

**Grand Rapids Association of REALTORS®
Comparative Activity Report
October 2021**

Note: This report reflects closed sales and current activity (sales written) in Muskegon County.

October New Listings	2021	2020	% Chg	Current Listings	Avg DOM	
Residential	233	277	-15.9%	Residential	213	76
Multi-Family	6	9	-33.3%	Multi-Family	10	115
Vacant Land	30	31	-3.2%	Vacant Land	289	480
YTD New Listings				Total	512	
Residential	2,579	2,469	4.5%			
Multi-Family	92	88	4.5%			
Vacant Land	409	368	11.1%			

Months of Inventory of Homes Based on Pending Sales .9

October CLOSED Sales	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	252	-7.4%	55,564,865	-5.0%	15	272	58,489,189	31
Multi-Family	7	-22.2%	938,400	-21.5%	25	9	1,196,050	45
Vacant Land	27	-22.9%	1,217,325	-48.0%	118	35	2,342,100	117
Total All Sales	286	-9.5%	57,720,590	-6.9%		316	62,027,339	

Year-to-Date CLOSED Sales	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	2,234	11.6%	463,757,491	28.4%	2,001	361,298,435
Multi-Family	69	15.0%	8,968,270	28.2%	60	6,996,498
Vacant Land	277	18.9%	19,523,131	69.6%	233	11,511,981
Total All Sales	2,580	12.5%	492,248,892	29.6%	2,294	379,806,914

Stats based on CLOSED Sales	October			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	220,495	215,034	2.5%	207,591	180,559	15.0%
Avg Sale Overall	201,820	196,289	2.8%	190,794	165,565	15.2%

October Pending Sales

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	226	-16.6%	44,880,410	-1.2%	19	271	45,439,243	19
Multi-Family	7	75.0%	1,154,700	73.7%	19	4	664,600	6
Vacant Land	24	20.0%	1,894,950	22.5%	266	20	1,546,400	91
Total All Sales	257	-12.9%	47,930,060	.6%		295	47,650,243	

Year-to-Date PENDING Sales

	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	2,389	.0%	485,587,127	12.0%	2,388	433,527,086
Multi-Family	79	6.8%	11,120,768	-12.7%	74	12,740,545
Vacant Land	319	12.3%	25,203,003	47.9%	284	17,043,474
Total All Sales	2,787	1.5%	521,910,898	12.6%	2,746	463,311,105

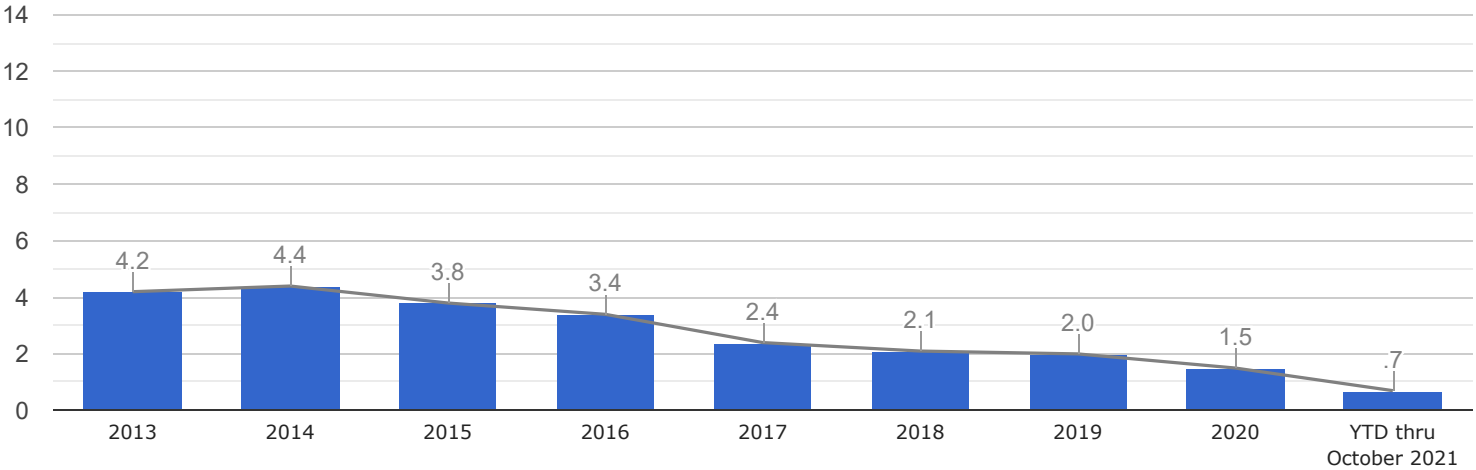
Stats based on PENDING Sales

	October			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	198,586	167,672	18.4%	203,260	181,544	12.0%
Avg Sale Overall	186,498	161,526	15.5%	187,266	168,722	11.0%

2021 Sales of Residential Single Family Homes by Price Class

	October				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	10	.4	5	.2
20,000 to 29,999	1	.4	0	.0	20	.9	22	.9
30,000 to 39,999	2	.8	4	1.8	29	1.3	31	1.3
40,000 to 49,999	0	.0	3	1.3	41	1.8	35	1.5
50,000 to 59,999	4	1.6	6	2.7	54	2.4	66	2.8
60,000 to 69,999	4	1.6	7	3.1	44	2.0	62	2.6
70,000 to 79,999	5	2.0	7	3.1	39	1.7	48	2.0
80,000 to 89,999	6	2.4	6	2.7	65	2.9	79	3.3
90,000 to 99,999	5	2.0	8	3.5	56	2.5	69	2.9
100,000 to 119,999	15	6.0	12	5.3	115	5.1	128	5.4
120,000 to 139,999	24	9.5	22	9.7	204	9.1	273	11.4
140,000 to 159,999	24	9.5	29	12.8	216	9.7	250	10.5
160,000 to 179,999	29	11.5	25	11.1	245	11.0	263	11.0
180,000 to 199,999	27	10.7	16	7.1	188	8.4	191	8.0
200,000 to 249,999	30	11.9	32	14.2	339	15.2	317	13.3
250,000 to 299,999	26	10.3	18	8.0	229	10.3	232	9.7
300,000 to 399,999	31	12.3	21	9.3	196	8.8	181	7.6
400,000 to 499,999	10	4.0	4	1.8	73	3.3	62	2.6
500,000 to 599,999	3	1.2	4	1.8	27	1.2	31	1.3
600,000 to 699,999	4	1.6	0	.0	17	.8	18	.8
700,000 to 799,999	0	.0	0	.0	5	.2	6	.3
800,000 to 899,999	0	.0	1	.4	5	.2	5	.2
900,000 to 999,999	1	.4	0	.0	5	.2	3	.1
1,000,000 or over	1	.4	1	.4	12	.5	12	.5

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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