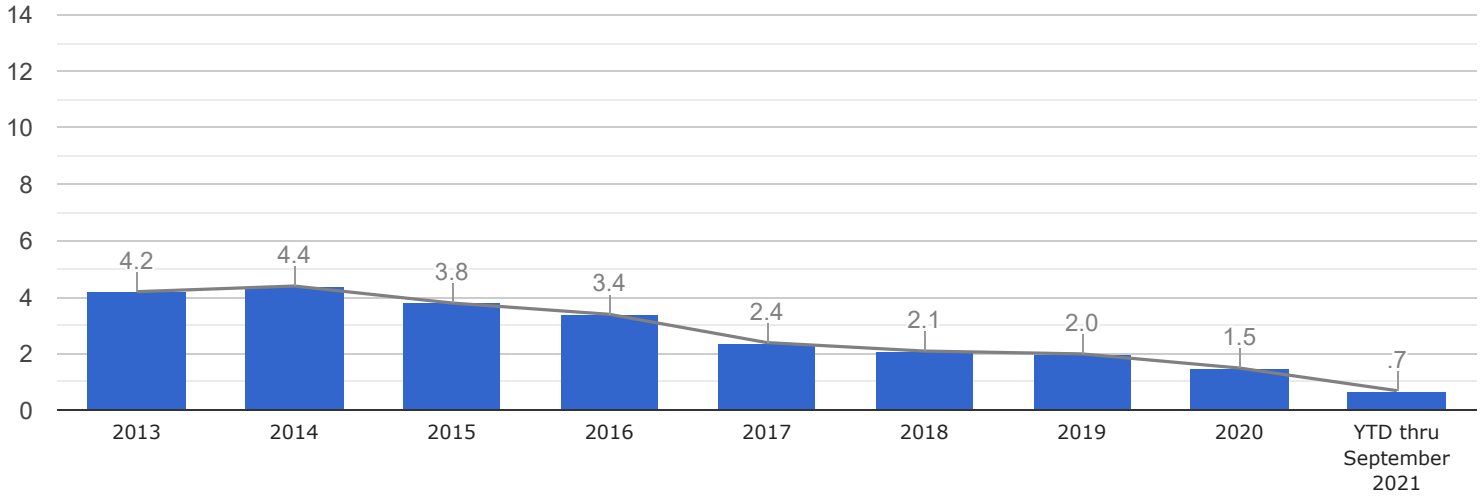
**Stats based on PENDING Sales**

	September			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	223,681	191,058	17.1%	203,748	183,320	11.1%
Avg Sale Overall	207,962	170,106	22.3%	187,344	169,588	10.5%

**2021 Sales of Residential Single Family Homes by Price Class**

	September				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	10	.5	5	.2
20,000 to 29,999	0	.0	0	.0	19	1.0	22	1.0
30,000 to 39,999	4	1.5	2	.8	27	1.4	27	1.2
40,000 to 49,999	2	.8	2	.8	41	2.1	32	1.5
50,000 to 59,999	7	2.6	6	2.4	50	2.5	60	2.8
60,000 to 69,999	1	.4	8	3.1	40	2.0	55	2.5
70,000 to 79,999	5	1.9	4	1.6	34	1.7	41	1.9
80,000 to 89,999	5	1.9	11	4.3	59	3.0	73	3.4
90,000 to 99,999	5	1.9	4	1.6	51	2.6	61	2.8
100,000 to 119,999	11	4.2	12	4.7	100	5.0	116	5.4
120,000 to 139,999	26	9.8	25	9.8	180	9.1	251	11.6
140,000 to 159,999	19	7.2	22	8.6	192	9.7	221	10.2
160,000 to 179,999	32	12.1	32	12.5	216	10.9	238	11.0
180,000 to 199,999	21	7.9	21	8.2	161	8.1	175	8.1
200,000 to 249,999	52	19.6	31	12.2	309	15.6	285	13.2
250,000 to 299,999	26	9.8	31	12.2	203	10.2	214	9.9
300,000 to 399,999	28	10.6	23	9.0	165	8.3	160	7.4
400,000 to 499,999	10	3.8	7	2.7	63	3.2	58	2.7
500,000 to 599,999	3	1.1	3	1.2	24	1.2	27	1.2
600,000 to 699,999	4	1.5	6	2.4	13	.7	18	.8
700,000 to 799,999	2	.8	3	1.2	5	.3	6	.3
800,000 to 899,999	0	.0	0	.0	5	.3	4	.2
900,000 to 999,999	0	.0	1	.4	4	.2	3	.1
1,000,000 or over	2	.8	1	.4	11	.6	11	.5

# Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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