

**Grand Rapids Association of REALTORS®
Comparative Activity Report
September 2021**

Note: This report reflects closed sales and current activity (sales written) in Ottawa County.

September New Listings	2021	2020	% Chg	Current Listings	Avg DOM	
Residential	387	394	-1.8%	Residential	354	69
Multi-Family	7	6	16.7%	Multi-Family	7	58
Vacant Land	34	49	-30.6%	Vacant Land	255	286
YTD New Listings				Total	616	
Residential	3,226	3,521	-8.4%			
Multi-Family	68	48	41.7%			
Vacant Land	397	421	-5.7%			

Months of Inventory of Homes Based on Pending Sales 1.0

September CLOSED Sales	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	354	-18.6%	122,429,751	-16.0%	16	435	145,742,749	34
Multi-Family	8	33.3%	2,105,800	45.2%	28	6	1,450,400	15
Vacant Land	22	-24.1%	3,640,600	6.7%	131	29	3,411,400	94
Total All Sales	384	-18.3%	128,176,151	-14.9%		470	150,604,549	

Year-to-Date CLOSED Sales	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	2,730	-4.8%	953,374,272	11.1%	2,867	858,141,510
Multi-Family	38	18.8%	12,059,750	46.8%	32	8,213,100
Vacant Land	240	20.0%	34,384,510	57.0%	200	21,899,568
Total All Sales	3,008	-2.9%	999,818,532	12.6%	3,099	888,254,178

Stats based on CLOSED Sales	September			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	345,847	335,041	3.2%	349,221	299,317	16.7%
Avg Sale Overall	333,792	320,435	4.2%	332,386	286,626	16.0%

September Pending Sales

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	349	-7.7%	122,612,231	2.4%	17	378	119,710,918	25
Multi-Family	6	50.0%	2,613,900	215.2%	4	4	829,400	9
Vacant Land	24	-14.3%	7,169,000	79.2%	97	28	3,999,950	169
Total All Sales	379	-7.6%	132,395,131	6.3%		410	124,540,268	

Year-to-Date PENDING Sales

	2021			2020	
	Units	% Chg	Volume	Units	Volume
Residential	3,006	-9.3%	1,052,903,910	3,315	1,001,868,826
Multi-Family	62	67.6%	19,716,122	37	13,756,800
Vacant Land	266	-.4%	46,811,141	267	36,018,432
Total All Sales	3,334	-7.9%	1,119,431,173	3,619	1,051,644,058

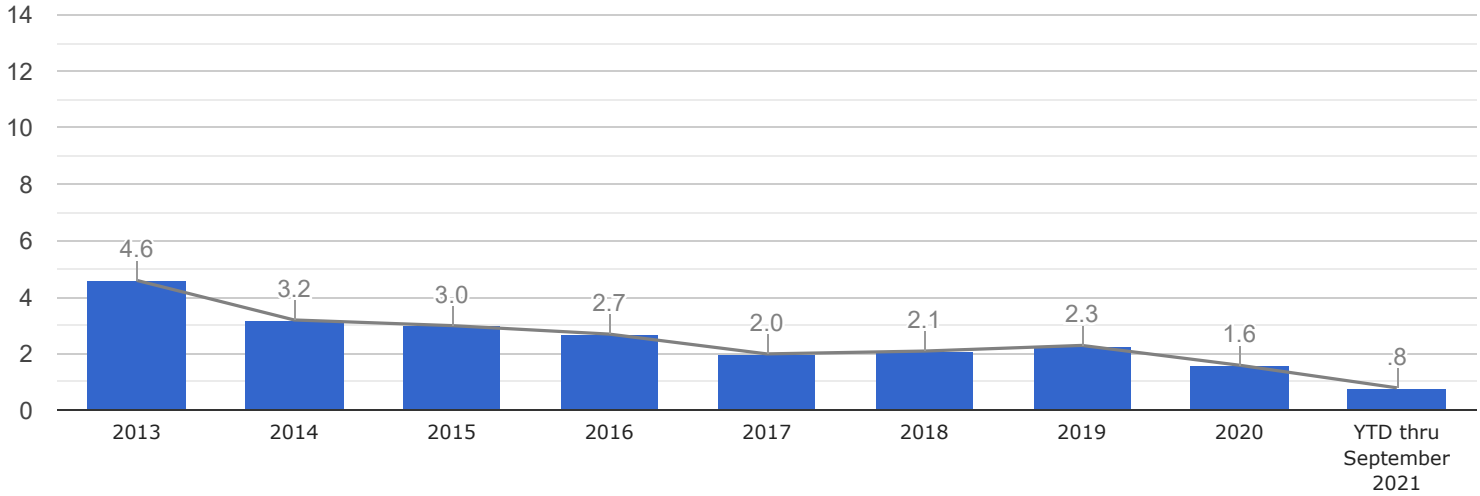
Stats based on PENDING Sales

	September			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	351,324	316,696	10.9%	350,267	302,223	15.9%
Avg Sale Overall	349,328	303,757	15.0%	335,762	290,590	15.5%

2021 Sales of Residential Single Family Homes by Price Class

	September				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	0	.0	0	.0	0	.0	0	.0
40,000 to 49,999	0	.0	0	.0	1	.0	1	.0
50,000 to 59,999	1	.3	0	.0	1	.0	0	.0
60,000 to 69,999	1	.3	1	.3	4	.1	3	.1
70,000 to 79,999	0	.0	0	.0	0	.0	2	.1
80,000 to 89,999	0	.0	0	.0	3	.1	2	.1
90,000 to 99,999	0	.0	0	.0	5	.2	4	.1
100,000 to 119,999	5	1.4	4	1.1	17	.6	25	.8
120,000 to 139,999	5	1.4	0	.0	45	1.6	44	1.5
140,000 to 159,999	6	1.7	10	2.9	61	2.2	81	2.7
160,000 to 179,999	9	2.5	15	4.3	102	3.7	137	4.6
180,000 to 199,999	13	3.7	19	5.4	118	4.3	188	6.3
200,000 to 249,999	60	16.9	62	17.8	458	16.8	558	18.6
250,000 to 299,999	76	21.5	74	21.2	552	20.2	613	20.4
300,000 to 399,999	84	23.7	80	22.9	740	27.1	695	23.1
400,000 to 499,999	46	13.0	35	10.0	301	11.0	301	10.0
500,000 to 599,999	24	6.8	22	6.3	127	4.7	138	4.6
600,000 to 699,999	12	3.4	8	2.3	67	2.5	64	2.1
700,000 to 799,999	4	1.1	5	1.4	38	1.4	44	1.5
800,000 to 899,999	0	.0	6	1.7	20	.7	28	.9
900,000 to 999,999	0	.0	3	.9	14	.5	11	.4
1,000,000 or over	8	2.3	5	1.4	56	2.1	67	2.2

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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