

**Grand Rapids Association of REALTORS®**  
**Comparative Activity Report**  
**November 2021**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

<b>November New Listings</b>	<b>2021</b>	<b>2020</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	43	41	4.9%	Residential	49    43
Multi-Family	3	1	200.0%	Multi-Family	1    17
Vacant Land	6	1	500.0%	Vacant Land	64    417
<b>YTD New Listings</b>				<b>Total</b>	<b>114</b>
Residential	611	588	3.9%		
Multi-Family	18	18	.0%		
Vacant Land	100	124	-19.4%		

Months of Inventory of Homes Based on Pending Sales 1.0

<b>November CLOSED Sales</b>	<b>2021</b>			<b>2020</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	44	-18.5%	9,038,145	-4.2%	17	54	9,435,600	13
Multi-Family	0	.0%	0	.0%	0	1	170,000	48
Vacant Land	4	-20.0%	281,900	89.4%	141	5	148,800	290
<b>Total All Sales</b>	<b>48</b>	<b>-20.0%</b>	<b>9,320,045</b>	<b>-4.5%</b>		<b>60</b>	<b>9,754,400</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2021</b>			<b>2020</b>			
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>		<b>Units</b>	<b>Volume</b>
Residential	507	-3.8%	104,926,976	13.0%		527	92,852,746
Multi-Family	11	-15.4%	1,920,800	10.2%		13	1,743,357
Vacant Land	91	51.7%	7,418,800	117.2%		60	3,415,600
<b>Total All Sales</b>	<b>609</b>	<b>1.5%</b>	<b>114,266,576</b>	<b>16.6%</b>		<b>600</b>	<b>98,011,703</b>

<b>Stats based on CLOSED Sales</b>	<b>November</b>			<b>YEAR-TO-DATE</b>		
	<b>2021</b>	<b>2020</b>	<b>% Chg</b>	<b>2021</b>	<b>2020</b>	<b>% Chg</b>
Avg Home Sale	205,412	174,733	17.6%	206,957	176,191	17.5%
Avg Sale Overall	194,168	162,573	19.4%	187,630	163,353	14.9%

**November Pending Sales**

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	50	8.7%	9,036,200	8.2%	20	46	8,352,900	16
Multi-Family	4	100.0%	839,800	150.0%	13	2	335,900	22
Vacant Land	7	75.0%	1,239,600	63.7%	119	4	757,300	592
Total All Sales	61	17.3%	11,115,600	17.7%		52	9,446,100	

**Year-to-Date PENDING Sales**

	2021			2020	
	Units	% Chg	Volume	Units	Volume
Residential	585	-7.4%	115,448,443	632	111,385,540
Multi-Family	16	-11.1%	2,887,000	18	2,714,700
Vacant Land	102	34.2%	8,358,900	76	5,141,480
Total All Sales	703	-3.2%	126,694,343	726	119,241,720

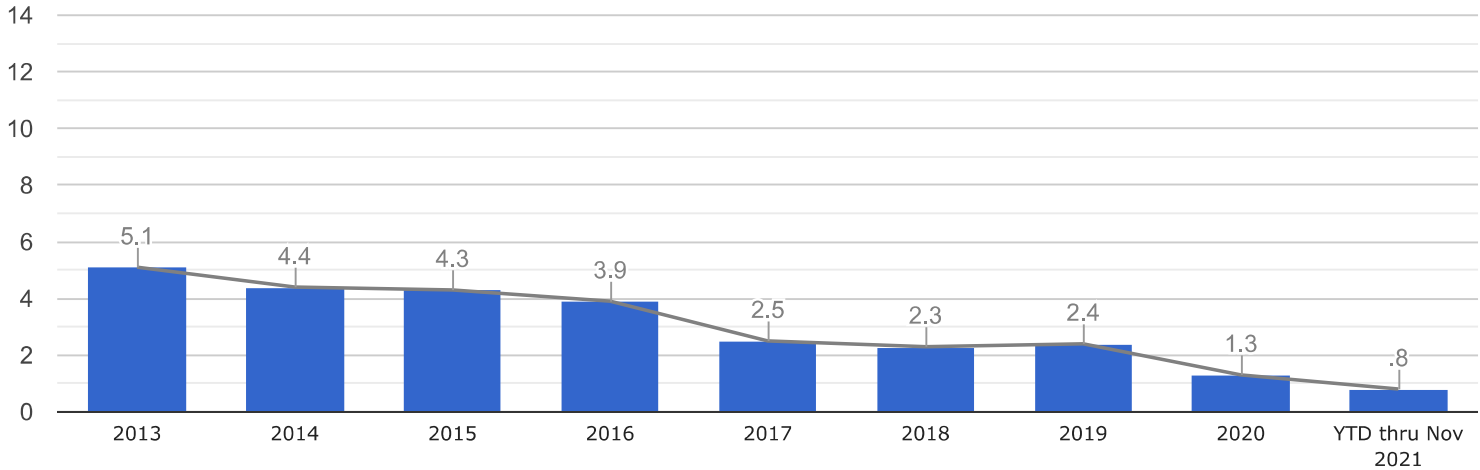
**Stats based on PENDING Sales**

	November			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	180,724	181,585	-.5%	197,348	176,243	12.0%
Avg Sale Overall	182,223	181,656	.3%	180,220	164,245	9.7%

**2021 Sales of Residential Single Family Homes by Price Class**

	November				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	2	.4	1	.2
30,000 to 39,999	0	.0	0	.0	3	.6	5	.9
40,000 to 49,999	0	.0	1	2.0	5	1.0	8	1.4
50,000 to 59,999	1	2.3	1	2.0	3	.6	3	.5
60,000 to 69,999	1	2.3	1	2.0	4	.8	8	1.4
70,000 to 79,999	0	.0	0	.0	5	1.0	4	.7
80,000 to 89,999	1	2.3	1	2.0	10	2.0	13	2.2
90,000 to 99,999	1	2.3	2	4.0	10	2.0	18	3.1
100,000 to 119,999	3	6.8	5	10.0	32	6.3	38	6.5
120,000 to 139,999	6	13.6	1	2.0	51	10.1	72	12.3
140,000 to 159,999	4	9.1	7	14.0	59	11.6	78	13.3
160,000 to 179,999	6	13.6	9	18.0	75	14.8	74	12.6
180,000 to 199,999	1	2.3	7	14.0	41	8.1	63	10.8
200,000 to 249,999	6	13.6	10	20.0	71	14.0	74	12.6
250,000 to 299,999	8	18.2	2	4.0	61	12.0	50	8.5
300,000 to 399,999	3	6.8	3	6.0	46	9.1	53	9.1
400,000 to 499,999	2	4.5	0	.0	19	3.7	17	2.9
500,000 to 599,999	1	2.3	0	.0	7	1.4	3	.5
600,000 to 699,999	0	.0	0	.0	1	.2	2	.3
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	2	.4	1	.2
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

# Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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