

**Grand Rapids Association of REALTORS®
Comparative Activity Report
November 2021**

Note: This report reflects closed sales and current activity (sales written) in Montcalm County.

November New Listings	2021	2020	% Chg	Current Listings	Avg DOM
Residential	72	58	24.1%	Residential	95 77
Multi-Family	0	1	.0%	Multi-Family	4 121
Vacant Land	8	11	-27.3%	Vacant Land	74 275
YTD New Listings				Total	173
Residential	915	881	3.9%		
Multi-Family	24	22	9.1%		
Vacant Land	188	187	.5%		

Months of Inventory of Homes Based on Pending Sales 1.4

November CLOSED Sales	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	74	-7.5%	14,017,499	-11.6%	25	80	15,848,599	27
Multi-Family	2	.0%	523,000	139.9%	30	2	218,010	22
Vacant Land	15	50.0%	1,727,200	82.0%	85	10	948,900	122
Total All Sales	91	-1.1%	16,267,699	-4.4%		92	17,015,509	

Year-to-Date CLOSED Sales	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	792	10.9%	161,654,870	27.3%	714	126,961,158
Multi-Family	15	7.1%	4,074,130	122.1%	14	1,834,410
Vacant Land	139	39.0%	12,056,916	80.9%	100	6,665,698
Total All Sales	946	14.3%	177,785,916	31.2%	828	135,461,266

Stats based on CLOSED Sales	November			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	189,426	198,107	-4.4%	204,110	177,817	14.8%
Avg Sale Overall	178,766	184,951	-3.3%	187,934	163,601	14.9%

November Pending Sales

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	68	19.3%	14,125,008	22.6%	24	57	11,523,299	27
Multi-Family	3	.0%	359,700	.0%	66	0	0	0
Vacant Land	8	.0%	889,900	47.2%	106	8	604,400	77
Total All Sales	79	21.5%	15,374,608	26.8%		65	12,127,699	

Year-to-Date PENDING Sales

	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	864	2.0%	176,469,153	15.3%	847	153,046,553
Multi-Family	18	28.6%	4,121,199	120.8%	14	1,866,200
Vacant Land	151	29.1%	13,562,545	66.2%	117	8,160,891
Total All Sales	1,033	5.6%	194,152,897	19.1%	978	163,073,644

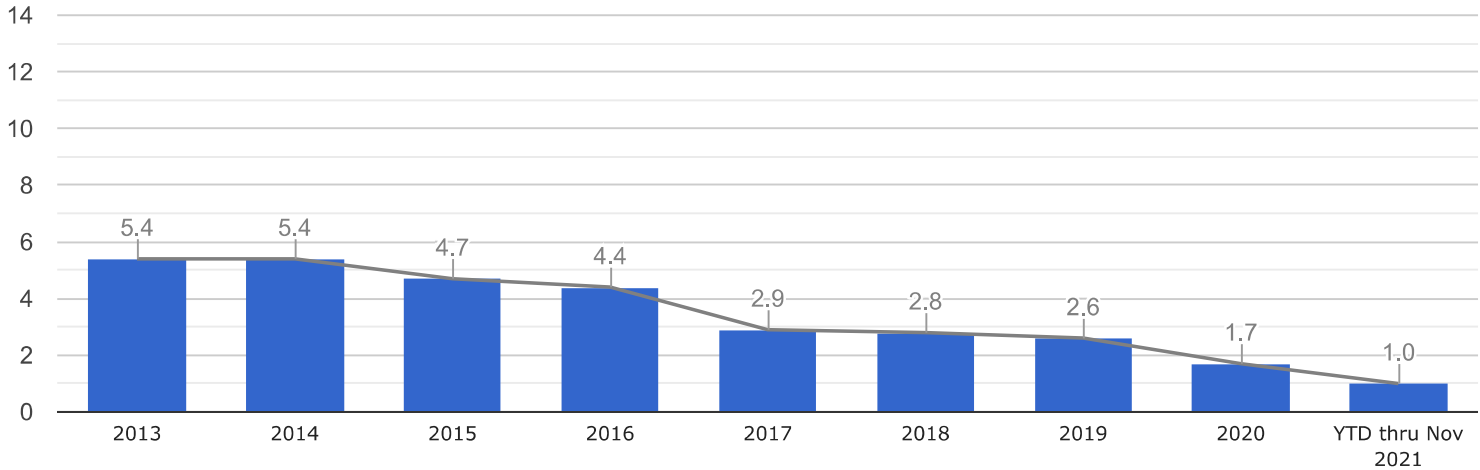
Stats based on PENDING Sales

	November			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	207,721	202,163	2.7%	204,247	180,693	13.0%
Avg Sale Overall	194,615	186,580	4.3%	187,951	166,742	12.7%

2021 Sales of Residential Single Family Homes by Price Class

	November				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	2	.2
20,000 to 29,999	0	.0	0	.0	5	.6	5	.6
30,000 to 39,999	0	.0	0	.0	0	.0	1	.1
40,000 to 49,999	0	.0	0	.0	8	1.0	3	.3
50,000 to 59,999	4	5.4	0	.0	13	1.6	16	1.9
60,000 to 69,999	0	.0	1	1.5	10	1.3	14	1.6
70,000 to 79,999	5	6.8	0	.0	16	2.0	14	1.6
80,000 to 89,999	2	2.7	1	1.5	14	1.8	13	1.5
90,000 to 99,999	3	4.1	7	10.3	15	1.9	40	4.6
100,000 to 119,999	9	12.2	5	7.4	53	6.7	42	4.9
120,000 to 139,999	3	4.1	5	7.4	74	9.3	92	10.6
140,000 to 159,999	5	6.8	8	11.8	93	11.7	81	9.4
160,000 to 179,999	9	12.2	6	8.8	79	10.0	108	12.5
180,000 to 199,999	6	8.1	7	10.3	69	8.7	82	9.5
200,000 to 249,999	9	12.2	9	13.2	144	18.2	133	15.4
250,000 to 299,999	10	13.5	10	14.7	95	12.0	111	12.8
300,000 to 399,999	6	8.1	5	7.4	65	8.2	70	8.1
400,000 to 499,999	2	2.7	3	4.4	24	3.0	25	2.9
500,000 to 599,999	1	1.4	0	.0	6	.8	5	.6
600,000 to 699,999	0	.0	1	1.5	4	.5	4	.5
700,000 to 799,999	0	.0	0	.0	1	.1	1	.1
800,000 to 899,999	0	.0	0	.0	2	.3	1	.1
900,000 to 999,999	0	.0	0	.0	1	.1	0	.0
1,000,000 or over	0	.0	0	.0	1	.1	1	.1

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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