

**Grand Rapids Association of REALTORS®
Comparative Activity Report
October 2021**

Note: This report reflects closed sales and current activity (sales written) in Montcalm County.

October New Listings	2021	2020	% Chg	Current Listings	Avg DOM
Residential	80	102	-21.6%	Residential	95 73
Multi-Family	1	2	-50.0%	Multi-Family	7 94
Vacant Land	11	13	-15.4%	Vacant Land	76 248
YTD New Listings				Total	178
Residential	843	823	2.4%		
Multi-Family	24	21	14.3%		
Vacant Land	180	176	2.3%		

Months of Inventory of Homes Based on Pending Sales 1.2

October CLOSED Sales	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	89	12.7%	17,838,035	18.3%	19	79	15,083,261	33
Multi-Family	1	.0%	293,000	.0%	4	0	0	0
Vacant Land	7	-12.5%	483,900	-22.9%	187	8	627,350	201
Total All Sales	97	11.5%	18,614,935	18.5%		87	15,710,611	

Year-to-Date CLOSED Sales	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	718	13.2%	147,637,371	32.9%	634	111,112,559
Multi-Family	13	8.3%	3,551,130	119.7%	12	1,616,400
Vacant Land	124	37.8%	10,329,716	80.7%	90	5,716,798
Total All Sales	855	16.2%	161,518,217	36.4%	736	118,445,757

Stats based on CLOSED Sales	October			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	200,427	190,927	5.0%	205,623	175,256	17.3%
Avg Sale Overall	191,907	180,582	6.3%	188,910	160,932	17.4%

October Pending Sales

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	82	-15.5%	16,701,500	-3.0%	23	97	17,216,160	28
Multi-Family	2	100.0%	314,899	199.9%	4	1	105,000	9
Vacant Land	16	23.1%	1,968,000	85.1%	78	13	1,063,400	137
Total All Sales	100	-9.9%	18,984,399	3.3%		111	18,384,560	

Year-to-Date PENDING Sales

	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	796	.8%	162,344,145	14.7%	790	141,523,254
Multi-Family	15	7.1%	3,761,499	101.6%	14	1,866,200
Vacant Land	143	31.2%	12,672,645	67.7%	109	7,556,491
Total All Sales	954	4.5%	178,778,289	18.4%	913	150,945,945

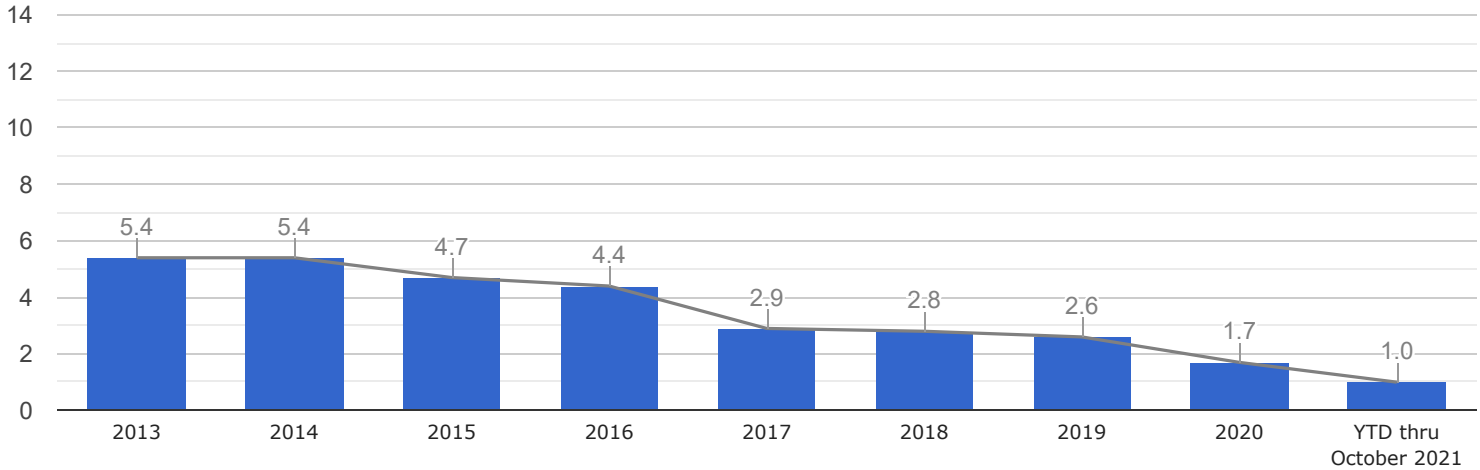
Stats based on PENDING Sales

	October			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	203,677	177,486	14.8%	203,950	179,143	13.8%
Avg Sale Overall	189,844	165,627	14.6%	187,399	165,330	13.3%

2021 Sales of Residential Single Family Homes by Price Class

	October				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	2	.3
20,000 to 29,999	1	1.1	0	.0	5	.7	5	.6
30,000 to 39,999	0	.0	0	.0	0	.0	1	.1
40,000 to 49,999	1	1.1	1	1.2	8	1.1	3	.4
50,000 to 59,999	1	1.1	4	4.9	9	1.3	16	2.0
60,000 to 69,999	2	2.2	1	1.2	10	1.4	13	1.6
70,000 to 79,999	2	2.2	4	4.9	11	1.5	14	1.8
80,000 to 89,999	1	1.1	1	1.2	12	1.7	12	1.5
90,000 to 99,999	0	.0	2	2.4	12	1.7	33	4.1
100,000 to 119,999	3	3.4	5	6.1	44	6.1	37	4.6
120,000 to 139,999	8	9.0	6	7.3	71	9.9	87	10.9
140,000 to 159,999	14	15.7	6	7.3	88	12.3	73	9.2
160,000 to 179,999	8	9.0	11	13.4	70	9.7	102	12.8
180,000 to 199,999	6	6.7	7	8.5	63	8.8	75	9.4
200,000 to 249,999	23	25.8	10	12.2	135	18.8	124	15.6
250,000 to 299,999	7	7.9	12	14.6	85	11.8	101	12.7
300,000 to 399,999	9	10.1	8	9.8	59	8.2	65	8.2
400,000 to 499,999	3	3.4	3	3.7	22	3.1	22	2.8
500,000 to 599,999	0	.0	1	1.2	5	.7	5	.6
600,000 to 699,999	0	.0	0	.0	4	.6	3	.4
700,000 to 799,999	0	.0	0	.0	1	.1	1	.1
800,000 to 899,999	0	.0	0	.0	2	.3	1	.1
900,000 to 999,999	0	.0	0	.0	1	.1	0	.0
1,000,000 or over	0	.0	0	.0	1	.1	1	.1

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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