

**Grand Rapids Association of REALTORS®
Comparative Activity Report
November 2021**

Note: This report reflects closed sales and current activity (sales written) in the following areas: Kent County, Georgetown and Jamestown Townships in southeastern Ottawa County, Ionia County, the 6 townships in northeastern Allegan County, and the northern half of Barry County (including all of Gun Lake).

November New Listings	2021	2020	% Chg	Current Listings	Avg DOM	
Residential	803	799	.5%	Residential	652	74
Multi-Family	30	32	-6.3%	Multi-Family	20	50
Vacant Land	73	53	37.7%	Vacant Land	434	354
YTD New Listings				Total	1,106	
Residential	12,146	12,802	-5.1%			
Multi-Family	449	389	15.4%			
Vacant Land	895	1,064	-15.9%			

Months of Inventory of Homes Based on Pending Sales .7

November CLOSED Sales	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	1,047	-4.5%	316,900,745	8.9%	16	1,096	291,060,632	19
Multi-Family	32	23.1%	9,940,400	82.8%	17	26	5,437,000	27
Vacant Land	35	-37.5%	5,545,715	-27.5%	203	56	7,646,071	141
Total All Sales	1,114	-5.4%	332,386,860	9.3%		1,178	304,143,703	

Year-to-Date CLOSED Sales	2021			2020			
	Units	% Chg	Volume	% Chg		Units	Volume
Residential	10,842	-6.6%	3,283,020,360	14.0%		10,903	2,879,504,807
Multi-Family	388	26.4%	104,612,627	47.8%		307	70,784,900
Vacant Land	574	8.1%	77,927,517	35.5%		531	57,490,041
Total All Sales	11,804	.5%	3,465,560,504	15.2%		11,741	3,007,779,748

Stats based on CLOSED Sales

	November			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	302,675	265,566	14.0%	302,806	264,102	14.7%
Avg Sale Overall	298,372	258,187	15.6%	293,592	256,177	14.6%

November Pending Sales

	2021			2020				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	888	-6.1%	254,423,059	4.6%	16	946	243,320,059	18
Multi-Family	34	3.0%	9,146,625	14.0%	17	33	8,025,800	26
Vacant Land	60	9.1%	13,705,799	47.8%	65	55	9,275,012	178
Total All Sales	982	-5.0%	277,275,483	6.4%		1,034	260,620,871	

Year-to-Date PENDING Sales

	2021			2020		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	11,678	-5.0%	3,437,815,818	6.5%	12,294	3,229,190,225
Multi-Family	428	17.6%	112,369,219	30.4%	364	86,144,500
Vacant Land	701	-2.8%	103,200,010	14.5%	721	90,155,737
Total All Sales	12,807	-4.3%	3,653,385,047	7.3%	13,379	3,405,490,462

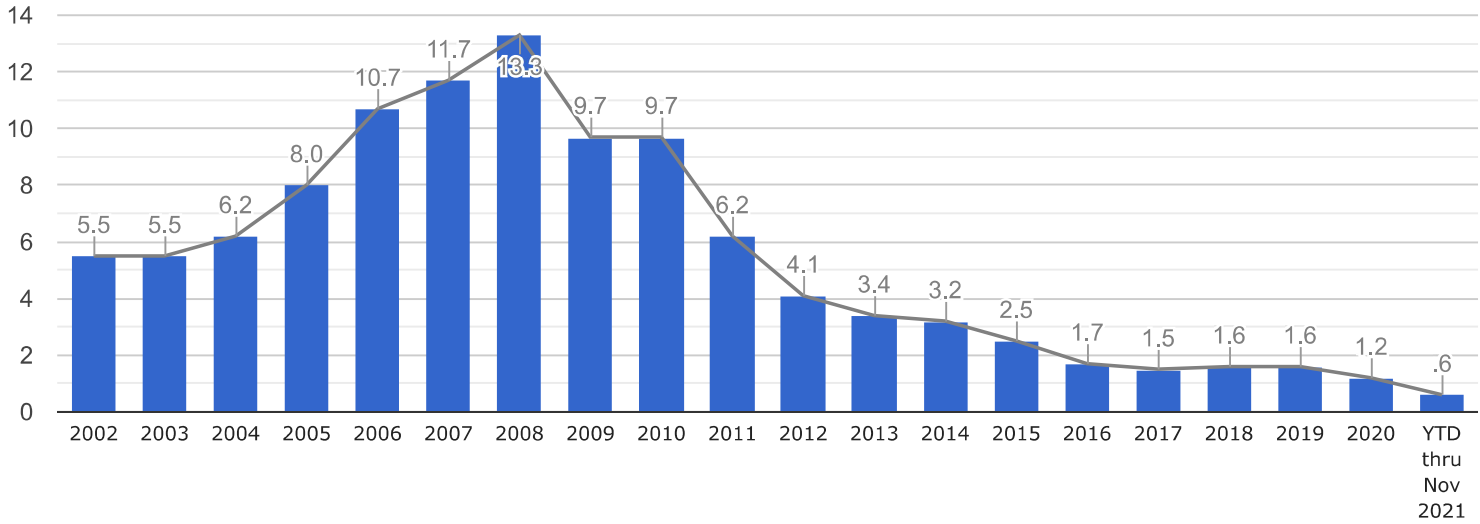
Stats based on PENDING Sales

	November			YEAR-TO-DATE		
	2021	2020	% Chg	2021	2020	% Chg
Avg Home Sale	286,512	257,209	11.4%	294,384	262,664	12.1%
Avg Sale Overall	282,358	252,051	12.0%	285,265	254,540	12.1%

2021 Sales of Residential Single Family Homes by Price Class

	November				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	3	.0	4	.0
20,000 to 29,999	0	.0	0	.0	2	.0	1	.0
30,000 to 39,999	0	.0	0	.0	5	.0	8	.1
40,000 to 49,999	2	.2	1	.1	12	.1	15	.1
50,000 to 59,999	1	.1	2	.2	14	.1	14	.1
60,000 to 69,999	3	.3	2	.2	17	.2	26	.2
70,000 to 79,999	2	.2	1	.1	22	.2	22	.2
80,000 to 89,999	3	.3	7	.8	50	.5	56	.5
90,000 to 99,999	4	.4	6	.7	48	.4	68	.6
100,000 to 119,999	12	1.1	15	1.7	141	1.3	169	1.4
120,000 to 139,999	21	2.0	16	1.8	277	2.6	388	3.3
140,000 to 159,999	52	5.0	50	5.6	474	4.4	737	6.3
160,000 to 179,999	63	6.0	68	7.7	733	6.8	998	8.5
180,000 to 199,999	70	6.7	81	9.1	746	6.9	1,065	9.1
200,000 to 249,999	211	20.2	182	20.5	2,154	19.9	2,232	19.1
250,000 to 299,999	211	20.2	174	19.6	2,012	18.6	2,066	17.7
300,000 to 399,999	225	21.5	172	19.4	2,302	21.2	2,112	18.1
400,000 to 499,999	80	7.6	65	7.3	896	8.3	830	7.1
500,000 to 599,999	35	3.3	19	2.1	395	3.6	360	3.1
600,000 to 699,999	22	2.1	10	1.1	215	2.0	189	1.6
700,000 to 799,999	7	.7	5	.6	119	1.1	121	1.0
800,000 to 899,999	8	.8	5	.6	71	.7	56	.5
900,000 to 999,999	6	.6	3	.3	38	.4	36	.3
1,000,000 or over	9	.9	4	.5	97	.9	105	.9

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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