

**Grand Rapids Association of REALTORS®
Comparative Activity Report
October 2021**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

October New Listings	2021	2020	% Chg	Current Listings	Avg DOM	
Residential	53	78	-32.1%	Residential	52	46
Multi-Family	2	3	-33.3%	Multi-Family	1	27
Vacant Land	5	12	-58.3%	Vacant Land	70	399
YTD New Listings				Total	123	
Residential	568	547	3.8%			
Multi-Family	15	17	-11.8%			
Vacant Land	94	123	-23.6%			

Months of Inventory of Homes Based on Pending Sales 1.1

October CLOSED Sales	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	52	-25.7%	9,660,450	-22.3%	14	70	12,438,087	27
Multi-Family	0	.0%	0	.0%	0	2	352,000	115
Vacant Land	5	-64.3%	681,000	12.9%	97	14	603,100	125
Total All Sales	57	-33.7%	10,341,450	-22.8%		86	13,393,187	

Year-to-Date CLOSED Sales	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	463	-2.1%	95,888,831	15.0%	473	83,417,146
Multi-Family	11	-8.3%	1,920,800	22.1%	12	1,573,357
Vacant Land	87	58.2%	7,136,900	118.5%	55	3,266,800
Total All Sales	561	3.9%	104,946,531	18.9%	540	88,257,303

Stats based on CLOSED Sales	October			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
	Avg Home Sale	185,778	177,687	4.6%	207,103	176,358
Avg Sale Overall	181,429	155,735	16.5%	187,070	163,439	14.5%

October Pending Sales

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	49	-34.7%	8,919,600	-34.4%	27	75	13,605,250	14
Multi-Family	1	-50.0%	139,900	-56.9%	40	2	324,900	26
Vacant Land	3	-72.7%	284,800	-42.3%	189	11	493,600	129
Total All Sales	53	-39.8%	9,344,300	-35.2%		88	14,423,750	

Year-to-Date PENDING Sales

	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	535	-8.7%	106,412,243	3.3%	586	103,032,640
Multi-Family	12	-25.0%	2,047,200	-13.9%	16	2,378,800
Vacant Land	95	31.9%	7,119,300	62.4%	72	4,384,180
Total All Sales	642	-4.7%	115,578,743	5.3%	674	109,795,620

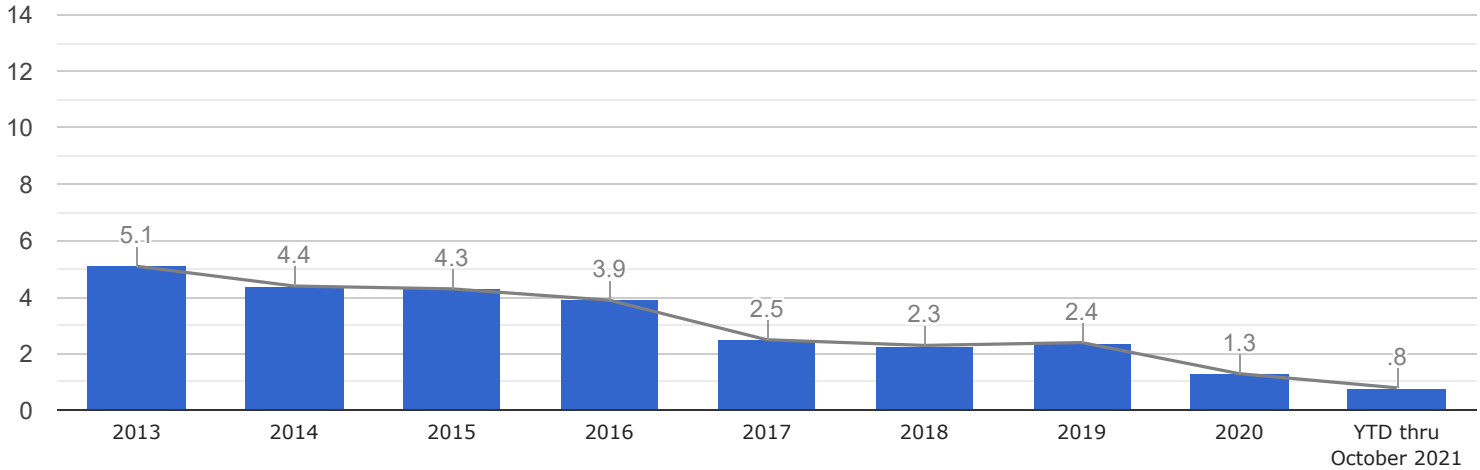
Stats based on PENDING Sales

	October			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	182,033	181,403	.3%	198,901	175,824	13.1%
Avg Sale Overall	176,308	163,906	7.6%	180,029	162,902	10.5%

2021 Sales of Residential Single Family Homes by Price Class

	October				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	1	1.9	0	.0	2	.4	1	.2
30,000 to 39,999	1	1.9	1	2.0	3	.6	5	.9
40,000 to 49,999	1	1.9	1	2.0	5	1.1	7	1.3
50,000 to 59,999	1	1.9	0	.0	2	.4	2	.4
60,000 to 69,999	0	.0	1	2.0	3	.6	7	1.3
70,000 to 79,999	2	3.8	0	.0	5	1.1	4	.7
80,000 to 89,999	0	.0	3	6.1	9	1.9	12	2.2
90,000 to 99,999	0	.0	2	4.1	9	1.9	16	3.0
100,000 to 119,999	4	7.7	2	4.1	29	6.3	33	6.2
120,000 to 139,999	4	7.7	6	12.2	45	9.7	71	13.3
140,000 to 159,999	7	13.5	7	14.3	55	11.9	71	13.3
160,000 to 179,999	7	13.5	11	22.4	69	14.9	65	12.1
180,000 to 199,999	7	13.5	4	8.2	40	8.6	56	10.5
200,000 to 249,999	8	15.4	3	6.1	65	14.0	64	12.0
250,000 to 299,999	3	5.8	2	4.1	53	11.4	48	9.0
300,000 to 399,999	4	7.7	3	6.1	43	9.3	50	9.3
400,000 to 499,999	2	3.8	3	6.1	17	3.7	17	3.2
500,000 to 599,999	0	.0	0	.0	6	1.3	3	.6
600,000 to 699,999	0	.0	0	.0	1	.2	2	.4
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	2	.4	1	.2
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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